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Comments

More evidence is accumulating to show that the average cost of producing feeder calves and yearlings is increasing this year. New government projections put the cost to about $99.19 per cwt. for 1981. That's about as close to a $100 bill as those government calculators could make it for the year. The $99.19 figure compares to an average cost of $85.27 per cwt. to produce feeder calves last year.

Even with the higher production costs, gross returns to the cow-calf producer are expected to also be up this year —perhaps as much as 17% to $108.85.

As you may recall, the government used optimistic projections for fed cattle prices during 1981 to project substantial feedlot returns. One government feedlot economist told Western Livestock Journal this week they still project that the average cattle feeder will be ahead by 45 cents for each 100 lbs. of beef sold in 1981.

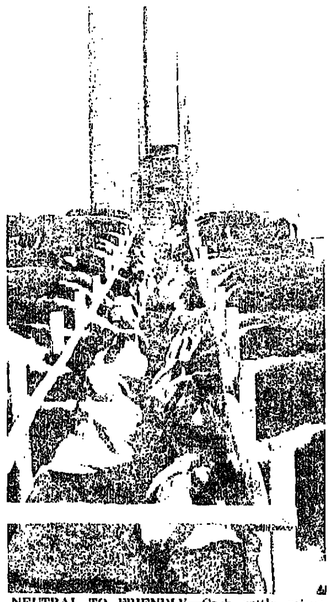
Cattle feeders and stockmen who have sold cattle at depressed prices since those optimistic government projections for fed prices are far less sure of the 1981 outlook. Moreover, many of these feeders and stockmen still believe the average days on feed must be cut substantially if the feedlot business is to return to long-range profitability.

Meantime, cow-calf producers apparently will do slightly better than last year and better than many government economists were predicting. Net returns on the ranch are now projected to increase to $9.66 per cwt. That's a 22% increase from 1980. After paying direct costs, ranchers can expect an 11% increase in returns to about $40.53 this year, up from $36.41 in 1980. This, remember, is an average for all types of cow-calf operations. Shortrun cost of producing feeder cattle is about double for operations with fewer than 100 brood cows as it is on ranches with 1000 cows.

Those figures seem to suggest the government's calculation that feedlot gains are still more profitable than range feeding may not hold up to public scrutiny.

Whether the government figures on feedlot and range feeding are raw or cooked, stockmen are entitled to see what the Feds see and to make up their own minds about how well the government economists are doing. Both stockmen and feedlot operators must recognize, however, that in 1981 the government's figures are not the final word on the cattle industry's creaky financial structure.

GLEN RICHARDSON



NEUTRAL TO FRIENDLY—Cash cattle prices should continue to be strong for the next 30 to 60 days said an analyst with the Victoria Co., after the USDA released its 23-state cattle-on-feed report. The report, considered neutral to friendly by analysts, said there were 9.76 million head of cattle and calves on feed in the 23 states, the lowest April 1 figure since 1975.

WESTERN LIVESTOCK JOURNAL
A CROW PUBLICATION
News • Trends • Sales • Shows • Markets

April 27, 1981 Central Edition Vol 60, No. 25

Lowest number since '75

Cattle on feed figures down

There were 9.76 million head of cattle and calves on feed as of April 1, four percent less than a year earlier, the USDA said in its recent 23-state cattle-on-feed report.

USDA said the April 1 C-O-F figure for the 23 states was the lowest April 1 figure since 1975, reports CNS.

During the January through March quarter, 5.15 million cattle and calves were placed on feed, one percent fewer than in the first quarter of 1980 and 12% fewer than during first quarter 1979, USDA said. Fed cattle marketings during the first quarter of 1981 totaled six million head, down two percent from the same quarter 1980 and down 11% from first quarter 1979.

USDA said the April 1 C-O-F inventory included 6.58 million steers and steer calves, down three percent from a year earlier and 3.13 million heifers and heifer calves, down six percent from April 1, 1980. The cattle on feed on April 1 were 67% steers and steer calves, unchanged from the April 1, 1980 percentage.

USDA said cattle feeders expect to market about 5.54 million head of cattle during the April through June quarter this year. That would be two percent less than the number marketed during the second quarter of 1980, USDA said.

In the seven states that report cattle-on-feed figures monthly, the total number on feed as of April 1 was 6.84 million head, four percent fewer than a year earlier and 14% less than in April 1979.

Placements in the seven states during March were 1.37 million head, up four percent from a year earlier but 14% below March 1979 placements. Fed cattle marketings in the seven states during March were 1.54 million head, four percent more than in March 1980 but nine percent less than in March 1979, USDA said. USDA said first quarter 1981 marketings in the seven states were 4.50 million head, five percent less than in first quarter 1980.

Marketings was the most positive figure in the 23-state cattle-on-feed report, which was considered neutral to friendly overall, according to analysts contacted by CNS.

The marketing figure, at 98% of a year ago, was slightly above most analyst's expectations, which averaged 96.7%. This indicated that although fewer cattle than a year ago were marketed in January and February, a larger number of cattle were sold during March and the industry has

(Continued on page 2)

FDA hearings wrapping up; judge delays DES decision

Most of the preliminary hearings have been held on the use of diethylstilbestrol (DES) after it was banned, while the decision in a Wichita-based trial on DES-implanted meat has been delayed until May 8, Food and Drug Administration and court officials said.

Reports CNS, a decision on the fate of 273 beef carcasses made from cattle implanted with DES after the ban, is expected by District Judge Patrick Kelly May 8, a court spokesman said. No action has been taken in a similar case in Amarillo, Texas, a court clerk said.

Meanwhile, the preliminary hearings are being held to allow firms accused of using DES after an Oct 31, 1979, ban, an opportunity to state why the FDA should not seek prosecution.

Only one hearing, involving several firms, remains to be held in the Kansas City region, Joe McDonald, an FDA spokesman, said. This hearing will be delayed until a possible conflict of interest concerning the lawyers involved is resolved, McDonald said.

All of the hearings have been held or firms have responded to the FDA in the Dallas region, according to Robert Hatfield, FDA compliance officer for the region.

FDA's lawyers have refused to release information on the status of any of the DES cases because of the possibility of compromising the cases, Bill Rados, FDA press spokesman, said.

All of the hearings and cases are the result of FDA investigations in early 1980. The final official number of cattle found by the FDA to be illegally implanted or feed DES was 472,505, 1,206 of which were fed the drug and the rest implanted, Rados said. The number of feedlots, veterinarians and cattle feeders involved was 423, he said.

USDA releases feed grain figures

There were 920 million bushels of feed grains and wheat in the three farmer-held grain reserves as of April 15, the USDA said recently.

That total included 549 million bushels of corn, 358.5 million bushels of wheat and 12.6 million bushels of barley.

There were 241 million bushels of corn redeemed since April 16, 173,000 bushels of barley and 728,000 bushels of wheat, USDA said.

Lightest snowpack on record:

Western water outlook dim; shortage expected

One of the lightest snowpacks ever recorded in the U.S. western mountain watersheds probably will cause short water supplies in some western states this summer, according to a forecast released by the USDA and the National Oceanic and Atmospheric Administration, reports CNS.

In Arizona and California, runoff is expected to be below normal, but reservoir storage is adequate for most needs, USDA said.

Snowpack in the Pacific Northwest also is very low. In Oregon, snowpack in the Cascade Mountain Range is the lowest on record, and runoff will be well below normal, USDA said. However, in Washington, reservoir storage is adequate to supplement poor runoff.

Snowpack in Wyoming, Montana, Utah and Idaho also is lower than normal, and water supplies will depend on reservoir access.

Disposal methods fuel spread of pseudorabies

In an increasing number of cases, pseudorabies outbreaks in swine are spreading to cattle on farms because swine that die from the disease are improperly disposed of, USDA officials said recently.

Reports CNS, James Downard, senior staff veterinarian for swine diseases at USDA's Animal and Plant Health Inspection Service, said livestock producers can help stop the spread of pseudorabies on their farms by sending dead animals to rendering plants, incinerating or burying they properly.

Plans underway for partial embargo lift

BULLETIN: As we go to press, President Reagan is expected to announced a partial lifting of the grain embargo against the USSR. Watch for a complete summary and analysis in next week's WLJ.

U.S. President Ronald Reagan has tentatively decided on a partial lifting of the grains embargo against the Soviet Union as a result of the easing of tensions in Poland, CBS news reported recently.

CBS correspondent Leslie Stahl reported White House officials are planning "a phased lifting with built-in incentives designed to encourage the Soviets to behave themselves over Poland."

According to UCN, CBS reported the Soviets will be allowed at first to purchase additional wheat and soybeans. But more corn purchases will not be permitted because drought-ridden corn farmers are "not confident they will have a normal crop."

The network said government lawyers are now working on developing new export licenses to accommodate the limited grain sales to the USSR.

The Soviet Union will not immediately enter the U.S. grains market when the partial grains embargo is lifted, U.S. exporters said.

The embargo has placed the U.S. firmly in the role of residual supplier to the USSR and the lifting of it will not restore the U.S. to its former role as the USSR's main grain supplier, they said.

The Soviet Union will likely wait until a new long-term grains agreement is in place before any commitments for U.S. grains are made, exporters said. The current agreement expires Sept. 30.

Although exporters do not expect an immediate surge in U.S.-USSR trade, a rapid increase of sales to the

(Continued on page 2)

NEWSPAPER (priority handling)

NEWSPAPER (priority handling)

COW POKES By Ace Reid

"Wul, this is it, we have to rob a bank or steal a feed store!"

California symposium to be held one week later

The 13th annual California Livestock Symposium will take place at Fresno Fairgrounds on June 4 and 5 Gailen Martin, managing director of the international event announced recently.

"This will be one week in the year later than the first twelve symposiums," said Martin. "We are delaying it a week to eliminate possible conflict with the parimutuel horse races scheduled at the same site."

Bank of America sponsors the California Livestock Symposium.

Chairman of the board of the event is George Strathearn, Mariposa, Calif. Other board members are: Richard Crow, Denver, Colo.; James Anderson, Oakland, Calif.; Vance L. *Clark, Fresno; Gene Egan,* Fresno; Douglas Maddox, Riverdale; Floyd Myers Marsh, Williams; Kenneth Mebane, Bakersfield; Joseph Mendiburu, Oildale; Tom Remington, Calexico; Rich Rominger, Sacramento; Tom Sawyer, Waterford; William Silveira, Tulare; Peter Vander Poel, Chino; and Bill Verdugo, Clovis.

A crowd of more than 6,000 persons from livestock raising areas of North America, South America, Europe, Asia, Africa and Oceana is expected to attend. There is already heavy booking of reservations from numerous foreign nations, Martin said.

The symposium features full programs using live animals, with demonstrations by professionally outstanding speakers who are experts in beef, dairy, swine, sheep and horse production.

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HOME OFFICE
400 Livestock Exchange Bldg.
Mailing address: P.O. Box 17F
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DICK CROW
Editor/Publisher
CAROLYN J. HURST
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MARTHA WILLIAMS
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LIVESTOCK ADVERTISING
Don Doris, Jerry York, Fred Green, Managers

AREA FIELD EDITORS
JOHN COOTE, P.O. Box 1651, La Grande, Ore. 97850. 503/963-6274.
DON DORIS, 3933 Five Mile Drive, *Stockton, Calif. 95209, 209/951-3217.*
FRED GREEN, JR., 907 Mallick Tower, Fort Worth, Texas 76102. 817/336-1459. Res. 405/226-4387.
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LIVESTOCK ADVERTISING ASSOCIATE
WALTER DENNIS, Home Office, 4701 Marion St., Denver, Colo. 80216. 303/623-2800.

COMMERCIAL ADVERTISING REPRESENTATIVES
DICK BANNON, Home Office, 4701 Marion St., 4th Floor, Lvsk. Exch. Bldg., Denver, Colo. 80216. 303/623-2800.
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McMillan to speak

Newly appointed Assistant Secretary of Agriculture C.W. "Bill" McMillan will make his first public appearance in his home state since his appointment when he addresses the spring meeting of the Mountain/Plains Meat Club, Denver, Colo., May 14.

McMillan was appointed Assistant Secretary of Agriculture for Marketing and Transportation Services by *President Ronald Reagan* Jan. 30, and confirmed by the U.S. Senate March 17. He had been vice president for government affairs for the Denver based National Cattlemen's Assn. (NCA) before his appointment.

McMillan will speak at the meeting in the National Western Club on Denver's National Western Stock Show grounds, Thursday, May 14. The dinner meeting begins with cocktails at 6:30 p.m. Mountain/Plains Meat Club is an informal organization made up of all segments of the red meat industry and other interested people. There are no membership dues and the public is invited.

McMillan was born at Fort Collins, Colo., and graduated from Colorado State University. He served as a county agent and a faculty member at CSU before becoming division head for ag research at Swift & Co., Chicago, in 1959. He joined the American National Cattlemen's Assn. in 1959. The organization merged with National Livestock Feeders Assn. to form NCA in 1977.

Attendance at the May 14 meeting is by reservations only. A handy reservations coupon appears on page 2 of this week's Western Livestock Journal.

Dennis joins staff

Walter Dennis has joined the WLJ sales staff as a livestock advertising associate. Dennis, with widespread experience in the livestock publishing field, will work with WLJ's field editors in developing advertising for the Journal.

***

Obituaries

NEIL SKAU, JR.

Neil Skau, Jr., a one-time market editor for Western Livestock Journal and former executive vice president of the Colorado Cattle Feeders Assn. is dead at 68.

Neil Skau, Jr.

Skau was the livestock market editor for the old Chicago Daily Drovers Journal, a position he held for nearly 25 years before moving to the same position with Western Livestock Journal.

He returned to Colorado from Western Livestock Journal's California office in 1960 to become executive secretary and later executive vice president of the Colorado Cattle Feeders Assn. He retired from that position in 1977.

He is survived by his wife Emma; two daughters, Paulette *Craven and Jullette Kroskel;* two sons, Neil III and Mark; two granddaughters; and one grandson. All live in the Denver, Colo. area.

Plans underway

(Continued from page 1)

USSR from the European Economic Community, South Africa and other countries with surplus grain supplies is likely, they said. When the U.S. lifts the embargo, other countries "will let go of their past (trade) restrictions" with the USSR, one exporter said.

Some exporters also said other importing countries would not rapidly increase purchases of U.S. grain in anticipation of U.S. grain price increases or a shortage of grain supplies, resulting from a lifting of the embargo.

Cattle on feed figures down

(Continued from page 1)

now "reached a hole," they said.

Also, the 23-state report indicated that a substantial number of cattle were marketed outside the seven-states during the first quarter, said Tom Tippens, *a professional* cattle consultant analyst.

This report simply confirmed what the recent increases in cash cattle prices have indicated—that present supplies of fed cattle are tight, Tippens said.

Greg Schimkat, an analyst with the Victorio Co., said that considering the weight breakdown figures in this report, cash cattle prices should continue to be strong for the next 30 to 60 days.

In the weight-breakdowns Schimkat said, the number of heifers in the 700- to 900-pound category are five percent above a year ago. Those heifers will be marketed with the steers in the 900- to 1099-pound category, which are seven percent below a year ago.

Although the 700- to 899-pound steer category is four percent above a year ago, these cattle will be sold at the same time as the heifers weighing 500 to 699 pounds, which total 11% below a year ago, Schimkat said. So, the categories offset each other.

According to the head count of the weight breakdown, the numbers of cattle ready for market will be reaching market weight at a *more even flow than normal* through the second quarter, said Dick Hummel, Farmers Grain and Livestock analyst.

The placement figure, which indicated a substantial number of cattle were placed on feed during March, could be considered negative for August through October, said Joe Kropf, Livestock Business Advisory Services, Inc., analyst, and placements are expected to be large for April, also.

Some cattle feeders were bullish on the August market, Kropf said, and placed 700- to 900-pound feeders.

Coming Events

HORSE AUCTIONS

April 26—Springfield Rough Riders Open Consignment Reg. and Performance Horse Sale, Yankton, S.D.

May 30—YO Ranch 8th Annual South Texas Texas Longhorn & Quarter Horse Sale, Mt. Home, Texas.

CATTLE AUCTIONS

April 27—San Juan Basin Research Center 4-Corners Bull Test Sale, Hesperus, Colo.

April 28—Bartel Herefords Genetic Package Day, Mancos, Colo.

April 28—Lambrecht Bros. Red Angus Sale, Miles City, Mont.

May 1—Nielsen Ranches Annual Limousin Bull Sale, Draper, S.D.

May 1—Valley View Ranch "Performance Value Angus Sale", Rock Port, Mo.

May 2—Michigan State Jersey Sale, East Lansing, Mich.

May 2—Red McCombs Texas Longhorn Bull Futurity, Johnson City, Texas.

May 2—Redd Ranches Hereford and Red Angus Bull Sale, Paradox, Colo.

May 6—Holcomb Cattle Co. 1st Annual Limousin Production Sale, Stanton, Texas.

May 9—Red McCombs 3rd Annual Futurity and Fiesta Longhorn Sale, Johnson City, Texas.

May 9—Nor-Tex Farms Maine-Anjou Production Sale, New Braunfels, Texas.

Mountain/Plains Meat Club
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Assistant Secretary of Agriculture

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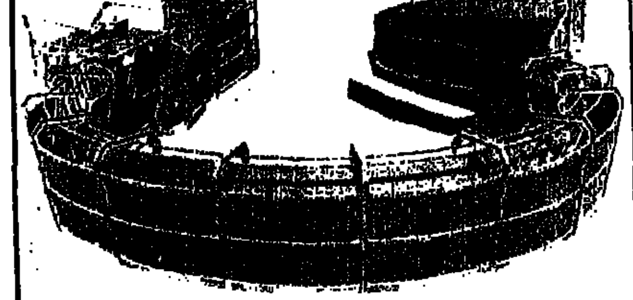

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Market Roundup:

Diverse market on rollercoaster route

THE RECENT STEADY UPTREND in dressed beef prices came to an abrupt halt last week as choice steer prices plummeted three to four dollars per cwt. at the close. Cash cattle prices topped the "magical" $70 per cwt. mark in several central states earlier in the week, but barely held their own through last weeks beef price decline. The National Provisioner quoted choice YG-3 steer carcasses weighing 500-900 lbs. at $98-99 per cwt.

There are two strongly opposing schools of thought about Tuesday's price decline. Those still bullish on the cash cattle and beef markets predict beef prices will recover fully to $102 or higher.

The analysts following this line of thought said packers are 'playing' with feedlots to prevent cattle feeders from becoming too bullish and holding cattle back for even higher prices—$75 per cwt.

The packers gambled, because the higher dressed beef prices also encouraged higher cash cattle prices. The gamble did not pay off, becaused boxed beef, into which most of the packer-to-packer traded beef went, did not follow.

Thus, the more bearish side contends, even if beef recovers to $102, packers will still be losing money on the boxes.

And finally, if the market's rollercoaster route wasn't enough, the 23-state cattle-on-feed report released last Monday was "disappointingly neutral" according to many analysts. It resulted in no sound price direction.

OKLAHOMA CITY STEERS MD. frame #1 363-392 lbs. $83-88.25; 400-500 lbs. $73-80.50; 500-600 lbs. $67-74.75; 600-700 lbs. $68-69.10; 700-800 lbs. $66.75-69.10; 800-1050 lbs. $64.30-66.60. Heifers md. frame #1 368-390 lbs. $70.25-75; 400-500 lbs. $63-68.50; 500-600 lbs. $61.50-64.25; 600-700 lbs. $61.75-64.01. Amarillo steers md. frame #1 300-400 lbs. $85-88; 400-500 lbs. $76.25-79.50; 500-600 lbs. $70.25-74.75; 600-800 lbs. $66.50-70; 800-900 lbs. $65-68. Heifers md. frame #1 300-400 lbs. $66.75-68.75; 400-500 lbs. $63.50-67.50; 500-725 lbs. $61.50-65. *Dodge City steers md. frame #1* 300-400 lbs $76.50-81.50; 400-500 lbs. $74.50-78.50; 500-600 lbs. $70.25-73.25; 600-700 lbs. $68.10-70.10; 700-800 lbs. $67-69; 800-900 lbs. $65.60-68.70; 900-1050 lbs. $64-66.30. Heifers md. frame #1 300-400 lbs. $67-76.50; 400-500 lbs. $64-68.75; 500-600 lbs. $61.50-65; 600-700 lbs. $62.75-65.50; 700-800 lbs. $62.80-64.50. Kansas City steers md. frame #1 300-400 lbs. $71-80.85; 400-500 lbs. $72-80; 500-600 lbs. $67-74.75; 600-700 lbs. $66-72; 700-800 lbs. $64-69; 800-900 lbs. $64-67.90; 900-1000 lbs. $64.50-66.80. Heifers md. frame #1 300-400 lbs. $63-70.20; 400-500 lbs. $61-68; 500-600 lbs. $60-65.40; 600-700 lbs. $60-65; 700-800 lbs. $61-63.50.

COLORADO STEERS MD. AND lg. frame #1 300-400 lbs. $81.50-90.25; 400-500 lbs. $74-85.50; 500-600 lbs. $71.25-78.25; 600-700 lbs. $66-72; 700-875 lbs. $65-70. Heifers md. and lg. frame #1 300-400 lbs. $67-74.50; 400-500 lbs. $64-73; 500-600 lbs. $64-70.25; 600-725 lbs. $63-67. Wyoming, western Nebraska, southwestern South Dakota steers md. frame #1 300-400 lbs. $82.25-83.75; 400-500 lbs. $78-85.75; *500-600 lbs.* $69.90-76.60; 600-700 lbs. $67.80-74.30; 700-800 lbs. $67-70.20; 800-850 lbs. $66.50-68.90. Heifers md. frame #1 300-400 lbs. $69.75-73.25; 400-500 lbs. $67-73; 500-600 lbs. $63.25-73.50; 600-700 lbs. $60.50-65.50; 700-800 lbs. $62.40-65.40; 800-900 lbs. $62.30-62.50. Montana steers md., few lg. frame #1 575-600 lbs. $70-72; 600-650 lbs. $68.50-70; 700-800 lbs. $66-68.75; 850-900 lbs. $65-66. Heifers md., few lg. frame #1 600-700 lbs. $62-65. California md. frame #1 steers 300 lbs. $84; 425-500 lbs. $75-78; 700-750 lbs. $68-70. Heifers md. frame #1 300 lbs. $73; 400-475 lbs. $64-65; 600 lbs. $64.50; 650-700 lbs. $61.50-64. Washington, Oregon, Idaho steers md., few lg. frame #1 300-500 lbs. $75-81.50; 500-600 lbs. $72.25-78; 600-700 lbs. $69.75-73.50; 700-825 lbs. $68.50-71.70. *Heifers md. and lg. frame #1 300-500 lbs. $64-68; 500-600* lbs. $62.75-67.25; 600-800 lbs. $61.50-66.25.

IDAHO SLAUGHTER STEERS good to mostly choice 2-3 1100-1150 lbs. $66.75-68. Heifers good to mostly choice 2-3 900-1000 lbs. $63-64.50. Western Kansas slaughter steers 2-4 1000-1250 lbs. $65.75-68; choice with end good $65-67; Holsteins $61-64. Heifers choice 2-4 925-1050 lbs. $63-65.75; choice with end good $62-65; 975-1050 lbs. Heiferettes $63-64; mixed comm. to choice 975-1175 lbs. $57-59.50. Arizona slaughter steers good to mostly choice 2-4 1025-1030 lbs. $71; mixed good and choice 2-4 975-1050 lbs. $69-70; 1125-1150 lbs. $68; mostly good 2-3 1000-1150 lbs. $67-68; Holsteins $66. Heifers good with end choice 2-3 900-950 lbs. $65-66; mostly good 2-3 800-850 lbs. $62.

SAN ANGELO SLAUGHTER LAMBS choice and prime 92-115 lbs. shorn 2-3 pelts $55-57; 120-150 lbs. $52-54; choice and prime 75-90 lbs. spring $60-64; 90-100 lbs. $64-66.70. Ewes good $25-28; utility $22-25; cull $18-22. Feeder lambs *choice and fancy 60-85 lbs. spring* $58-63; 70-85 lbs. $57-60; 85-110 lbs. $52-57. Sioux Falls feeder pigs US 1-2 20-30 lbs. $29-35; 30-40 lbs. $35-42; 40-50 lbs. $40-45.50; 50-60 lbs. $44-51; 60-80 lbs. $49-57.50; 80-120 lbs. $54-60.

ALEX MOSTROUS

CENTRAL AUCTION ROUNDUP

(Reports as quoted by markets)

AMARILLO LIVESTOCK AUCTION
Amarillo, Texas, April 20

13,440 head received: Feeder steers, md. frame 1 425-500 lbs $85-85 75; 550-575 lbs $74-74 74; 600-800 lbs $67.75-70 25. 800-900 lbs $65-68.50 Md and large frame 1-2 500-600 lbs. $66.50-69; 600-800 lbs $65.50-68. Feeder heifers, md frame 1 475-500 lbs $64.50-64.75, 500-700 lbs. $62-64.40; 700-800 lbs. $61.75-64.40. Md. frame 1-2 400-500 lbs. $60.25-63.25; 500-700 lbs. 59.50-62.20. Slaughter cows, ut. 2-3 $42-43.50; canner and cutter 1-2 $36-41 50. Replacements. md. frame 1 young 650-725 lbs $51-53; *middleaged 850-1000 lbs.* $48 Md. frame 1 with calves at side $477.50-560 per pair.

TORRINGTON LIVESTOCK COMM. CO.
Torrington, Wyo., April 15&17

8,720 head received: Feeder steers, choice 300-400 lbs. $84-87, 400-500 lbs. $80-84; 500-600 lbs. $77-80, 600-700 lbs. $70-77. Feeder heifers, choice *300-400 lbs. $70-74; 400-500 lbs* $65-70; 500-600 lbs $64-65; 600-700 lbs $63-65. Slaughter cows, ut. and comm. $44-48; Slaughter bulls, YG 1 $54-60.

TEXHOMA LIVESTOCK COMM. CO., INC.
Texhoma, Okla., April 14

6,352 head received: Feeder steers, choice 200-300 lbs. $97.50-99.50; 300-400 lbs. $79.50-86; 400-600 lbs. $67.10-71; 600-700 lbs. $67.10-68.10. Feeder heifers, choice 200-300 lbs. $73.50-78; 300-400 lbs. $67.75-75.25, 400-500 lbs. *$64.10-65.60; 500-600 lbs.* $64 50-65.40; 600-700 lbs. $62.50-62.60. Slaughter cows, $39-46. *Slaughter bulls,* $52-59.25. Replacements, pairs $375-550.

EMPORIA LIVESTOCK SALES CO., INC.
Emporia, Kan., April 17

5,266 head received: Feeder steers, choice *250-500 lbs.* $76-81; good $70-74, common $66-68. Good and choice 500-650 lbs. $69-74; common $64-67; 650-850 lbs. $66-69; common $60-62; 850-1100 lbs. $61-66; common $56-57 Feeder heifers, choice 250-450 lbs. $65-70; good $61-63; common $57-59. Good *and choice 450-850 lbs.* $63-68, common $58-60; 650-800 lbs. $62-63; common $55-57. Slaughter cows, heiferettes $54-56; ut. $46-48; comm. $38-40; canner and cutter $38-42. Slaughter bulls, ut. $52-56; canner and cutter $50-52. Steers and heifers 750 lbs. and heavier $60-61. Replacements, stock cows $50-58; pairs $610-650; stocker bulls 500-700 lbs. $60-62; 700-1000 lbs. $56-58.

CENTENNIAL LIVESTOCK AUCTION
Fort Collins, Colo., April 16

1,871 head received: Feeder steers, md. frame 1 300-400 lbs. $82-88; 495-525 lbs. $74-75.60. Feeder heifers, md. frame 1 300-385 lbs. $74-76. Md. and large frame 1-2 435-600 lbs. $63.70-66.75. Md. and large frame 1 544-657 lbs. $66.85-67.75. Slaughter cows, high yielding cutter $45-48; md. cows $42-44; thin cows $40-44; heiferettes $50-58. Slaughter bulls, $53-58.50. Replacements, mixed age 970-1180 lb. cows with calves $540-585 per pair; young 825-925 lb. cows bred 7-8 mos. $525-550 per head.

PORT CITY STOCKYARDS
Sealy, Texas, April 16

1,698 head received: Feeder steers, md. frame 1 250-300 lbs. $90-96; 300-350 lbs. $86-90; 350-400 lbs. $83-86; 400-450 lbs. $77-83; 450-500 lbs. $71-77. Large frame 1 550-600 lbs. $68-69 50. Small frame 1 350-450 lbs. $71-78. Md. frame 2 300-400 lbs. $79-85; 400-500 lbs. $70-79; 500-550 lbs. $64-70. Large frame 2 550-600 lbs. $64-68; 650-700 lbs. $58-64. Feeder heifers, md. *frame 1 500-550 lbs. $61.50-64.* Large frame 1 600-725 lbs. $60.63.50. Md. frame 1-2 300-400 lbs. $63-66; 400-500 lbs. $60-63; 500-600 lbs. $58-60; 600-750 lbs. $54-58. Slaughter cows, ut. 2-3 $44-47; YG 4-5 $41-43; cutter 1-2 $42-46; canner and low cutter $39-42. Slaughter bulls, YG 1-2 1200-1950 lbs. $54-58; 900-1200 lbs. $50-52.

EL PASO LIVESTOCK AUCTION CO., INC.
El Paso, Texas, April 14

1,312 head received: Feeder steers, choice yearling 450-800 lbs. $65-80; *good to md.* $62.50-70. Calves, choice 250-400 lbs. $80-85; crossbred $80-85. Feeder heifers, yearling 450-800 lbs. $60-68; good to md. $58-62.50. Calves, choice 250-400 lbs. $65-70; crossbred $65-70. Slaughter cows, ut. and comm $42.50-48; standard heifers $54-56; canner and cutter $35-40. Slaughter bulls, $54-62.50. Replacements, stocker bulls $55-75; stocker cows $40-52.50; pairs $425-650.

—Compiled by
VIRGINIA THOMSON

Auction Results

BRAND'S BRANGUS RANCH "SALE OF STARS"
Round Top, Texas, April 11

65 lots $5,303.08

Auctioneer: Gerald Bowie

Tops: Lady Justana 2/5, 7/8/75 by Mr Justana 40/8; Williams Brangus, Fort Stockton, $33,000. BBR Gabriella 59/9, 5/26/79 by BBR Gabrielle 17/3; Heart O' Texas Brangus, Waxahachie, $20,000. BBR Gabrielle 37/5, 3/3/75 by Gabrielle 7; Gleble Brangus, Midland, $12,000. HY-1 Miss 29, 5/25/68 by 1/57; Brazos Valley Brangus, Simmontown, $10,000. Miss Loma 600, 2/27/76 by RCF Nassau Lad 1; Gleble Brangus, $10,000. Miss Loma 605, 12/24/76 by RCF Nassau Lad 1; Williams Brangus, $7600. GLC Miss Event 131/8, 2/11/78 by PW Royal Event 125/3; Blocker Ranch, Houston, $7100. Leesa Guadalupe 17/7, 12/18/76 by HBR Guad Chief 100/3; Conning Brangus, Eden, $7000.

This Brangus sale averaged higher in 1981 than 1980. Ludwig Brand, one of the more vocal supporters of the Brangus breed, drew a large crowd to this event and created a standing room only situation.

The demand for good Brangus seedstock seems to continue to gain momentum. The females with proven performance records commanded high prices throughout the offering.

Most of the officers and directors of IBBA were present to witness this sale and observe the merchandising of bloodlines developed by the founders of the Brangus breed.

I don't think anyone would dispute the fact—the Brangus breed has arrived.

—FRED GREEN

POMPADOUR HILLS LIMOUSIN RANCH
Highmore, S.D., March 17-18

49 2-year-old bulls	$1,709
114 yearling bulls	1,640
119 females	813

Auctioneer: C.K. "Sonny" Booth
Sale Consultants: American Cattle Services and Cattle Brokers, Inc.

Bulls: 064M (PB), 2/24/80 by Replay; Alvin Sleckler, Geddes, $4300. 043M (81%), 3/12/80 by Replay; Worrell Land & Cattle Co., Charlottesville, Va., $3600. 216M (7/8), 5/5/80 by Replay; Peyton Scott, Rising Star, Texas, $3150. 050M (PB), 2/25/80 by Replay; Robert Schilder, Faulkner, $3050. 017M (PB), 2/27/80 by Replay; Ron Simek, Omega, Wis., $3000. 036M (PB), 2/22/80 by Replay; Ron Simek, $3000. 098M (PB), 5/10/80 by Replay; Early Bruty & Sons, Winner, $3000.

Females: 201M (15/16), 6/20/80 by Replay; Earl Cameron, Walnut Grove, Minn., $2500. 128M (7/8), 5/3/80 by Replay; Kelly Steube, Everly, Iowa, $1725. 148M (15/16), 5/2/80 by Replay; Don Fleece, Sutherland, Neb., $1500. 670M (7/8), 6/10/80 by Saratoga; Steve Zybach, Briscoe, Texas, $1450. 722L (3/4), 5/29/79 by Saratoga; Larry Pape, *Pisgah, Iowa, $1300.* 080L (3/4), 5/3/79 by Dakota Chance; Ron Simek, $1250.

A full house was on hand for the Pompadour Hills bull sale. Members of the 1981 National Western reserve champion carload set the pace for the day. This was a big, growthy set of bulls from *start to finish that were rock hard* and ready for heavy service.

Although there was a smaller crowd on hand for the female sale, those in attendance were there to do business, appreciating the quality of this set of cattle. A very successful sale for the Reinharts with the buyers getting some top genetics to further their programs.

—JAY PURCHASE

HUCKFELDT-KREBS ANGUS RANGE BULLS
Gordon, Neb., April 7

19 2-year-olds	$2,097
2 3-year-olds	2,125
44 yearlings	2,098

Auctioneers: Jim Bladridge and Tracy Hart
Sale Manager: Rishel Livestock Service

Tops: BOOMER HK 8200, 4/18/80 by Ken Caryl Mr. Angus 8017; K&K Cattle Co. and J.M. King, Kearney, $16,000. High Rise, 3/7/79 by Le Mar Ellsenmere Lad 549; O Bar O Angus, Torrington, Wyo., $3400. Marshall Pride HK 320, 1/15/80 by Marshall Pride 1236; 4 G Angus, *North Platte, $3400. Nebraskan* HK 6539, 4/1/79 by Ankonian Dynamo 51A6; Neilson Land & Cattle Co., Gordon, $3000. Northern Prospector HK 69, 4/5/79 by Ken Caryl Prospector 1616; Neilson Land & Cattle Co., $3000. Northern Prospector HK 6119, 3/15/80 by Ken Caryl Prospector 1616; Chance *Kramer, Gordon, $2700. Dynamo* HK 200, 3/29/80 by Ankonian Dynamo; Ducot Ranch, Lakeside, $2500.

The second annual sale for Huckfeldt-Krebs saw a large crowd on hand and a top quality set of bulls were offered. Among this offering were bulls from the 1981 carload at the National Western. The bulls sold on a strong, steady market with many buyers taking more than one bull. Spectacle Ranch, Gordon, was the volume buyer.

—JAY PURCHASE

SOCORRO LIVESTOCK MARKET ALL BREEDS BULL SALE
Socorro, N.M., April 18

20 Angus bulls	$804
4 Braford	813
10 Brahman	830
54 Brangus	958
32 Beefmaster	898
7 Charolais	957
9 Devon	864
56 Herefords	687
1 Longhorn	725
3 Red Angus	795
4 Santa Gertrudis	488
6 Shorthorn	580
4 Simbrah	954
4 Simmental	768

Auctioneers: Arkie Klehne and Wayne Connell

Those consignors with the high selling individuals were: Angus, Dun Ranches, Kearney, Ariz. Braford, Leonard Gonce, Willard. Brahman, Wells Livestock, Oakdale, Calif. Brangus, 96 Ranch, Deming. Beefmaster, Doy Reidhead, Holbrook, Ariz. Charolais, Shallow Creek, Ft. Sumner. Devon, Double Arrow Ranch, Winston. Hereford, Riss Bishop, Mountainair. Longhorn, Ardic Investments, Socorro. Red Angus, Twin Canyon. Santa Gertrudis, Jeff Oliver, San Lorenzo. Shorthorn, Tuff Test, Eager, Ariz. Simbrah, Tuff Test. Simmental, Lorenz Thelan, Patagonia, Ariz.

Volume buyers were: J.B. Kelly, Socorro; Mike Traynor, Mulecreek; Bill Thomas, Clovis; Flying A Cattle Co., Silver City; Buck Greer, Truth or Consequences; Y Ranch, Horse Springs; Mark Bluett, Belen; and Jerry McPhaul, Pie Town.

This was the first annual bull sale at the Socorro market for owners Arkie Klehne and Carl Shores. The seats were full and the action fast. The averages were very good for this trade area considering most of the Herefords were calves.

—LEE PITTS

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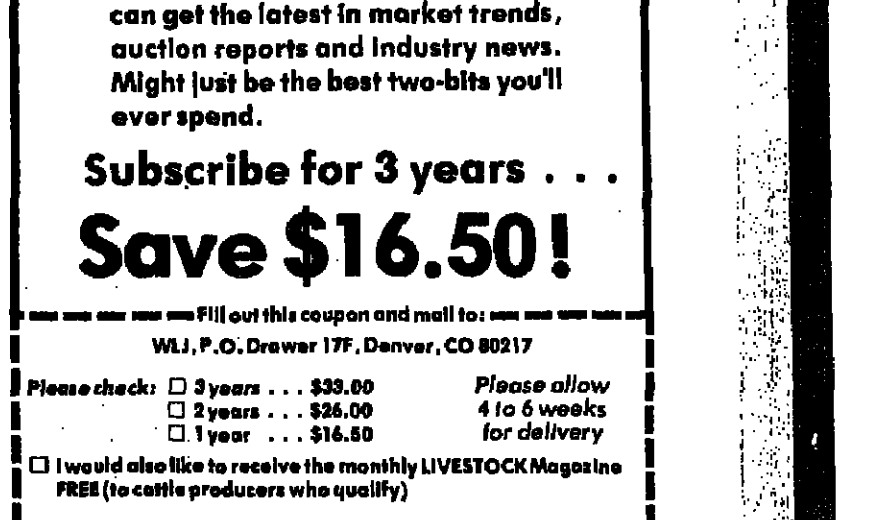

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150 First call heifer pairs, $650/pair. 100 first call heifer pairs, $625/pair. All are bred Hereford with May 1st delivery. Northern California 300 cow/calf pairs with May 1st delivery, $675/pair. Big, choice, English cows. 2-year-old Brangus bulls, buyers choice, $1,200/head or gate out $1,050/head. 916/233-3965 or 916/233-3781.

CATTLE 5

REGISTERED Red Brahman bulls top quality. Proven bulls for sale. Ready to work. 209/799-2354.

BRANGUS BULLS FOR SALE
30 Registered 2-year-old Brangus bulls.
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185 BLACK 2-YEAR-OLD pairs and 225 Black 3 to 8-year-old pairs. Call evenings, 406/538-9805.

BRANGUS BULLS
31 Yearlings plus a few select older bulls and ¾ blood bulls. Bulls located in northeastern Wyoming.
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LONGHORN BULLS FOR RENT for heifers or cows. HAP MAGEE, Danville, California. 415/837-7228.

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Yearlings and 2-year-olds.
KEVIN LOFTUS
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REGISTERED ANGUS
Bulls, replacement heifers, cow pairs. Excellent bloodlines. Spencer Angus Ranch, Santa Maria, California. 805/922-2211.

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Proven 4 year TN Emulous 8 son and 3 year Rito 533-70 son in working condition. WHITE GATE RANCH, 415/239-5289.

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For sale or trade or lease. 200 Shorthorn, Hereford, Angus 2-year-olds.
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ANGUS BULLS
Full, 2-year-olds and fall yearlings from proven A.I. sires. Light birth weight, pasture raised. Deavers Registered Angus Ranch, 916/665-3053. Orland, California.

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We have a large selection of breeding age bulls and yearlings ready to work for you.
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Larry, George & Irene Bond
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80 HEAD, 1st calf, crossbred heifers with calves. 75 head 2nd calf crossbred heifers with black Limousin calves. 200 head crossbred cows with Simmental and Limousin calves. Feed available to May 1, 1981. Gary Bader, Palmer, NE 68864. 308/894-5222.

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Increase your weaning weights with easy calving BRANGUS BULLS. These large frame, rugged bulls are active, fertile and adapt to any climate. Select from more than 100 coming 2-year-old performance tested bulls weighing in excess of 1,200 lbs. and ready for heavy service. More than 150 long yearling bulls available.
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CATTLE 5

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SIMMENTAL BULLS
Commercially raised, performance tested. Range ready bulls available. Top of the crop. SIX-L CATTLE COMPANY. PHONE: 918/934-3817.

1,450 HEAD, 4-year-old crossbred cows, calving now. Calfhood vaccinated. An outstanding lot of cows. 750 head, 3 to 7-year-old crossbred cows, calving now. 602/983-3648.

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GOATS and SHEEP 6

400 SHORN EWES 2-years to solid mouth with 130% lamb crop. 100 shorn Ewes 5 and 6-years-old with 125% lamb crop. Call: 605/456-2700.

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Big growthy, in the wool bred Suffolk. Lamb May 5th. 1,400 coming two, 200 coming three. Bud Timm, Newell, South Dakota. 605/456-2421.

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FIVE-YEAR-OLD quarter horse gelding, bridled, sound, gentle. Top cow working horse. He's a cat. Price: $5,000. Phone 209/759-3582.

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DOGS 9

KARRAWARRA KELPIE pups and trained dogs. Tim Wellman, Rt. 1, Box 52-J, Suisun, CA 94585. 707/425-4161.

KELPIE PUPS, red and tan from registered, working parents. 5 months old, ready to work. $150 each. Call: 916/678-5889.

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Excellent cow and hog dogs from outstanding working parents. Call: 714/735-0432.

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Born April, 1981, registered, certified NASDS working parents. $150 plus shipping. Also older pups.
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Born April, 1981, registered NSDR from working parents. $150 plus shipping. Belgmund, 916/649-3324.

LIVESTOCK WANTED 11

BRAHMAN CROSS and English bred stock cows. 602/268-0275. Bill Roer.

SIMMENTAL CROSS replacement quality heifers. Want 20-25 spring, 1980 calves, guaranteed open, prefer Polled. Premium for right kind. 209/754-3380, 7-9 p.m.

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PACIFIC Farms and Ranches 13

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8% Interest
21,800 Acres deeded and 3,600 acres BLM land. Located in Harney County near Burns, Oregon. 200 acres alfalfa and grass, irrigated from large reservoir on property. Balance native and crested wheat grass. Extremely well watered from ponds, springs and reservoir. And fenced into 17 separate fields. 2 sets of corrals. Barn, shop, mobile home and older house. Price: $200 per deeded acre, with 33% down. Balance owner financed over 30 year amortization at 8% interest.
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Use adjoining . . .
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3,100 M/L deeded acres with a BLM permit. A beautiful ranch with diversification potential. Grain, hay, cows and/or steers. Live water with excellent range and bottom land, low irrigation cost. Close to nice, rural community with airport nearby. Excellent hunting and fishing. This is one of the finest ranches in Harney County. An excellent working ranch or hunting preserve. Price: $1,500,000.
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870 Acres, 300 acres irrigated. Good, range land with live water. Nice home, good improvements. Excellent hunting. Cattle, hay and wheat. $726,000. Terms to qualified buyers.
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Baker Valley - Eastern Oregon
1,280 Acres deeded. 280 alfalfa, 1,000 range, cheap water. 6 wheel lines. $523/acre. 29% down, balance 25 years, 10%.
1,465 Deeded acres. 40 BLM created wheat and dry land, alfalfa 450 acres. Balance in good spring range. Portion approved for subdivision. Price: $335,000. Cash or trade for income property with long term lease. Owner will lease back.
160 Timbered acres. Live streams, trout fishing, deer and elk hunting. National forest on 3 sides. Locked gate. $400/acre. 29% down, 10 years at 10%.
28 Acres. Good farm ground. Home, barn, orchard. Creek, excellent water rights. Price: $135,000, terms.
3,122 Deeded, 1,220 irrigated, 493 improved, 1,409 hill pasture. 550 under sprinkler, 670 flood irrigation. Free water, low pumping costs. Powder River runs through the ranch. Excellent fencing, home, 2 shop, barn, bunkhouse, scales, corrals, grain storage. Can be developed to support 800 cows. Price: $1,750,000. $600,000 down. Owner carry at 10% %
Baker City homes: commercial buildings, gold, silver and copper mines, Oregon.
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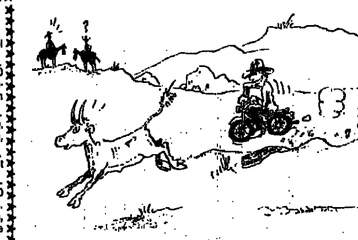

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This natural, native grass, spring fed, 300 acre meadow is surrounded by stately pines and makes for an easy 1 man, no equipment operation. Good headquarters, corrals, fence with all modern conveniences, yet no power bills. Your own private secluded valley. Summer, 200 pair nicely. 35 minutes to major airport by good roads. $550,000, terms.
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900 Acres. 200 acres newly developed for rice, 400 acres irrigated pasture, 500 ton hay barn, facilities, corrals, scales, reservoir. Priced at $2,000/acre. Submit terms.
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Rice land 140 acres excellent production, good income. Flexible financing. $420,000; $3,000/acre.
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Gorgeous 8 acre wooded lot with view, near Diamond Springs, Utilities, water. Hurry on this one $36,000. Excellent financing.
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Spoil your cattle on this private, well fenced, native grass. 1 man operates with minimal effort. Neat, 2 bedroom, home. Excellent working corrals and improvements. Breath taking view of mountains, juniper and pines. $550,000, terms.
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JOHN DAY COUNTRY CATTLE RANCHES
6,900 Acres (m/l) deeded plus 160 acres BLM in cattle famous John Day country. Approximately $500,000 ready to depreciate. John Day River frontage plus 2, large creeks. Approximately $500,000 merchantable timber. 800 acres (m/l) of water rights. 2 sets of headquarters in excellent condition. Fantastic deer, elk and bird hunting. Priced at $2,375,000 with terms available. Brokers welcome.
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Approximately 2,340 acres deeded. Adjoining 2,650 acre BLM permit. John Day Valley area. 200 pair, summer grazing operation. $485,000.
8,090 Acres deeded. Borders John Day River. Large timber value. Adjoins national forest permit. Carry 400 to 450 pair. 2 houses. Various purchase option relating to land and timber.
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5,747 Deeded, 10,000 leased, 200 head forest permit. $650,000. Call: Hugh McNamer, Ranch Broker, 503/276-2606.

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Portenville, CA 93267
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Manager: Bo Lacque
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Office at the ranch—County Roads 20 and bk. Orland CA 95963

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245 Acre cattle and horse ranch. Wet and dry pasture, hay, horse and cattle barns, racetrack, corrals, plus 2 houses. Price $875,000. Seller will finance. Ask for Ed McAllister at WOLVERTON REALTORS, 538 McHenry Ave., Modesto, CA 95353. 209/529-7664.

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13,000 Acres with 3,000 acres lease land Monterey county. 3, beautiful homes, plus splendid improvements. Large oak trees, year around creeks, springs and ponds. Good carrying capacity and rainfall. Abundance of deer and wildlife. $375 per acre. Terms.
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Near Roseburg. 69 acres improved pasture, sub-clover, rye grass. Includes 20 acres hay. Remodeled, 2 bedroom home, bunkhouse, 3, large, newer barns. New, sheep light fence and cross-fence, completed working corrals. Year around stock water in all pastures. Taxes: $505/year. Excellent agricultural use. Priced at $190,000. Phone: 503/874-2116, evenings.

3,240 Acre California Ranch
One-of-a-kind California foothill ranch with running creeks, rivers and 5 FISHING/SWIMMING LAKES! Fronts highway near local airport and state's largest, fresh water lake! Property already split into 15, separate parcels. Ideal for golf course/country club, mobile home park, etc. Power throughout property and gravel roads over most of it! 900 tillable acres, beautiful woods; lakes could be used for irrigating. 3, rustic homes, 2 barns. $2,500,000. Excellent, owner financing.
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13,500 Deeded acres plus BLM, Sacramento River frontage. 160 acres irrigated pasture. Residence plus outbuildings.
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CATTLE RANCH that will carry 600 animal units with feed to spare. 4,880 deeded acres with forest and BLM spring, summer and winter permits. Mild winters, early calving, good grass and water produces good calf weights. 3 homes on creek. Boating, fishing, and hunting close by.
PRICE: $1,200,000 including equipment. Seller will give substantial discount for all cash or sell for half down.
FARM with FEEDLOT. Productive, 320 acre farm currently operated as irrigated row crop and cattle feeding setup. Excellent location for registered cattle operation. Good home, excellent grain storage facilities, 300 head feedlot, second homestead with mobile home. Only 10 miles from ranch above. If added to the ranch it would provide some winter feed plus feeding steers in feedlot.
PRICE: $550,000 with good terms.
Carl Smith
BAKE YOUNG REALTY
P.O. Box 980
Nampa, ID 83651
PHONE: 208/466-3524

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SOUTHERN UTAH CATTLE OPERATION
Scenic Wayne County, Utah 475 deeded acres, cultivated and irrigated with gravity flow wheel move sprinkler. Crops: alfalfa, barley and oats. Modern machinery to operate entire farm.
Ranch run 600 head on 2,600 acres school lease sections, BLM and forest. Calves are weaned and fall, 900 lbs. in 23 acre feedlot with 700 head capacity.
Approximately 580 head of mother cows producing a 95% calf crop and 20 excellent range bulls. Well adapted to winter and summer. Range included in sale.
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IDAHO 300 HEAD cow ranch. 656 acres deeded, 325 irrigated. BLM rights. Nice headquarters. Terms. $720,000. We also have dairies and farms. Torence J. Lamb, 208/465-0565. Wright Patterson Real Estate.

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* * * * * * * * * * *
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C.W. 'CHUCK' MOORE REALTY COMPANY
Nevada and California Ranch Broker
P.O. Box 20554, Reno, NV 89515
PHONE: 702/826-2240 or 213/381-5259

INTERMOUNTAIN
Farms and Ranches 13

1,040 ACRE
Southern Idaho farm located on the beautiful Camas Prairie. 500 acres under irrigation growing barley, wheat, alfalfa and sunflowers. 2,100 sq. ft. home plus other improvements. Has been a productive farm for present owners for 20 plus years. $875,000. Village Properties, 546 Main St., Gooding, ID 83330. 208/934-8474.

1,900 ACRES
1,030 Acres Irrigated, Snake River water. Potatoes, beets, beans, grain and alfalfa. Watered with 5 pivots and handlines. Borders Snake River. Excellent farm.

2,500 ACRES
2,200 Irrigated. Beets, potatoes, beans, grain and hay. Nice, 6 bedroom home. Snake River water. Low lift. Good combination farm. We have others. HOFER REAL ESTATE, Mountain Home, Idaho. Stan Scott, 208/587-8471, days; 208/587-5034, evenings.

Crank up those profits
Let WLJ's Classified Corral get the momentum going—for the sales you want.

K-BEE REALTY
1,540 Deeded acres m/l. Combination dryland wheat farm and cattle ranch. Excellent house plus numerous good outbuildings. 9 miles north of Weiser, Idaho. $638,500. Excellent assumable contract, owner will carry additional contract.
FOR EXCHANGE ONLY: 315 acres in beautiful Garden Valley. Approximately 1 hour north of Boise, Idaho. More land can be added. Owner desires good cattle ranch, 300 pairs or larger. Can be any area and remote.
475 Southwestern Idaho acres of which 190 acres irrigated at a 1980 cost of $15.00 per acre. Balance of 285 acres dry grazing. Feedlot of 1,700 head capacity with 2,500 ton silage storage, 10 ton livestock scale, 80' x 80' shed and shop. 13,000 bushel granary, two 3 bedroom homes. Loaded with investment credit. $750,000. Excellent terms.
440 Acres in pollution free southwestern Idaho with approximately 300 acres irrigated row crop quality soil. 3 bedroom home with fireplace and attached garage. Machine shed and shop 40' x 60'. Granary with 6,600 bushel capacity. This and the above are contiguous and would make an excellent purebred cattle ranch or dairy. $700,000. Excellent terms.
K-BEE REALTY
1070 N. Cole Rd., Boise, ID 83704
PHONE: 208/378-0666 or 378-0868
Dave Campbell 208/377-4858 Richard Reinecke 208/495-2463

INTERMOUNTAIN
Farms and Ranches 13

CATTLE RANCH/FEEDLOT
Working 1,400 head cattle ranch plus 3,000 head feedlot operation covers 14,000 deeded acres plus forest and BLM grazing. Located in south central Idaho with varied recreational opportunities nearby. Ranch includes nice homes on attractive headquarters with excellent improvements just 5 miles from town. A productive large, ranch opportunity. VILLAGE PROPERTIES, 546 Main St., Gooding, ID 83330. 208/934-8474.

ELKO COUNTY, NEVADA
Cattle and Gold
1,850 Acres choice recreation and grazing land now for sale. Located in beautiful Lamoille Valley 25 miles from Elko. Live streams and springs. Excellent irrigation rights. Once in a lifetime opportunity. Priced to sell at less than $1,200 per acre.
Sold exclusively through:
RANCHERS REALTY
Box 428
Elko, NV 89801
PHONE: 702/738-4465
or Evenings and Weekends
702/738-4462

PLAINS
Farms and Ranches 13

MISSOURI beef or dairy and investment land from 100 to 5,000 acres. Contact us for any size or type of real estate. Merritt Real Estate, P.O Box 246, Ava, MO 65608. Office phone: 417/683-4636; home number, Bill Merritt 417/683-5595 or Pete Mooney 417/924-8583.

OKLAHOMA RANCH & FARMLANDS
(Potential tax shelter good investment and development property)
1,746 Acres improved deeded land with modern large brick home, barns, corrals, tenant house. Acreage includes 200 plus acres choice irrigable river bottom, located on 270 Highway. Additional 1,500 acres lease improved pasture available. Ranch is stocked, machinery and equipment are available. Excellent horse or purebred cattle location, includes an assumable loan of $560,000 at 8 to 8.5%. Total operation may be assumed with low cash down.
HALL LAND CO., INC.
JOE HALL, BROKER
Stuart, OK 74540
Call day or night
918/546-2231

The Classified Corral—Your dependable reliable source of information as to what is being sold or what is for sale.

FOR SALE BY OWNER. 400 Acre cow outfit in southwest Missouri. Nice 3 bedroom, 2 bath, brick home. Good barns and corrals. Plenty of spring fed stock water. Fish and wildlife on place. A very pretty area. Assumable loan at 8%. Call 417/835-4182 or write, Rt. 1, Box 300, Exeter, MO 65647.

MISSOURI & KANSAS RANCHES
10,000 ACRES
South Central Missouri
One of the finest and largest ranches available in the mid west. Highly improved pastures, well watered, excellent improvements and easily accessible $5,500,000.
Broker: John Harlow
4,100 ACRES
Northeast Missouri
90% open, excellent working ranch. "No Frills" Access, location and improvements are very good. $565/acre.
Broker: A.J. Obarzan
2,800 ACRES
Central Missouri
Overlooks Missouri River, wind blown Loess soils, cow/calf operation with very good working improvements, some crop land $1,800,000.
Broker: John Harlow
2,400 ACRES
East Central Kansas
Highly improved ranch on east edge of famous Flint Hills. Native pasture, farm land and improved pastures for well rounded operation. $1,850,000 with excellent terms.
Broker: John Harlow
Broker Participation Invited
Complete Details Available
WESTERN FARM COMPANIES
8650 College Blvd.
Overland Park, KS 66210
PHONE: 913/648-3304

MOUNTAIN
Farms and Ranches 13

NORTHWEST MONTANA COW RANCH
700 Acres deeded, year around creek, grazing permits, machinery available. $680,000. Terms.
Call: Louise
TRI-CITY REAL ESTATE
Kalispell, Montana
406/257-7777 or 406/257-1815, evenings

FOOTHILLS PASTURE, southwest Montana, 1,120 acres, $135 per acre. 320 acres, $250 per acre. Good access. Write: Rt. 1, Box 1594, Whitehall, MT 59759.

BLIND BOX ADVERTISING by the word adds count additional words. Add include $2.00 PER INSERTION for the cost of forwarding replies.

SECLUDED COLORADO MOUNTAIN RANCH
73,000 Total acres, 615 head, BLM and forest permits. 600 acres deeded land. Approximately 300 irrigated mostly alfalfa. Absolute private allotment. Very little feeding with the winter range. Natural drift from summer to winter. 5,000 to 9,000 ft. elevation. 2 bedroom home, bunkhouse, corrals. Hunting paradise: deer, elk, wild turkey, chuckars. Trout stream runs through property. Will consider exchange for down payment. $1,950 per cow unit. Excellent terms.
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COWBOY'S DREAM
300 Head outfit at only $2,000 per cow unit. National forest, summer country. BLM, foothill winter range. Valley headquarters surrounded by hay meadows. Trout stream. Deer, elk, turkey, hunting. Will exchange for other property.
PHONE: 303/242-7288 or 303/434-7915

RIVER RANCH: Solid 1,000 head ranch on Beaverhead River. 5,400 deeded, 1,200 leased. 3,200 irrigated and sub-irrigated meadow, 200 farmed, 2,000 dry grazing. Excellent improvements with 3 homes, 2 sets corrals. Very good water rights and in good winter area. SOUTHWESTERN MONTANA CATTLE & SHEEP RANCH: Will run 2,600 Ewes and 450 cows. Over 9,000 acres deeded plus permits, 650 irrigated, strong grass country, good water rights. Good improvement. Cattle and can be sold separately. Total $2,000,000. FARM RANCH COMBINATION: 1,140 acres, 550 irrigated farmland, 300 irrigated meadow, 300 dry grazing. Excellent winter area. Beaverhead River frontage with excellent fishing. Very good improvements with new corrals. Good terms. DRY FARM: 1,800 acres in good rainfall area close to major town. 740 acres in water, wheat this year. Yields are average or better. Terms are available. DRY FARM: 875 acres in good rainfall area. Close to major town. 145 acres could be irrigated. Good yield and excellent soil. Some grain storage. Terms are available. Kettle's Realty, 109 S. Pacific St., Dillon, MT 59725. 406/683-4089.

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Ranch or Farm
Good soil, good grass, good water, good price. Owner open for offers on lease option or sale of big ranch or can lease option smaller ranch.
Call collect, day or night,
(303) 598-4879
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FARM FOR SALE WITH FEEDLOT
119 Acres irrigation ditch, 100 acres sprinkler, 136 acres range land. 4 irrigation wells. 4,500 lamb capacity and 3,000 cattle capacity. ½ mile off highway. Shearing shed, scale house, cement feed bunks, continual running water, slope for drainage. Windbreaks for livestock and farm land, quonset building. 3 bedroom home. 1960 taxes: $676.32.
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SOUTHWEST
Farms and Ranches 13

ARIZONA
Farms • Ranches
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HASTINGS & COMPANY
RANCH BROKERAGE
20 W. Olive, Suite 112
Gilbert, AZ 85234
PHONE: 602/892-3211
Dave Hastings, Broker

BUYING A RANCH?
Have a pre-sale ranch inventory and analysis completed before you buy. Includes ownership breakdown, each agencies carrying capacity, a map of all range improvements and range condition, an estimated stocking rate and a suggested management plan if desired. Yavapai Resource Consultants 3945 E. Rosa, Phoenix, AZ 85012.

ARIZONA RANCHES
525 Head, 425 head, 350 head, 230 head, 170 head. No hay feeding necessary. $1,075 per A.U. up.
Write us for free information on ranches and ranching in Arizona.
Lazy-R-Bar Ranch and Cattle Sales
Box 338
Cottonwood, AZ 86326
PHONE: 602/634-2300

Survey shows farmers' lung affects more than black lung

A recent health survey indicates that agricultural workers have a higher incidence of respiratory illness than any other occupation including coal miners, according to Del Sandfort of the institute of Rural Environmental Health at Colorado State University.

"Nearly one-third of agricultural workers have respiratory problems," said Sandfort. However, Pete Knapp, an agricultural engineer at the University of Iowa Institute of Agricultural Medicine, estimates that more than half of all agriculture workers may be affected.

The causes vary, according to Sandfort; gases and vapor from chemicals and manure damage the lungs and can create permanent damage which impairs breathing. A condition known as farmers' lung is attributed to exposure to grain dust and/or moldy feed products, contaminating the lungs with particles of grain, silica, mold, and other aerosols.

One of the problems is that many farmers don't know exactly what is bothering them.

Elmer Johannsen, a retired farmer from northwest Iowa, thinks his chronic asthmatic condition may be genetic, since his father and brother, both farmers, suffer from the same symptoms. Johannsen's second son, who took over the family farm, is now beginning to have breathing problems. Johannsen now spends his winters in Arizona where he can breathe more easily. His brother is in a hospital in Phoenix recovering from an acute asthma attack.

Johannsen's wife explained that her husband first started having difficulty breathing while working around the hogs, and that on dusty days, even the hogs would start coughing and some would get pneumonia. "First, we got rid of the hogs," she said, "then the cattle, then Elmer got an air conditioned cab for his tractor so that he wouldn't be breathing the dust in the fields, and he rarely went into the grain storage bin."

Johannsen now has difficulty being around Kent, his oldest son who manages a hog confinement operation where hundreds of swine are raised under one roof. Workers in such areas are known to be especially prone to respiratory problems. Kent is not; but Johannsen cannot breathe in his son's house nor can he be around his son when Kent is wearing work clothes. "His lungs begin to clog," says Johannsen's wife, "his bronchial tubes close and his heart pounds."

Dr. Kelley Donham of the University of Iowa College of Agricultural Medicine, recently surveyed 2,000 workers in hog confinement areas, and found that 73% of them had respiratory problems.

Respirators do not always stop the symptoms in the hog barns, according to Donham. But they are known to help in grain storage areas where there are no government regulations requiring ventilation.

The high rate of worker discomfort in the hog barns may draw attention to the larger problem of mold and dust in the lungs of agricultural workers, according to Knapp.

Margo Rosenkranz of the Workplace Health in Agriculture Program, stated, "Farmers' respiratory problems are often diagnosed as bronchitis. The doctor needs to know about grain dust and other respiratory hazards or the farmer's condition can just keep getting worse, possibly ending with emphysema."

Dr. Irving Cast, at the Nebraska Institute of Medicine is puzzled by the alleged lack of information about farmers' lung. "We've known about the condition for 400-500 years," said Cast. "Most grains can cause it, even peanut dust."

Rollins Schnieder, agricultural health and safety expert for the University of Nebraska, insists that there is a problem. "You'd be surprised at the lack of information in this area," says Schnieder. "It is hard to pinpoint it as farmers' lung. There are very few doctors in our area who specialize in respiratory problems."

"I've seen (x-rays) of farmer's lungs," said Schnieder. "The lungs are often coated and some even have mold spores growing in the lesions of the scar tissue." Schnieder is a former advisor to the Occupational Safety and Health Administration, and has been working with the National and Nebraska Lung Associations to alert farmers and doctors to the possibility that the high incidence of lung problems among farmers could be attributable to infection or allergy reactions caused by grain dust contaminants.

CELEBRATION—Rob and Mary Hooper, Springerville, Ariz., hosted hundreds of cattlemen at a party honoring their twenty-fifth production sale. The Hoopers have put together an outstanding herd of Hereford and Polled Hereford cattle and their sales are consistently among the best in the Southwest. (Staff photo by Lee Pitts)

New Zealand sheep official promotes promotion benefit

The success of New Zealand's lamb-exporting efforts is largely the result of extensive promotion, Graeme Lindsay, of the New Zealand Lamb Co. Inc., said recently in Witchita, Kan., reports CNS.

New Zealand spends about three cents a pound on advertising and promoting its lamb sold in the U.S. Lindsay told a National Lamb Marketing Symposium. New Zealand is the world's fourth-largest lamb producer but is the number one exporter.

The New Zealand advertising and promotion budget compares with 0.03 cent per lb. spent by the U.S. sheep industry, participants at the symposium said. The participants agreed U.S. lamb producers have been struggling with below-cost-of-production prices in recent months.

In New Zealand, the lamb business remains profitable, Lindsay said.

U.S. lamb prices are not depressed because of New Zealand exports, Lindsay said, because New Zealand sales efforts are not directed against U.S. lamb but toward increased total lamb sales. He said there was still some unsatisfied consumer demand for lamb.

In most U.S. supermarkets, New Zealand lamb is priced lower than U.S. lamb, the participants said.

Lindsay urged U.S. producers to increase promotion efforts, although he was doubtful that total per capita lamb consumption, which was less than two pounds per person last year, could be increased significantly. Red meat consumption is flat, he said, and lamb prices will continue to follow other meat prices.

Lindsay said that New Zealand has been turning down some lamb export demand from the Middle East in order to maintain exports to other established markets, such as the U.S.

The New Zealand Lamb Co. Inc. and its Canadian counterpart, the New Zealand Lamb Co. Ltd., are the sole importers and sellers of New Zealand lamb in the U.S. and Canada, Lindsay said. About 10% of the lamb consumed in the U.S. is imported, mostly from New Zealand.

A major difference between the U.S. and New Zealand lamb sold here is that the imported lamb is frozen and boxed, Lindsay said. While more and more U.S. lamb is boxed, as with beef.

ADVISOR — Dennis R. White, Ph.D., has recently been transferred within Elanco Products Co., the agricultural marketing division of Eli Lilly and Co. White has been named to the newly created position of technical services advisor for cattle products. He joined Elanco in December of 1979 as a marketing associate for cattle products.

***

You know you're in a small town when Third Street is on the edge of town.

Senate confirms USDA nominees

The U.S. Senate recently confirmed Seely Lodwick to the position of under-secretary of agriculture for international affairs and commodity programs and William Gene Lesher as assistant secretary of agriculture for economics and analysis, reports CNS.

The Senate also confirmed Lodwick, Lesher and C.W. McMillan as members of the board of directors of the Commodity Credit Corp. McMillan previously had been confirmed to the position of assistant secretary for marketing and transportation but had not been confirmed as a CCC director because of the inadvertant omission of some paperwork.

RANCHES
For RENT or LEASE 14

?? WOULD YOU LIKE TO GET YOUR HANDS ON A FEW MILLIONS AT ABOUT 4%??
YOU CAN DO IT!!!
The WYOMING ANGUS RANCH is offering for lease on June 1st its EAGLE ROCK DIVISION. One of the oldest reputation ranches in the Cheyenne area. 36,000 acres of the best grass, finest winter shelter—lakes and streams which don't freeze in winter. EAGLE ROCK is very picturesque; being the center of that area about which the best seller (CENTENNIAL) was written. Located on the Wyoming/Colorado line; 30 minutes from Cheyenne.
CALL: MARK COX, OWNER at 307/635-5000

RANCHES or PASTURE WANTED 15

EXCELLENT TRAIL horses and equipment with experienced ranglers would like a winter location in the southwest. Call: 505/769-0283.

NEED SUMMER PASTURE
Starting June for registered herd of 35 pair and 50 bred heifers. Top price for good pasture. Phone: 916/753-5691.

YOUNG COUPLE needs fall possession on 300 to 700 animal unit ranch with buildings. Will consider any location. Desire 5 year lease or lease with option to purchase. References available. Call: 307/682-5626.

CATTLE RANCH wanted: 700 to 1,200 cow units, must be at least 80% deeded, have good underground water, enough farmland to raise feed for wintering cows and feeding calves to finish in feedlot. Must be no further than 30 miles from a town with at least 7,000 population and within 100 miles of an air terminal with commercial airlines. Prefer northern California, Oregon, Colorado, New Mexico, or Arizona. Write Ad Dept. 563 c/o WLJ.

RANCHES
For RENT or LEASE 14

RANCHES or PASTURE WANTED 15

WANT PASTURE with full management for 25 to 50 cows. California preferred but will consider other areas. P.O. Box 131, Livermore, CA 94550. 415/443-1552; evenings.

PASTURES AVAILABLE 17

NORTHERN NEVADA pasture available. 6,500 preferably steers. 702/635-2397, evenings. Twenty Five Ranch, Eddie King.

WHEN FIGURING the cost of your ad, count each initial and abbreviation as one word.

EXCELLENT PASTURE for 1,500 steers or equivalent cow units. Reasonable rate, all new fences. Full management, health care provided. Pot loads only. Off Interstate 70 southeastern Ohio. 614/733-7472.

HIGH PROTEIN range, 5,000 70 head 10 months or 50 head 12 months. Good water. $9.00 singles, $11.00 pairs per month. Daily inspection. Will calve heifers for extra fee. Contact rancher requiring top care. St. Rt., Box 52, Alamo, NV 89001

HAY, FEED, SEED 18

OAT HAY and alfalfa hay for sale. Truck or trailer load lots. Ed Whitchurch. Phone: 707/725-2114.

BUSINESS OPPORTUNITIES 19

RANCH PARTNERS
A general partnership being formed to own and operate a 450 commercial cow outfit, Owyhee County, Idaho. Maximum 40 units, $27,300 per unit. $17,300 down/$10,000 terms.
If interested contact:
O.K. HACKLEY
P.O. Box 88893
Atlanta, GA 30338
PHONE: 404/394-7487

TRY CLASS ADS
Let Them Work For You!

HARDWORKING FAMILY man wants working ranch situation. Intention owner/percentage. Some financial backing. Call evenings. 707/998-3364. Mark Dela Fuente, P.O. Box 935, Clear Lake Oaks, CA 95423.

WESTERN COLORADO AGRI-BUINESS
Fertilizer business showing good cash flow. 1980 gross approximately $500,000, excellent growth potential. Both liquid and dry fertilizer marketed, excellent equipment. $300,000 includes approximately 4 acres and complete set of improvements.
benchmark
Investments of Colorado, Inc.
715 Horizon Dr. #460
Grand Junction, CO 81501
PHONE: 303/245-9410

BUSINESS OPPORTUNITIES 19

LONG TIME experienced auctioneer and sale barn operator like to buy interest in active sale barn. Call: 501/738-2713, after 6 p.m.

Classified ads are good salesmen.

FOUR SEASONS FARMS for lease or incorporate partnership. Investors welcome. 465 E. Gregory Rd., Central Point, OR 97502.

LIVESTOCK LOANS 19A

"LIVESTOCK LOANS"
We specialize in livestock financing statewide. Stock, Feed, Equipment, Short and Intermediate loans, Call: California Livestock PCA, 916/483-2416. 3382 El Camino Ave., Sacramento, CA 95821.

MACHINERY AND SUPPLIES 20

1960 HESSTON 1 ton, baler and feeder. Used 1 season, 1,700 bales. 702/237-5269.

FARROWING STALLS: All steel, $124.20. Includes feeder-waterer, top rail, rump rail. Weighs 204#. Free literature. Starr National, 130 Main, Colchester, IL 62326. 309/776-3446.

CENTRAL MICHIGAN Tractor and Parts, 2903 North U.S. 27, St. Johns, MI 48879. Call: Toll Free, 800/248-9263. Save 50% on good, used tractor and combine parts. We ship anywhere.

FEED TRUCK 1978 IHC loadster. 1750 466 diesel engine, 5 & 2 Oswalt mixer box. 3840. 4 Batch scale used in small feedlot. 1½ seasons hour meter with low hours. Everything works, very clean unit. A bargain at $25,000. Phone: 503/922-3770. 800 Conforth.

FENCE POSTS 21

REMEMBER RAWHIDE
Ties, corral lumber, round posts and poles. Sharp prices. 209/229-2113, Rawhide Lumber, Fresno, California.

RANCH FENCING: All types installed. Call or write: Robert Snow, Box 34, Granite Station, Bakersfield, CA 93301. Phone: 805/399-4863, after 8 p.m.

PIPE, IRRIGATION SUPPLIES 23

NUMBER 8 Parma water lift irrigation pump with PTO attachment. Excellent condition. 503/566-2431.

SCHOOLS 24

AUCTIONEERING. Write: Reppert School of Auctioneering, Inc., Box 189, Decatur, Indiana 46733. Free Catalog. Term soon.

PROSPECTS and BROKERS may be interested in your property, but they have to see it here before they can contact you. Let WLJ bridge the gap!

TRUCKS and AUTOS 25

CATTLE TRUCKS and trailers. 1974 WFL Wilson Racks, 1973 Pete Rae Racks. New engines. Top condition throughout. 415/376-5061.

TRAILERS 25A

TRACER TRAILERS
Bumper-pull/Gooseknecks. Quality constructed. Livestock, horse, flatbeds. Standard or custom. VICNAN FARMS, Dealer, County Rd. 16 at 2nd St., Dunnigan, CA 95937. Phone: 916/724-3314.

TRAILERS 25A

GOOSENECK
Brand stock trailers. Many options including removeable rack. Also, flatbeds and hydraulic dump trailers. Dealer: John Brownlie, Jackson, California. Call: 209/223-3130, evenings.

BLIND BOX ADVERTISERS: Display ads, include $2.00 PER INSERTION for cost of forwarding replies.

"ALUMINUM GOOSENECKS"
Trailers
14 to 24 foot long built by
BARRETT: CORWIN'S TRAILERS
15141 So. 99 @ Lathrop Rd.
Manteca, CA 95336
PHONE: 209/239-9531

MISCELLANEOUS 29

WANTED. Used windmills. 714/726-2609 or write: Vigil, 2805 Ocean Ave., Carlsbad, CA 92008.

THREE 20x60 Harvestores for sale. $20,000 each. Located near Waco, Texas. Call: 817/335-4261 or 624-7523.

TRAVEL 29A

REMOTE BRITISH COLUMBIA FLY IN FISHING LODGE
Rainbow fishing up to 7 lbs. 3 days, everything supplied including float plane, charter from Nimpo Lake, B.C. $250 per person.
Write or phone for brochure
Dean River Air Service
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Mail this coupon to: The Classified Corral, 4th Floor, Livestock Exchg. Building, Denver, CO 80216.

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Address

City State Zip

Run this ad times under (choose category number) classification

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Blind Box Advertisers—
Add $2.00 per insertion for forwarding of replies.

Please include telephone area code and zip code if phone and address appear in ad.

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21	$10.50	22	$11.00	23	$11.50	24	$12.00	25	$12.50		
26	$13.00	27	$13.50	28	$14.00	29	$14.50	30	$15.00		
31	$15.50	32	$16.00	33	$16.50	34	$17.00	35	$17.50		
36	$18.00	37	$18.50	38	$19.00	39	$19.50	40	$20.00		
41	$20.50	42	$21.00	43	$21.50	44	$22.00	45	$22.50		
46	$23.00	47	$23.50	48	$24.00	49	$24.50	50	$25.00		
51	$25.50	52	$26.00	53	$26.50	54	$27.00	55	$27.50		

CLIP AND MAIL

Auction Results

PRAIRIE ANGUS
Torrington, Wyo. April 15

32 bulls $873

Auctioneer: Jim Baldridge

Tops: Prairie Stretch 076, 3/2/80 by Schearbrook Shoshone, Jerry Sturman, Lusk, $1400. Prairie Black Bard 001, 3/28/80 by Black Bard of Vorola, John Manning, Crawford, $1350. Prairie Stretch 075, 2/29/80 by Schearbrook Shoshone; Tom Moore, Busler, $1300. Prairie Q Bar 031, 2/12/80 by Basin Q Bar 163, George Striker, Henry, Neb., $1200. Prairie Stretch 073, 2/23/80 by Schearbrook Shoshone, Manning, $1050. Prairie Stretch 072, 2/18/80 by Schearbrook Shoshone; Moore $1000. Prairie Walking Tall 067, 2/28/80 by Schurrlop Walking Tall 1001; Blakey Ranch, Lusk, $1000. Un-named, 3/11/80 by Basin Q Bar 163; Bill McCleary, Manville, $1000. Prairie Pride 014, 3/13/80 by Happyvale Grandeur 3K; Elmer Nelson, Lance Creek, $1000.

This was the first sale for Lynn and Jan Hildebrand at their new ranch location. Lynn has been in the Angus business for many years and he has now started his own operation north of Torrington, Wyoming. The offering was small in numbers, but the quality was good and it included the entire calf crop. The offering sold with complete performance data available and although the sale could have been a better one for the Hildebrands they are looking forward to supplying Angus bulls of top quality to their local trade area in the future.

—JERRY YORK

TETHEROW CATTLE COMPANY SIMMENTAL BULL SALE
Valentine, Neb., April 3

55 bulls $2,083

Auctioneer: Jim Baldridge
Sale Manager: Cattle Brokers, Inc.

Tops: TCC CWC Lad W03M, 2/3/80 by Cotton Wood Cascade; Tom Hanna, Brownlee, $4000. TCC CWC Lad W49L, 9/15/79 by Cotton Wood Cascade; Beel Cattle Co., Valentine, $3800. TCC Snow Boy P10L, 9/4/79 by Snowball; Hanna, $3500. TCC CWC Lad W26M, 3/3/80 by Cotton Wood Cascade; Hanna, $3400. TCC CWC Lad W52L, 9/21/79 by Cotton Wood Cascade; Hanna, $3000. TCC CWC Lad W04M, 2/6/80 by Cotton Wood Cascade; Hanna, $3000. TCC Snow Boy S03M, 2/6/80 by Snowball, $3000.

As in the past, Dick Tetherow presented a top set of bulls with a lot of performance. It was a strong sale from start to finish with many repeat buyers taking more than one bull.

—JAY PURCHASE

THORSTENSON HEREFORD RANCH
Selby, S.D., March 25

23¾ bulls $1,008
24 heifer calves 426

Auctioneer: Robert Schnell

Bulls: THR L1 Domino 0083, 3/6/80 by LHR L1 Domino 7646; Gene Fetterly, Pollock, $1450. THR Advance A9013, 3/4/79 by DH 113 Advance A31; Melvin Thorstenson, Selby, $1400. THR L1 Domino 0019, 3/3/80 by LHR L1 Domino 7646; E.D. Musz, Selby, $1250. THR Montana Dom 0002, 2/25/80 by Montana Domino 74237; Emmett Taylor, McLaughlin, $1100. THR 113 Advance 9072, 4/2/79 by HH Advance A113; Clavel Bros., Eagle Butte, $1100.

Heifer calves: THR Miss Domino 0135, 3/25/80 by LHR L1 Domino 7646; Leon Calmus, Howard, $490. THR Miss Adv A0080, 3/11/80 by DH 113 Advance A31; Duane Heinrich, Forbes, $490. THR Miss Domino 0020, 3/3/80 by LHR L1 Domino 7646; Leon Calmus, $490.

Ralph and Bill Thorstenson presented a top set of Herefords to a small, drought stricken crowd. Lack of moisture in this area surely took its toll on this set of cattle. They presented a big, growthy set of cattle with good coats of hair and good quality. It was certainly a buyers' market.

—JAY PURCHASE

SODAK'S ANGUS FOR THE 80's
Sorum, S.D., April 4

50 bulls $1,070
40 reg. heifer calves 691
18 comm. heifer calves 483

Auctioneer: Robert Schnell

Bulls: Sodak R Rod 0580, 4/2/80 by RAB Rock A81-768; Jim Pettersons, Springfield, Colo., ½-int., $3100. Sodak George 0389, 2/17/78 by Sun George 752 178; Peterson, Stand, $2500. Sodak Expo 3401 0442, 3/19/80 by Expo 3401, Wickerly Ranch, Hurdsville, N.D., $1000. Sodak Transformer 0490, 3/19/80 by Titan Trans. 703, Lamphere and Thompson, Buffalo, $1500. Sodak Dynamo 0561, 3/29/80 by BGH Dynamo 722-77B, Don Thompson, Buffalo, $1500. Sodak Band 0410, 3/5/80 by Jauer Band 105 693-78; Bradbury Land & Cattle Co., Byers, Colo., $1450. Sodak Jauer Band 0506, 3/22/80 by Jauer Band 105 693-78, Bradbury, $1450.

Females: Sodak Roxie 0244, 4/19/80 by BKT Rokie 3484; Yackley Red Angus Ranch, Rapid City, $1000. Sodak Roxie 0159, 3/20/80 by BKT Rokie 3484, Yackley, $1000.

A good crowd was on hand to make selections from this real top performing set of bulls offered by Ray & Vaughn Meyer. The bulls came through the ring in working condition. There were many repeat buyers on hand wanting more of the genetic string this herd has to offer. Bradbury Land & Cattle Co. and the Sims Ranch, Evanston, Wyo., were the volume buyers.

—JAY PURCHASE

BELLAR EXOTIC FARM
Wisner, Neb., March 30

69 bulls $2,382
16 females 2,650
85 lots 2,414

Auctioneers: Stanley Stout and Dub Venable

Bulls: Mr. Igiso 297L (¾), 5/20/79 by Igiso; Gene Deardorff, Yale, Iowa, $6250. King Tutt (7/8), 8/2/78 by Friggo 2; Fellar Exotic Farm, Wisner, $5600. BEF Mr. Iroino 482L (7/8), 6/20/79 by Iroino; Mac Hatcher, Galt, Mo., $5200. BEF Mr. Iroino 422L (7/8), 6/27/79 by Iroino; Hatcher, $5000. Mr. Iroino BEF 164 J (¾), 6/27/77 by Iroino; Hatcher, $4100. BEF Mr. Boomerang 192M (13/16), 12/2/80 by Blue Sky Boomerang; Cow Camp Ranch, Lost Springs, Kan., $4000. BEF Mr. Bomaritto 329M, 5/25/80 by Bomaritto; Barney Brock and Son, Sioux Center, Iowa, $3900. BEF Mr. Boomerang 420M, 6/20/80 by Blue Sky Boomerang; Sinmernon Farm, Lapel, Iowa, $3600.

Females: BEF Miss Thickset 422M (¾), 6/15/80 by Blue Sky Thickset; Pass Cattle Co., Stephenville, Texas, $4750. BEF Miss Thickset 362M (¾), 5/26/80 by Blue Sky Thickset; Hartman Cattle Co., Tecumseh, $4100. BEF Miss Hot Shot 189M (¾), 5/2/80 by Hotshot; Hartman Cattle Co., $4000.

A large crowd of Chianina breeders gathered for the Bellar's spring sale. This was a top notch offering with quality throughout the sale. The bulls sold steady through the entire sale.

The female offering was small in numbers but large in quality, with an outstanding selection of show prospects.

—JAY PURCHASE

COLORADO SIMMENTAL ASSN.
Lamar, Colo., April 16

25 bulls $1,488

Tops: Lot 4: Eaton's Simmentals, Lamar, to Morrow Ranches, Folsom, N.M. $2,250. Lot 9: Corwin Brown, Springfield, to Morrow Ranches, $2,200.

The 25 Simmental bulls were well received by an excellent crowd of buyers from across the state and New Mexico. Volume buyers were Brown & Sons, Inc., Chivington; Reese Malles, Cortez; and Morrow Ranches.

"PICK OF THE PASTURE" BRANGUS
Tulsa, Okla., April 18

79 lots $1,804

Auctioneer: Harold Henry
Sale Manager: P & F Cattle Company

Tops: Lot 76; L.B. Rodgers, Coalgate, to Ray Mackey, Muskogee, $6250. Lot 77; L.B. Rodgers to Brand's Brangus, Houston, Texas, $4250. Lot 11; Butler Creek Ranch, Muskogee, to Riley Brangus, Moberly, Mo., $3750. Lot 75; Ben Johnston, Ketchum, to Brand's Brangus, $3500. Lot 80; L.B. Rodgers to Brand's Brangus, $3500.

Cattle sold into Kansas, Missouri, Oklahoma and Texas. Ray Mackey was the volume buyer.

MIDLAND TEST HEREFORD BULLS
Billings, Mont. April 16

112 IPR bulls $2,861
21 bulls 1,436
133 lots 2,636

Auctioneer: Pat Goggins

Bulls: FH Red Ox 023, 1/23/80 by CH Domino 342; Feddes Herefords, Manhattan, to Bar T Herefords, Ft. Benton, $20,500. GM CT Cruzeiro 160, 3/11/80 by FRC Count 1, Middlesworth Herefords, Henry, Neb. to Stirrup Bar Ranch, Maher, Colo., and Hamilton Ranch Co., Cedar Ridge, Colo., $15,500. LDH Yamp Prince 1, 1/31/80 by FRC Yampa Lad 3; Derry Hereford Ranch, Wood, S.D., and Jefferson Herefords, Des Moines, Iowa, to Piney Peak Herefords, Kremmling, Colo., $15,000. MDH Yampa Prince 9, 2/15/80 by FRC Count 1; Leo McDonnell, Billings, to O.M. Woodhouse, Wibaux, $11,500. JV L1 Domino 024, 2/20/80 by CH Domino 342; Vonhulzen Herefords, Manhattan, to Weed Creek Ranch, Melstone, $10,500. MJB Joe Domino 026, 2/12/80 by Big Joe Domino 820; Murry Brown & Son, Lodge Grass, to Joseph Casta, Rio de Janeiro, Brazil, $10,000. BNS Mark Donald M11, 1/24/80 by BNS Mark Donald J1; Ben Newman & Sons, Hermiston, Ore., to Turnbull Herefords, Carbondale, Colo., $8750. FRC Yampa Prince 25, 2/19/80 by FRC Yampa Lad 3; Derry & Jefferson to Michael Strang Herefords, Carbondale, Colo., $8000. FH 858 Domino 017, 1/17/80 by the Red Fox; Feddes Herefords to the Brillhart Ranch Co., Musselshell, $8000. MR BBH Titan 0000, 2/10/80 by S Titan 7777; BB&H Ranch Co., Ismay, to Michael Strang Herefords, Carbondale, Colo., and Macdonal Herefords, Carbondale, Colo., $8000. DRH Advance 8002, 2/14/80 by HH Advance A482; Diemert Ranch, Inc., Lothair, to Bradbury Hereford Ranch, Bayers, Colo., $7250. MJB Talker 041, 2/14/80 by BB Mark Domino 704; Murry Brown & Son to Lipp Hereford Ranch, Winifred, $7000. MDT L1 Domino 003, 1/5/80 by LHR L1 Domino 7879; MDT Herefords, Manhattan, to O'Hair Ranch Co., Livingston, $7000. L1 Carpenter 051, 4/2/80 by FRC Yampa King 37; Hammel Herefords, Ekalaka, to Lyle Taylor, Vernal, Utah, $6100. FHR Advance H7, 3/4/80 by JC Advancer 819; Marie Fraser, Reedpoint, to Mt. Sorprius Hereford Ranch, Carbondale, Colo., $6000.

POLLED HEREFORD
April 17

25 IPR bulls $2,092
13 bulls 2,212
38 lots 2,133

Auctioneer: Pat Goggins

Tops: Beartooth Mark 405H, 1/19/80 by BT L1 Advancer 12H; Beartooth Ranch, Columbus, to American Breeders Service, DeForrest, Wis., $15,000. Beartooth Mover 489M, 3/5/80 by BT Advancer 147G; Beartooth to Murry J. Brown & Sons, Lodge Grass, and Farley Herefords, Huntley $8500. BT Mediator 520M, 5/3/80 by BT L1 Advancer 12H; John Euer, 6666 Calif., $6500. BPH Adv King Dom 3M, 1/27/80 by R5 K Domino 456; Larry Brownell, Conrad, to Westwind Polled Herefords, Valier, and Pratt Polled Herefords, Box Elder, $3800. BT King Victor 513M, 3/16/80 by Victorious K47 U81; Beartooth to Select Sires, Plain City, Ohio, $3700. BT CL Domino 440M, 1/31/80 by BT CL Domino 15G; Beartooth to Ron Stricker, Columbus, $3400.

ANGUS

115 IPR bulls $2,334
13 bulls 1,031
128 lots 2,202

Bulls: Shoshone Laredd Lea 27, 3/17/80 by Shoshone Shannon HC3; Shoshone Angus, Cowley, Wyo., to Joe Bell-Vance Angus Farm, Buckhead, Ga., ⅔-int., $19,000. Cashs Lad 130 HAR 8, 2/24/80 by Shoshone 247 PJM; Doug Harrison, Boyd, To R.C. Schmunk, Springfield, Ore., and Pete Hanson & Sons, Springfield, Ore., $16,500. Super Chap T 0007, 2/25/80 by Thomas Chaps; Thiessen Angus Ranch, Lambert, to Leadore Angus Ranch, Leadore, Idaho, and Rodney Pearson, Moore, Idaho, $16,500. Shoshone Banigan LE6, 2/22/80 by Shoshone Shannon HC3; Shoshone to Gartner-Denowh Angus Ranch, Sidney, and Basin Angus Ranch, Moccasin, $14,500. Shoshone Lars 280 PJM, 2/20/80 by Schearbrook Shoshone; Mydland Angus Ranch, Joliet, to Foxtail Angus Ranch, Boyd, $10,000. Chaps T 0035, 3/3/80 by Thomas Chaps; Thiessen to Lazy 2T Angus, Roy Tufly, Dixon, and Paul Metzger, Ronan, $9500. Schearbrook Chaps 1A43, 2/29/80 by Thomas Chaps; Schearbrook Angus Ranch, Stevensville, to Mayville Farms, White Bear Lake, Minn., $9,000. Cashs Lad to 010 HAR 8, 2/8/80 by Shoshone 247 PJM; Harrison to Westerly Angus Farm, Milan, Ga., $8500. VDAR Chaparral 069, 3/8/80 by Mon Reposa Chaparral; Clarence Van Dyke, Manhattan, to Gary Glom, Twin Bridges, ⅔-int., $7750. Shoshone Lasso LER 23, 2/16/80 by Lucan of Wyo; Shoshone Angus to Select Sires, Plain City, Ohio, $6000. Bairds Hyster M 15, 2/27/80 by L&A Hyster O McHenry 137; Baird Angus Ranch, Judith Gap, to Bull Mountain Angus, Roundup, $5000.

RED ANGUS
April 18

40 IPR bulls $2,035
26 bulls 808
66 lots 1,552

Bulls: Comstock Sixpack 170, 3/12/80 by Red Baron of Juanada; Roberts Red Angus Ranch, Hilger, to Buffalo Creek Red Angus, Leiter, Wyo. ⅔-int. $8000. FN Perfect 53H2536, 2/19/80 by Rodline Daniel Boone; FRN & Co., Franktown, Colo., to Clint Kalstead, Belgrade, ⅔ int., $6900. ST Solomon 026 1/23/80 by St Solomom; Lambrecht Bros., Custer, to Cache Creek Red Angus, Rockvale, $4000. BCH Big Step 32, 4/4/80 by Lehmn Big Step 1375; Bench Ranch, Fishtail, to Roctor Ranch, Belgrade, ⅔-int., $3200. JCM Winchester 2007, 2/5/80 by Panhandler 741; John Muller, Ronan, to Selkirk Ranch, Dillon, ⅔ int., $2100. JCM Mr. Fong 787, 3/2/80 by Panhandler 741; Muller to L. Markegaard, Laurel, ⅔ int., $2700. JCM Gusto 454, 2/23/80 by Gusto RRL 50H; Muller to Selkirk, $2700. Buf Crk Chief 298, 3/24/80 by BFLO Cr VC Chief 105; Buffalo Creed Red Angus to Stoltz & Stoltz, Sunburst, ⅔ int., $2700. JCM Mr Chief 705, 2/19/80 by FN Prince 1218-187; Muller to Knute Herr In, Martinsdale, $2600. BUF Cr 0818 1427 Red, 4/7/80 by Leachman Chinook 1427; Buffalo Creed to Selkirk, $1600. BUF Cr 0134 1427 Red, 4/14/80 by Leachman Chinook 1427; Buffalo Creed to Selkirk, $2600.

SHORTHORN

20 IPR bulls $913
7 bulls 1,021
27 lots 941

Bulls: Mr. Steak, 1/8/80 by Polona; Brealock Farms, Watertown, S.D. to John McDonald, Billings, $2400. Waukaru 179 Mac Pack, 2/15/80 by Sutherland Ranson 179; Carl Jordan & Family, Rensselaer, Inc., to Dave Gushee, Gorham, Me., $2200. Waukaru 179 Primer, 1/29/80 by Sutherland Ranson 179; Carl Jordan & Family to Walter Hoyt & Sons, Burns, Ore., $1400.

CHIANINA

8 bulls $2,138

Bulls: Alson Ferraro, 4/20/80 by Ferraro; Alson Ranch, Compton, Calif., to Rocking J Ranch, Cody, Neb., $3500. Alson Ferraro 8-8, 4/10/80 by Ferraro; Alson to Williams Farm, Scranton, Ill., $2900. Alson Ferraro 3-54, 4/14/80 by Ferraro; Alson to Williams, $2250. Alson Ferraro 3-10, 5/11/80 by Ferraro; Alson to Graff Ranch, Bozeman, $2250.

The Midland Beef Cattle Performance Test Sales were truly amazing.

The general market for bulls is not very good in the trade area to the east, southeast, north and northeast. Much of the area has been under drought conditions for the past 18 months. For those bulls to sell well, they had to sell strong to buyers from the South, Southeast, West and Southwest. And, they did just that.

Hereford bulls started off the sales on Thursday. They sold for a higher average price than one year ago and for the second-highest average price ever recorded here.

Polled Hereford bulls were down some in average, but there were also more bulls than in a previous sale.

Angus bulls followed with a strong sale on Friday. In fact they sold for $103 per head higher than one year ago. This sale will go on record as one of the first high-volume sales of the season.

Red Angus bulls sold for nearly $100 per head higher than one year ago. The demand by the ranchers' trade pushed the sale along in grand fashion on the better bulls.

Shorthorn bulls also returned $100 more per head than one year ago.

A small sale group of Chianina cattle received a nice reception. It was the first time that breed was offered at Midland.

In a year of generally lower cattle prices, how could the bulls sell as well as they did?

The answer came from the buyers of those bulls who were willing to invest, and in fact did invest, more dollars in 1981 than they did a year ago.

As stated earlier, it was an amazing sale.

—RALPH HEINEMANN

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The 3rd Annual Futurity and Red McCombs Fiesta Texas Longhorn Sale
Saturday, May 9th, 1981
at the Ranch — Johnson City, Texas
10:00 a.m. - The 3rd Annual Heifer Futurity Judging
Featuring 30 consignments from the leading and most reputable bloodlines.
11:00 a.m. - The Heifer Futurity Sale
Lunch will be served between sales.
12:30 p.m. - The Fiesta Longhorn Sale
Offering 120 lots consisting of:
10 Bulls, all herdsire prospects
[illegible] Steers
[illegible] Three-in-one Packages and
[illegible] Bred Cows and Pairs
Auctioneer: Eddie Wood
[illegible] Pre-sale Party will be [illegible] May [illegible] at 6:00 pm at the Ranch
Headquarters Hotel: [illegible]
For further information and catalogs, Suzy [illegible]
P.O. Box [illegible]
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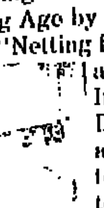
RED McCOMBS

Comments

We've just finished reading an article in Advertising Age by Stephen Butler, "Netting fluid profits in aquaculture." In his article, Butler tells of an aquaculture textbook written by the Chinese Fan-Li, circa 475 B.C., that attests to the fact that sea farming is anything but new. Practiced for centuries, aquaculture is progressing to high-technology status, drawing on advances in marine biology, genetics and other scientific disciplines.



CROW

Aquaculture encompasses a wide range of technologies, Butler wrote, for the husbandry of fish or plants within controlled aquatic environments. In 1979, the value of farm shipments of aquaculture products was $89,000,000. By 1989 this figures is expected to reach nearly $500,000,000.

During our Sagebrush Circuit tour last fall we visited Valley Trout Farms, Inc., Hagerman, Idaho, where we learned quite a bit about commercial fish farming. Feed conversion, we learned, is one on one; trout production is measured by tons.

How competitive is fish currently to red meat? In Butler's article he quoted a recent National Western Restaurant Assn. survey that showed that 31% of dinner customers said they preferred seafood, compared with only 21% who chose steak.

As in every industry, we learned at the Hagerman farm that they were vaccinating the fish to control disease. Large concentrations of fish was of constant concern to the Idaho growers, who cautioned our tour members not to put their hands in the water because this might cause the spread of disease.

Butler noted that major American companies, like Coca-Cola Co., Campbell Soup Co., Inmont Corp., and giant Weyerhauser Co., involved in developing seafoods produced by aquaculture, are grappling with basic questions of marketing strategy and consumer education.

Finally, "Although recent trends in dietary habits are encouraging (like the National Restaurant Assn. survey)," says Butler, "the U.S. cannot be described as a fish-eating nation. We consume an average of 10 to 12 lbs. of fish annually per person. In the Orient this figure is 70 to 80 lbs. Three out of every five pounds of fish consumed in American is eaten in restaurants." Suppose we'll be growing fish on some of our western ranches in the future, in addition to cattle and sheep?

DICK CROW

Analysts cite market factors

Recent strength in the fed cattle market can be attributed to several factors—including better beef movement at retail as well as tightening fed cattle supplies and more timely marketing by cattlemen.

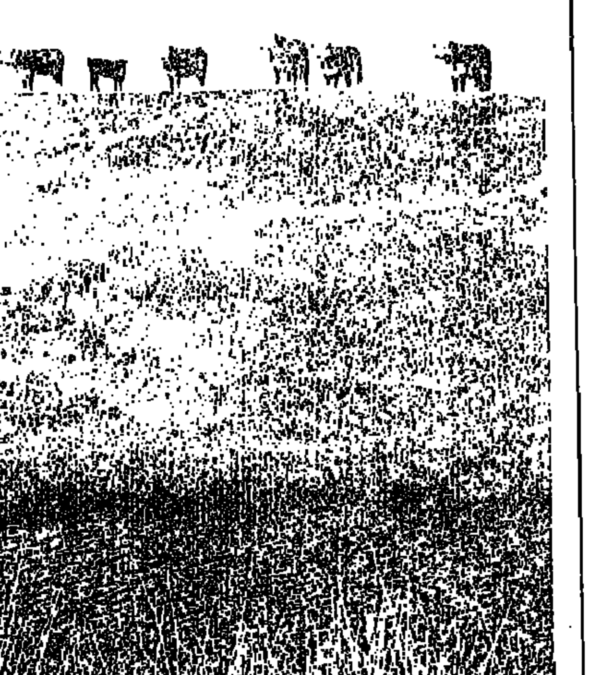
This was pointed out by J.W. "Bill" Swan, president of the National Cattlemen's Assn., as he commented on an increase of several dollars per hundredweight in fed cattle prices during the past few weeks.

NCA and analysts with Cattle-Fax, the market analysis service associated with NCA, cited these factors in the market improvement:

- More aggressive beef featuring by retailers in the major markets, lower average retail prices and better beef movement.
- The USDA issued a special "food alert" on meat supplies and urged consumers to take advantage of what could be the lowest retail prices of the year.
- NCA news and background information for the major media, citing this spring's meat supply and price situation. This helped show the public that now is a favorable time to buy beef.
- Special advertising and merchandising campaigns by the Meat Board's Beef Industry Council and state beef councils in some of the bigger cities, showing consumers how to "Make Ends Meat, with the Good Taste of Beef."
- Declining fed cattle numbers and the beginning of a trend to lighter average weights of cattle. This has helped offset the continued large supplies of competitive meats.
- Feeders have been getting more current in their marketing, and there are fewer over-fed cattle. This situation brought improvement in cattlemen's bargaining position and enabled them to get a better share of the available beef dollar than they have had for several months.

For most cattlemen, prices still are below the cost of production, Swan said, so the cost-price squeeze continues. He and Cattle-Fax analysts said that what happens to the market in coming weeks will continue to depend in large measure on timely sale of market-ready cattle. The lack of "currentness" in marketing, and a resulting weakened bargaining position, have been major factors in cattle price weakness for several months. The problem has been particularly acute because of the record large total meat supplies.

Indications are that there will be ample supplies of meat during 1981, so timely marketing in coming weeks, when supplies may be somewhat smaller, will be especially important, Swan said.



PRICES CLIMB—Cattle producers are enjoying a strong fed cattle market thanks to better beef movement at the retail level. Declining fed cattle numbers, aggressive beef advertising and a special "food alert" issued by the USDA have been cited as factors associated with the market improvement. A complete summary of recent market activity appears in this week's WLJ Market Roundup.

WESTERN LIVESTOCK JOURNAL
A CROW PUBLICATION
News • Trends • Sales • Shows • Markets
May 4, 1981 Central Edition Vol. 60, No. 27

Study says beef 'holding its own' in battle for share of retail market

Fresh beef has been "holding its own" at the retail level as a percentage of total retail meat sales from 1974 through 1979, according to Glen Allen, agricultural consultant of Allen Enterprises.

At a Livestock Marketing Assn. meeting held recently in Kansas City, he cited Supermarket Trade Assn.'s figures, which are applied to Department of Commerce data, saying beef's share of total supermarket meat sales increased nationally in 1979.

He said this indicated beef has lost its market share in the restaurant and fast food area as a result of menu changes but not at the supermarket, which is the area many analysts have said declined the most.

He also presented the Annual Volume and Value study, which is compiled

(Continued on page 11)

Market Roundup:

Retail surge boosts prices for fed cattle

WHILE CATTLE PRICES continue to trade in the low $70 per cwt. range, and carcass prices hit $109 in packer to packer trading, the question now seems to be whether demand can sustain those or higher levels. The National Provisioner warns that a spread of more than two dollars usually elicits concern in the industry. CNS reports that packer to packer trading is supporting the top end of the market. Jobbers, meanwhile, are buying beef at the low end because of their severe profit restrictions.

The reason for slaughterers selling at the low end, is because it is reported that there are more sellers of carcass beef than there are buyers, and that beef must be moved if it is in the cooler. Packers are expected to support beef prices in the $106-109 range to make slaughtering $70-72 live cattle profitable, or at least a breakeven proposition.

Just a month ago in the livestock and meat futures markets, lower prices were the norm and higher prices were

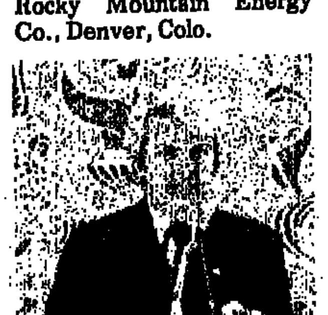
(Continued on page 7)

The energy boom:

Impact on West to be 'massive'

By CAROLYN J. HURST

"The West has a critical role to play in providing energy resources to the rest of the country," said James Wilson, president of the Rocky Mountain Energy Co., Denver, Colo.



GOV. LAMM

Wilson was one of three speakers who stressed the importance of that role and the impact energy development will have on the West at the opening session of the U.S. Department of Energy's three-day symposium, "Energy Development in the 1980's—A Partnership Between Government and Industry."

The three men concurred that cooperation between government, industry and community residents will be vital if Western energy development is to be managed effectively. The type of cooperation envisioned by each speaker, however, differed.

Colorado Governor Richard Lamm called for a "creative partnership," between federal, state and local governments and industry.

Lamm, the opening speaker at the Denver

(Continued on page 6)

Lift meets mixed reactions

While farm groups and leading Republicans praised President Reagan's decision to end the grains embargo against the Soviet Union, Democrats called the move poorly timed and a former ambassador to Afghanistan criticized the administration for "rewarding" Russia for not invading Poland.

"I don't think the Soviets should be rewarded for not invading another country," Theodore Eliot, a former U.S. Ambassador to Afghanistan said. The embargo began "as part of the effort to make the Soviets pay a price for their invasion of Afghanistan," he said. And now, "the foreign policy explanation is that we are rewarding the Soviets for not invading Poland."

Senator William Proxmire (D-Wis.) said the decision "sets a dangerous precedent for U.S. foreign policy. Lifting the embargo against the Soviets if they don't invade Poland is like

(Continued on page 11)

Grade change could take up to one year

Assistant Agriculture Secretary C.W. McMillan said recently he thought it would take the USDA at least one year to make changes in beef quality grades.

Speaking to the Newspaper Farm Editors of America meeting in Washington, D.C. McMillan said he expects to receive a formal petition from the National Cattlemen's Association asking for quality grade changes in the near future.

He said USDA's Food Safety and Quality Service will examine the NCA recommendation along with those received from meat packer groups and other interested parties. Following that review, FSQS will study the economic impact of beef grading changes, McMillan said.

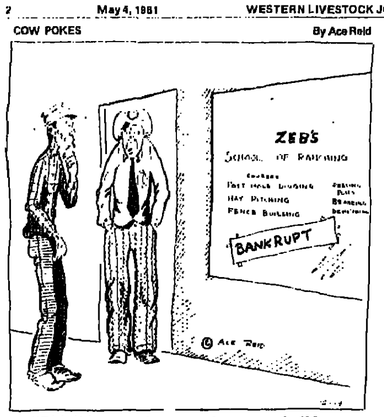
"I think from time to time it has proved a good idea to change the grade standards," McMillan said.

McMillan said USDA would probably hold hearings on any proposal for grade changes to assess public sentiment toward such changes. However, he said consumers have shown a definite demand for less waste fat in the cuts of beef they consume.

The beef grading change proposal backed by the NCA generally would allow a somewhat leaner beef to qualify as U.S. Choice Grade.

NEWSPAPER (priority handling)
NEWSPAPER (priority handling)

COW POKES By Ace Reid



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HOME OFFICE
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Managing Editor
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LIVESTOCK ADVERTISING
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AREA FIELD EDITORS
JOHN COOTE, P.O. Box 1651, La Grande, Ore. 97850. 503/963-6274.
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FRED GREEN, JR., 907 Mollick Tower, Fort Worth, Texas 76102. 817/336-1459. Res. 405/226-4387.
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LIVESTOCK ADVERTISING ASSOCIATE
WALTER DENNIS, Home Office, 4701 Marion St., Denver, Colo. 80216. 303/623-2800.

COMMERCIAL ADVERTISING REPRESENTATIVES
DICK BANNON, Home Office, 4701 Marion St., 4th Floor, Lvk. Exch. Bldg., Denver, Colo. 80216. 303/623-2800.
TOM LAMPERT, Valentine Reps., 900 Jorie Blvd., Suite 14, Office 5, Oak Brook, Ill. 60521. 312/986-6877.
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USDA sets 1982 marketing quota

Under legislative mandate, the USDA announced a 1982 crop wheat marketing quota of 2,459 billion bushels, though it is unlikely that the quota figure will have an impact on next year's crop, reports CNS.

The whole wheat marketing quota system, including the announcement of a quota level, is part of permanent farm legislation. Its function was suspended by the 1977 farm bill for the 1977 to 1981 crop years and it is likely that the 1981 farm bill under consideration will again suspend the quota provision through 1985.

Under the permanent legislation, a marketing quota must be approved by 66% of wheat producers in a referendum. It would then limit the amount of wheat each producer could market without penalty.

ANGUS—The Northeast Colorado Bull Test Assn. gave Kenneth Goeglein, Yuma, Colo., the award for the top performing Angus at the association's recent bull test sale near Akron, Colo. (Staff photo by Walter Dennis)

Coming Events

HORSE AUCTIONS

May 9—Cowboy Country Quarter Horse Sale, Rock Springs, Wyo.
May 30—YO Ranch 8th Annual South Texas Texas Longhorn & Quarter Horse Sale, Mt. Home, Texas

CATTLE AUCTIONS

May5—Ross Ranch & Livestock Co. Angus Bull Sale, Jordan, Mont.
May6—Higgins Bros. Herefords Grass Time Bull Sale, Ringling, Mont.
May 6—Holcomb Cattle Co. 1st Annual Limousin Production Sale, Stanton, Texas
May 9—Red McCombs 3rd Annual Futurity and Fiesta Longhorn Sale, Johnson City, Texas
May 9—Nor-Tex Farms Mains-Anjou Production Sale, New Braunfels, Texas
May 12—Public Auction Yards Grass Time All Breeds Bull Sale, Billings, Mont.
May 13—Northern Agricultural Research Center Hereford Production Sale, Chinook, Mont.
May 14—IOU Ranch Line One Hereford Sale, Billings, Mont.
May 16—Collier Diamond C Ranch Simmental Invitational & Jubilee Sale, Stephenville, Texas
May 16—Syler Bros. Complete Brangus Dispersal, Athens, Texas
May 17—Beaver Creek Brangus Production Sale, Athens, Texas.

Mountain / Plains Meat Club
cordially invites you to attend
a special dinner meeting
National Western Club
on Denver's National Western Stock Show Grounds
Thursday, May 14 at 6:30 p.m.
Speaker
C.W. "Bill" McMillan
Assistant Secretary of Agriculture

Attendance by
RESERVATION ONLY Cecil Hellbusch
By May 11 Chairman

TO: Mountain/Plains Meat Club
400 Livestock Exchange Bldg.
Denver, Colo. 80216
I plan to attend the May 14, 1981 meeting.
There will be ( ) people in my party.
My check for $ _____ is enclosed to cover the $15 per person charge.
Name(s) _____
Firm _____
Address _____
Check must accompany reservations.

Auction Results

BIG M ANGUS SALE
Billings, Mont., April 23

25 Angus bulls $1,186
122 yearling bulls 826
147 lots 884

Auctioneer: Pat Goggins

Bulls: Ken Caryl Mr Beef 6859, 5/2/79 by Ken Caryl Mr Angus 8017; Ken Caryl Cattle Co., Red Lodge, to Wold Ranch, Red Lodge, $3200. Willwood Revolution 3, 2/23/79 by MSU Black Revolution 105; Larry Earhart, Powell, Wyo., to Joe Herrin, Bridger, $2000. Bar T Patriot, 4/9/80 by Sayre Patriot; Van Der Hagen Angus Ranch, Big Timber, to Brock Ranch, Big Timber, $1900. Bull Mountain Titan 340, 2/24/80 by Shoshone Titan JD40; Charlie Schenk, Roundup, to Biehl Angus Ranch, Buffalo, $1700. LAR Errol Mist 2479, 3/14/79 by C Bar L Emulous Bob 2884; Lesnik Angus Ranch, Fishtail, to Bull Barbours, Hall, $1550. Eric's Performer 007, 2/14/80 by Shoshone Eric of WZ30; Leo McDonnell Jr., Billings, to 7 Bar D Ranch, Sheridan, Wyo., $1550. Top Emulation 89, 2/26/80 by Emulation 31; Dave Branger, Roscoe, to J.O. Miller, Agsarokee, $1550. Bull Mountain Titan 600, 3/14/80 by Shoshone Titan R46; Charlie Schenk to Jim Hubgard, Livingston, $1500. Bull Mountain Titan 300, 2/25/80 by Shoshone Titan R46; Schenk to Hubbard, $1500. LAR Hyland Creator 1209, 2/24/79 by Sir Williams Creator; Lesnik to Bull Barbours, $1500. Producer of Grass Time Bull Sale, 2/14/80 by Cochangus Thunder; Cochangus Ranch, Sileals, to Bill Kukas, Laurel, $1400. Willwood Geordus 18, 3/6/79 by Tree Lane Georgus 805; Earhart to Hubbard, $1450.

This sale moved a high volume of cattle even though there have been many opportunities to buy Angus bulls recently. The combination of supply and demand, and dry weather is starting to take its toll, however. The bulls have eased up in price somewhat from one month ago but these sellers did not fare too badly considering the market has already seen many bulls go over the auction block.

—RALPH HEINEMANN

COLORADO STATE UNIVERSITY
Fort Collins, Colo., April 25

17⅔ Angus $3,017
7½ Herefords 1,425

Auctioneer: Jim Wingate

Angus: CSU Shoshone 0128, 1/24/80 by Shearbrook Shoshone; Niehus Angus, Valentine, Neb., ¾ int., $21,500. CSU Shoshone 0114, 1/17/80 by Shearbrook Shoshone; Jerry King, Cheyenne, Wyo., $4000. CSU Shoshone 0147, 2/4/80 by Shearbrook Shoshone; Jerry King, $2400. CSU Rito Master 0110, /14/80 by War Rito Master; Ayars Ranches, Grover, $2400. CSU Shoshone 0125, 1/23/80 by Shearbrook Shoshone; Peterson Bros, Ft. Collins, $2300. CSU Shone 0105, 1/3/80 by Shearbrook Shoshone; Winter Ranch, Trinidad, $2200. Csu Shoshone 0107, 1/13/80 by Shearbrook Shoshone; Horn Ranches, Walden, $2000.

Herefords: CSU Prospector 0215, 1/24/80 by Prospector 7148; Rich W. McCarty, Berthoud, ½ int., $1700. CSU L1 Domino 0206, 1/17/80 by CSU L1 Domino 8205; Horn Ranches, Inc., Walden, $1800. CSU L1 Domino 0229, 2/1/80 by CSU L1 Domino 72269, Norgren Cattle Co., Platteville, $1600. CSU Prospector 0258, 3/4/80 by Prospector 7148; Horn Ranches, $1350.

A large, active bidding crowd was on hand for the Colorado State University bull sale here at the CSU Livestock Pavilion. Buyers from Colorado, Wyoming and Nebraska kept up a fast paced sale with this set of high quality bulls commanding top dollar bids.

—WALTER DENNIS

BENCH RANCH RED ANGUS
Jack & Susan Heyneman, Fishtail, Mont.
Billings, Mont. April 21

17 bulls $1,410
38 ylg bulls 1,094
11 ylg heifers 436
14 pairs 621
80 lots 993

Auctioneer: Robert Schnell

Bulls; Bench Ranch Georgus 966, 3/17/79 by George 211, McCalley Ranch, Big Timber, $2000. Bench Ranch Big Step 9131, 4/9/79 by LCH Big Step 1375; Bill Wells, Columbus, $1700. Bench Ranch Big Step 947, 3/10/79 by LCH Big Step 1375; Soldenstrickor Ranch, Twin Bridges, $1650. Bench Ranch Big Step 9120, 4/6/79 by LCH Big Step 1375; Soldenstricker, $1650. Bench Ranch Georgie 9128, 4/7/79 by George 211; Francis Bluke, Big Timber, $1600.

Yearling bulls: Bench Ranch Big Step 0107, 3/27/80 by LCH Big Step 1375; Dave Larson, Big Timber, $2800. Bench Ranch Jiba 0121, 3/31/80 by BCH Jiba 7132; Tolleison Ranch, Big Timber, $2000. Bench Ranch Jiba 062, 3/17/80 by BKT Jiba 2970; Dewight Fergeson, Busby, $1700. Bench Ranch Big Step 091, 3/24/80 by LCH Big Step 1375; Ed Miller, Absaroke, $1650. Bench Ranch Jiba 0100, 3/25/80 by BKT Jiba 2970, Miller, $1600.

This first selling venture for the Heynemann's turned out very well. The sale moved right along, and the results were very comparable to the market in this area. The event drew lots of interest from ranchers.

—RALPH HEINEMANN

VIDEO WEST
2nd Annual FEEDER
CONTRACT AUCTION
Friday, May 15
at the Madonna Inn
San Luis Obispo, California

COWBOY COUNTRY
QUARTER HORSE SALE
Saturday, May 9
Sweetwater County Fairgrounds
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Offering top quality horses for pleasing quality buyers—We'll See You There!

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of the very best pleasure horses, show prospects, stallions and broodmares in the west.
You'll want to be there—Cowboy Country—a great place to buy or sell!
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... and horses for every purpose.
Make plans now to attend
the Cowboy Country Quarter Horse Sale,
sponsored by the
Wyoming Quarter Horse Assn.
Sale Management by:
Dean H. Parker–Thane E. Lancaster and Associates
For information contact:
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801/752-7701

Food Safety revisions may not simplify law

Food and Drug Administration Commissioner Arthur Hull Hayes Jr., recently told a Senate Panel that changes in U.S. food safety laws would not necessarily lead to less complex food safety regulations, reports CNS.

The Delaney Clause, a cornerstone of U.S. food safety law and target of congressional criticism, has affected only a few FDA food safety decisions, Hayes told the Senate agricultural appropriations subcommittee in prepared remarks. Hayes testified during hearings on the 1982 FDA budget.

Even if the Delaney Cause were struck from the law, the general food safety provisions of the Food, Drug and Cosmetic Act would still leave FDA facing many complex scientific and regulatory questions, he said.

The Delaney Clause requires foods to be free of all cancer-causing agents.

Hayes noted that Congress has put forth some proposals that would base the regulatory treatment of food ingredients on the degree of risk, they pose, as determined by a scientific panel. However, FDA believes such proposal would not resolve the basic problems inherent in regulations based on scientific evaluation.

"I do not believe a scientific consensus can be created where it does not already exist..." Hayes said.

Although Hayes said he believed current food safety laws need updating and clarification, risk should remain the primary basis of FDA's intervention in the U.S. food supply.

Food safety issues would become even more confusing if FDA were to weigh the health risks and benefits of a food ingredient as the basis for regulatory action. It would be hard to weigh economic benefits of a food agent against sometimes uncertain or low-level health hazards, and there are many cases where the benefits are intangible, Hayes said.

PRESIDENT — W.A. Clymor was named president and chief executive officer after the merger of Doane Agricultural Service and Western Farm Companies.

Doane, Western annouce merger

Doane Agricultural Service and Western Farm Companies have recently completed a merger into one national agricultural service organization.

William A. Clymor has been named president and chief executive officer of the combined companies.

Doane, founded in 1919, maintains headquarters in St. Louis, Mo. and has branch offices throughout the Midwest, South and East. Western Farm, established in 1933, is headquartered in Denver, Colo. and has offices throughout the 17 western states.

Energy to have 'massive' impact

(Continued from page 1)

Symposium, noted that Western governors are concerned about the pressures energy development will create in their states. "We forsee massive cumulative impacts," said Lamm, who predicts competition for labor, raw materials and equipment and a need for schools, housing, doctors and water.

"The only way this (energy development in the West) is going to make any sense in the year 2,000 is if we all work together now," Lamm said.

Wilson said he feels an "enlightened approach" is needed to manage energy development in the 1980's.

"I foresee a kind of limited partnership," said Wilson. His arrangement would have each partner act in those areas where he had the greatest degree of expertise.

"Partnerships are fine as long as you're the senior partner," Wilson added. "Let's emphasize our unique and separate areas of expertise and therefore keep the partnership limited."

Roger Loper, president of Chevron Oil Shale Co., San Francisco, Calif., said he has no doubt who the senior partner is where energy development is concerned... the federal government.

The Chevron president outlined plans for his company's Clear Creek Oil Shale Project in Colorado and listed the predicted impacts that project will have on communities in the development area.

The project will create 10,000 jobs, Loper said. Five new elementary schools will have to be built, 9,000 housing units and five-million gallons of water per day will be needed.

Loper said water conservation will be one of Chevron's primary concerns. "The time will come," he said, "when a lack of water will restrain the growth of the oil shale business."

Loper said his company is anxious to work out agreements with the government and residents who will be affected by the Clear Creek project. "It's our responsibility said Loper to convert a rural area into an industrial area in a positive manner."

***

Nothing is easier than spending public money. It does not appear to belong to anybody. The temptation is overwhelming to bestow it on somebody. — Calvin Coolidge

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Amarillo, Texas 79109
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One in a series of important factors in beef breeding
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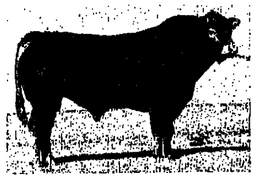
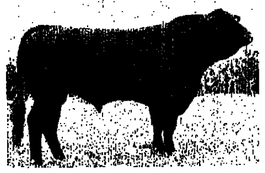
Selling steers and heifers as club calf prospects has become a viable marketing tool for many cattlemen. It's a way of promoting your herd whether commercial or purebred. But, selecting bulls who sire high-performing, functional calves that are fancy enough for the show ring isn't always easy . . .
ABS has the solutions.

29CA0021 5J18 Mr Jeff (Polled/S) is an exceptionally tall, long and modern ¾ black Chlianina. Weighing over 2,300 lbs., he's siring superior club calves that are topping sales around the country.



29LM0028 Gibraltar's tall, long-bodied and long-muscled calves have positioned him as an elite Limousin club calf sire. He's sired dozens of national champions including 1981 Denver champions.



29LM0027 Black Mercedes LIM 66K (Polled/S) is an exciting new black Limousin bull that's proving himself as a great club calf producer. His calves are long, tall, clean and muscular.

29CA0001 Ferrero has established himself as one of the top full blood bulls for siring show winning calves. He is also a proven calving ease Chlianina with superior growth.

ABS A BETTER BEGINNING
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DeForest, WI 53532 (608) 846-3721

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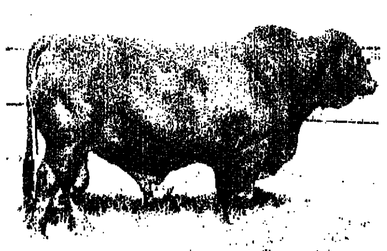
SYLER BROS. COMPLETE DISPERSAL of REGISTERED BRANGUS

12:00 Noon **Saturday, May 16 • Athens, Texas** at the ranch



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Selling
300 LOTS

Featuring the Get and Service of
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4 Herd Bulls
130 Pairs
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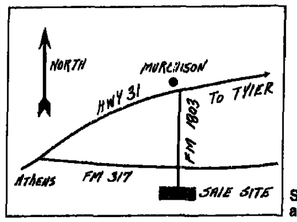
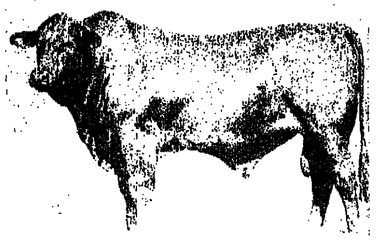
Levi



Sale Headquarters:
Spanish Trace Inn • 214/675-5173
Flame Motel • 214/675-5194
Lunch will be served at 11:00 a.m.
Auctioneer: Anthony Mihalski

Sale Site at the Ranch

Sale Management by:
MATT & ANN SYLER SALES MANAGEMENT, INC.
Rt. 2, Box 35
Burton, Texas 77835
713/289-4400
Tim Willett, 713/693-0456



DMA Champ 300

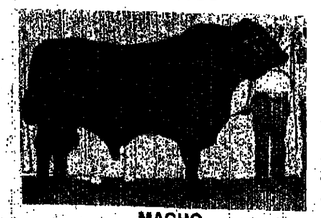
SCOTT SYLER
214/469-3113 - Ranch
Rt. 3, Box 351, Athens, Texas 75751

Beaver Creek Brangus Production Sale

A Division of FARM OPERATIONS, INC., Arlington, Texas

Sunday, May 17 • Athens, Texas 10:30 a.m. at the ranch
The Day After Syler Bros. Sale
Selling 93 Lots

TIMBER TOO



MACHO

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20 Bred Females
10 Open Females
3 Herd Sire Prospects

Featuring the Influence of
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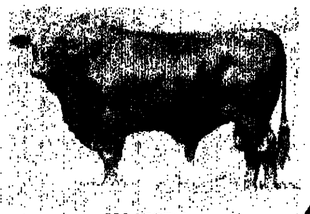
General • Majestic • Macho

Auctioneer: Gerald Bowle

Sale Headquarters: Spanish Trace Inn
Athens, Texas • 214/675-5173

WSR ROCKY JOE 650

GENERAL



MAJESTIC

Ranch Location: 3 miles south of Athens on Hwy 19, east 3 miles on FM 1615. White house and yellow barn on left.

BEAVER CREEK BRANGUS
Robert Cobb, president
P.O. Box 1660
Athens, Texas 75751
214/675-5727 or 675-8086

Sale Management by:
MATT & ANN SYLER SALES MANAGEMENT, INC.
Rt. 2, Box 35
Burton, Texas 77835
713/289-4400
Tim Willett, 713/693-0456

Auction Results

LEACHMAN CATTLE COMPANY
Billings, Mont. April 17

27 ¾ yearling herd bulls . $7408
140 yearling bulls 1,705
187 ¾ bulls 2,648
130 reg. percentage heifer calves 780
81 pairs 1,329
191 females 995
358 ¾ lots 1,747

Auctioneers: Curt Radgers and Harold Henry

Bulls: Leachman Rimrock 614-030M, 2/5/80 by Dynamo 614; Syndicated for $40,000, with 40% selling and the balance, along with full possession and show rights retained. Twelve units of 5% at $5000 each were offered with eight buyers joining the syndicate. They were Montana Sanfoin Feeders, Conrad, Leonhardt Angus, Cowley, Wyo., Double Fork Ranch, Victor, Tee Bar Ranch, Augusta, 5 L Ranch, Livingston, Red Power, Glasgow, Bench Ranch, Fishtail, and Melvin Leland, Sidney. Leachman Thirteen Hundred 2452, 2/11/80 by PBC D0202 6M H3554, 1/2 int. and no possession; and Leachman EBV 3531, 3/27/80 by PBC D0202 6M H3554, 1/2 int. and full possession; Leonhardt Angus and Double Fork Ranch, Victor, $36,100. Leachman Dynamo 614-3451, 2/11/80 by RCN Dynamo 614; Russ Larson, Oakes, North Dakota, 2/3 int., $30,000. Leachman Dynamo 614-3494, 3/18/80 by RCN Dynamo 614; Carlos Llamo, Asuncion, Paraguary, $8000. Leachman Dynamo 614-3466, 2/23/80 by RCN Dynamo 614; Bench Ranch, Fishtail, $7250.

Female: Un-named, 4/10/76 by Thunderbolt with a 2/22/81 bull calf by Citation 21K; Valley Cattle Co., Calgary, Alberta, $3400.

Heifer calves: The high selling group of five registered percentage heifer calves to Duane Miller, Sedona, Ariz., $1075 each.

To attend one of Jim Leachman's sales is to witness an "event". Details are attended to, buyers are made welcome, as much information as one could want is available, the cattle are well presented, the sale progresses smoothly and the results speak for themselves.

The Leachman cattle are obviously in strong demand by the industry as evidenced by the volume number of cattle moved on this sale day. It is a performance program based on providing useful, productive cattle for the purebred and commercial sements of the industry. The sale was a reflection of the Leachman program and the sale was one of the hottest of the spring sale season.

Many of the customers were repeat buyers with the volume of the offering going into commercial herds with the exception of five bulls going to purebred operators. Fifteen volume customers purchasing five or more bulls absorbed a total of 123 bulls with Arrow Ranch, Wisdom taking 39 head. Volume females buyers included Robert Bavender, Iowa Falls, Iowa, 5 L Ranch, Miller Bros., Sedona, Ariz., Kelly Burns, Rockvale and Huefitle Bros., Cozad, Neb.

Cattle sold into 11 states, Paraguay and Canada.

—JERRY YORK

SMITH CATTLE CO.
Golden, Colo. April 25

30 bulls $1,947
16 females 1,700

Auctioneer: Bruce Brooks
Sale Manager: Cattle Brokers

Bulls: LKCC Smith Cattle 214M "Missouri", 4/2/80 by Espoir De Carnaval; Eaton Land and Cattle Co., Lakewood, $10,000. LKCC Smith Cattle 232M, 4/24/80 by Famous; Shippy Limousin, Colome, S.D., $4200. LKCC Smith Cattle 182M, 3/18/80 by Famous; Frank Rogers Family, Castleford, Idaho, $3400. LKCC Smith Cattle 154M, 3/6/80 by Famous; Don Dawes, Goodland, Kans., $3000. LKCC Smith Cattle 209M, 3/29/80 by Famous; Wilhelm Limousin, Wheatland, Wyo., $3000. LKCC Smith Cattle 167M, 3/12/80 by Gendarme; Pine Hills Limousin, Elizabeth, $2250. LKCC Smith Cattle 233M, 4/26/80 by Espoir De Carnaval; Granby Thompson, Walch, $2100.

Females: LKCC Smith 161L, 4/29/79 by Gendarme, bred to Niterider; Marion Schultz, Batesland, S.D., $4000. LKCC Smith Cattle 101K, 3/29/80 by LKCC Mississippi 18H with 1/4/81 bull calf by Black Carnaval; Harlan Lettrell, North Platte, Neb., $3400. LKCC Smith Cattle 202M, 3/27/80 by Famous; Van Swanson, Longmont, $3000. LKCC Smith Cattle 234M, 8/4/80 by Famous; Ed Miller, Loveland, $2800. LKCC Smith Cattle 193M, 3/23/80 by Famous; Wilhelm, $2500.

This was the second sale for Louis and Kevin Smith and the large crowd that gathered at the new sale barn on the ranch helped create a strong demand for the black Limousin cattle on offer. A few red cattle were offered, but red or black, the offering was strong and the buyers wanted them.

Although no volume buyer materialized, cattle sold into several states, including Colorado, South Dakota, Kansas, Idaho, Nebraska, Wyoming, Minnesota, and Missouri.

—JERRY YORK

ESCOBA BRANGUS
Heritage of the Americas Sale
Tuscola, Texas, April 25

8 bulls $9,413
20 pairs 5,585
10 bred heifers 4,175
10 open heifers 2,450-
2 donor cow 7,000

Auctioneer: Ruben Reyes
Sale Manager: P & F Cattle Co.

Bulls: ECC Maya Chief, 4/8/79 by Brinks Titan 675R7 (Maya); Ray Moodie, Rocksprings, $50,000. ECC Maya Lancer, 332/0, 8/10/80 by Brinks Titan 675R7; Willow Springs Ranch, Burton, $6900.

Females: ASR Miss Ike, 86/9, 12/24/78 by Brinks General 779/5; Hondo Creek Ranches, Tarpley, $17,000. Miss Choya 942/219, 11/1/78 by WSR Cloud 942; Clayton and Modesta Williams, Fort Stockton, $14,500. BCC Aztec Queen, 4/6/79 by Brinks Carson 335/0; Global Brangus, Midland, $9500. Miss Bar Six 223/6, 3/2/76 by Brinks Chief 178/0; Plum Creek Ranch, Buffalo, $8500. ECC Angel Getze 105, 5/3/77 by Brinks Carson 335/0; Keith Carpenter, Thomas, Okla., $8000. Miss Stieler /32, 1/27/78 by Brinks General 779/5; Jack Canning, Eden, $7200. Miss 410/5, 1/1/75 by Theidick Fernando 18; A.G. Carver's Rock Bottom Ranch, Midland, $7200. TD Miss 357/4, 6/25/74 by Son of Sampson; Plum Creek Ranch, $7000. ECCMS Tom Tom, 10/24/78 by Mr. Tom Tom 38/3; Billy Kilpatrick, Abilene, $7000.

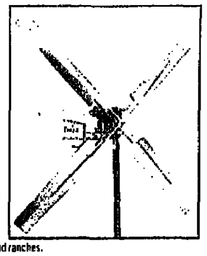
George and Maurine Clark staged their first annual Brangus production sale at their picturesque Lemons Gap Ranch. The sale featured the get and service of the Escoba herd sires, Inca, Maya and Aztec. The Clarks have accomplished in a few short years what some cattle breeders never achieve. They have put together a reputation herd whose progeny are sought after by serious Brangus breeders. This was a class sale from start to finish.

—LEE PITTS

PERMORMANCE—Herman Hettinger, Atwood, Colo., received an award for his top performing 3/8 Simmental bull from the Northeast Colorado Bull Test Assn. The bull was a son of ¾ Signal Son. (Staff photo by Walter Dennis)

Introductory Offer

On
BOWJON Water Lift System

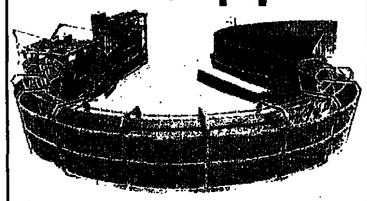


Efficient water lift system cuts cost. Unlike any other windmill-water pump in the world, the Bowjon does not have to stand over the well or water source. It can be positioned wherever the wind achieves maximum velocity on a continual basis . . . up to ¼ mile from the wellhead.
Easily installed and maintained.
Proven performance on farms and ranches.

The few moving parts in the entire Bowjon system are all above ground. There are no leathers to fight. No cylinders to plunger assembly. The only maintenance is to check the compressor oil every three months and clean the filters.

Dealerships available in open areas.
TRI-TEC INDUSTRIES
Call 402/678-2231 • 402/748-3868

Lease this equipment



Now, install the equipment you need to process cattle efficiently — without tying up important cash, or upsetting your cash flow.
Tailored lease plans available, from 36 months to 120 months, including lease with purchase option.

Examples: (60 month lease plan)

Hydro-Vat (hyd. dip vat)	$161.35 per mo.
Hydraulic Squeeze Chute	126.95 per mo.
Complete Working Area	198.55 per mo.

Write or call us now for full details.

Bowman Hydro-Vat, Inc.
RR5 — E. Hwy 275
Fremont, Nebr. 68025
(402) 721-7379

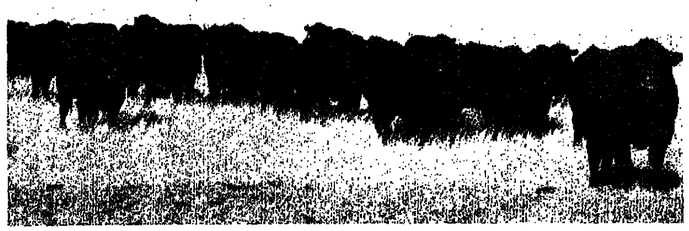
BOWMAN

150 TWO-YEAR-OLD ANGUS BULLS

Tuesday, May 5

1 p.m.—at the ranch • **Jordan, Montana**
Also selling:

175 Bangs-Vaccinated **COMMERCIAL HEIFER CALVES**
—fancy straight Angus



They're Rugged — They're Range Exercised
They're Ready For Use

Free Lunch 12 Noon
Auctioneer: Pat Goggins

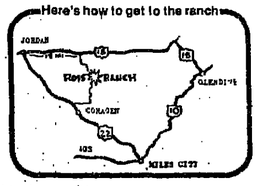
These 150 Two-Year-Old Bulls:

Represent the best of our crop. They have been held for this sale. They have not been topped. If you want range ready, well developed, big Angus bulls all raised on our ranch, be on the seats TUESDAY, MAY 5!
This is one of the best rancher sales for rancher developed bulls in America!

Free Delivery on Bulls to Central Stockyard Points

ROSS RANCH & LIVESTOCK CO.
MRS. H.B. ROSS • JACK ROSS • GENE ROSS
JORDAN, MONTANA
406/557-2724

Here's how to get to the ranch



Auction Results

SAN JUAN BASIN RESEARCH CENTER BULL TEST
Hesperus, Colo. April 27

37 Herefords $1,287
3 Red Angus 1,417
7 Angus 1,107

Auctioneers: Ken Troutt and Jim Wingate

Herefords: Tag 5-15, 2/7/80 by Prospector 7042, ADG 3.35, ADG Ratio 116; LaSal Livestock, La Sal, Utah, $3100. Tag 8-10, 2/20/80 by Brae Arden 6250, ADG 3.87, ADG Ratio 134; Rattopoulos Ranch, Craig, $2350. Tag 4-10, 3/9/80 by Ouray 8120, ADG 3.35, ADG Ratio 116; T Cross Ranches, Bayero, $2160. Tag 1-3, 4/24/80 by Royal 8014, ADG 3.41, ADG Ratio 118; T Cross, $2100. Tag 4-3, 3/20/80 by Tarrington SJ 7104, ADG 3.39, ADG Ratio 118; T Cross, $2100. Tag 8-6, 4/6/80 by Prospector M3626, ADG 3.33, ADG Ratio 115; T Cross, $1850.

Red Angus: Tag 5-13, 4/1/80 by El Dolor 4138, ADG 3.30, ADG Ratio 114; Charles Gray, Randellett, Utah, $2000. Tag 7-15, 2/29/80 by El Dolor 4138, ADG 3.06, ADG Ratio 108; Gray, $1200.

Angus: Rito 8008, 3 year old by Rito 707; ADG Ratio 110; Redd Enterprises, Monticello, Utah, $1500. Tag 4-5, 3/31/80 by Mancos 8078, ADG 2.99, ADG Ratio 104; Redd, $1500.

FOUR CORNERS BCIA
Hesperus, Colo., April 27

69½ Herefords $1,407
6 Red Angus 1,550
13 Angus 1,727
3 Charolais 1,883
3 Salers 1,400
6 Limousin 2,350
19 Simmental 2,089

Auctioneers: Ken Troutt and Jim Wingate

Herefords: Tag 36-2, 2/10/80 by RB Prospector OU 750, ADG 3.66, ADG Ratio 117; Connie Jo Riddle, Hesperus to Dean Vieinsteiner, Craig, ¾ int., $4200. Tag 32-2, 3/20/80 by CW Prospector H7 902, (Polled), ADG 3.59, ADG Ratio 125; C.W. Huntington Ranches, Hesperus to Paulek Ranches, Hesperus, $3000. Tag 31-3, 3/13/80 by Tarrington P 3484, ADG Ratio 121 ADG 3.84; Brion Loe, Durango to La Sal Livestock, LaSal, Utah, $2450. Tag 32-4, 2/22/80 by commercial bull, ADG 3.37, ADG Ratio 108, Huntington to Rattopoulos Ranch, Craig, $2450. Tag 27-4, 1/6/80 by HH Advance A6000, ADG 3.60, ADG Ratio 115; Lawrence Indegard, Grand Junction to Ed Jacoms, Norwood, $2300. Tag 37-8, 3/5/80 by RB Prospector OU 750, ADG 3.49, ADG Ratio 112; Riddle Bros., Whitewater to Pete Middlemist, Antinito, $2300. Tag 33-4, 3/28/80 by Prospector 7559, ADG 3.30, ADG Ratio 106; Huntington to Lawrence Huntington, Hesperus, $2200. Tag 32-5, 4/10/80 by CW Prospector H7 902, ADG 3.56, ADG Ratio 114; Huntington to La Sal Livestock, $2150. Tag 20-4, 2/7/80 by L1 Adv Dynamo 409; ADG 3.26, ADG Ratio 105; Bartel Herefords, Mancos to L. Huntington, $2000. Tax 20-1, 3/24/80 by L1 Domino 78583, ADG 3.19, ADG Ratio 102; Bartel to L. Huntington, $2000.

Red Angus: Tag 11-1, 4/30/80, by MR 436 CWH 90, ADG 3.68, ADG Ratio 114; Huntington to Timberline Ranch, Cheyenne, Wyo., $2300. Tag 11-2, 3/18/80 by MR 436 CWH 90, ADG 3.40, ADG Ratio 106; Huntington to Win Cattle Co., Clayton, N.M., $2200. Tag 15-1, 3/1/80 by Leachman Chinook 605, ADG 3.58, ADG Ratio 111; Continental West Angus, Durango to Wright Dickenson, Craig, $1700.

Angus: Tag 12-4, 2/23/80 by Shoshone Titan FD60, ADG 3.69, ADG Ratio 114; Continental West to Snyder Ranch, Norwood, $3000. Tag 14-2, 4/4/80 by "39", ADG 3.39, ADG Ratio 105; One Bar Eleven Ranch, Saratoga, Wyo. to Dennis Moller, Antinito, $2200. Tag 12-3, 2/22/80 by Shoshone Titan FD60, ADG 3.28, ADG Ratio 101; Continental West to Herb Enstrom, Nucla, $2200. Tag 12-2, 2/12/80 by Shoshone Titan FD60; Continental West to Redd Enterprises, Monticello, Utah, $2050.

Charolais: Tag 5-2, 2/11/80 by Sebastian 338, ADG 3.69, ADG Ratio 102; Jim Preston, Myton, Utah to Paul Taramarcuz, Gunnison, $2250. Tag 4-1, 4/10/80 by Impressive K117, ADG 3.54, ADG Ratio 98; Len Miller, Ephraim, Utah to Taramarcuz, $2250.

Salers: Tag 4-5, 3/31/80 by Loader, ADG 3.79, ADG Ratio 108; Miller to Lynn Swanameyer, Ignacio, $1700.

Limousin: Tag 1-1, 2/26/80 by Gendarmo, ADG 3.84, ADG Ratio 112; Joel Craig, Durango to Ray Snyder, Norwood, $2750. Tag 1-2, 4/2/80 by Eros, ADG 3.67, ADG Ratio 107; Craig to Kirk Alexander, Norwood, $2600. Tag 1-5, 3/13/80 Adam Sooner 6F, ADG 3.45, ADG Ratio 101; Loveland Land and Livestock, Loveland to H.D. Bult, Dove Creek, $2300.

Simmental: Tag 9-1, 2/16/80 by Signal, ADG 3.49, ADG Ratio 103; Walchie Cattle Co., Ridgway to Al Mesciarelli, Steamboat Springs, $3300. Tag 9-5, 2/26/80 by Usch ADG 4.05, ADG Ratio 119; Walchie to Jim Preston, Myton, Utah, $3100. Tag 21-3, 2/3/80 by Bar 11 Uell, ADG 4.05, ADG Ratio 119; W.W. Ritchie, Buffalo, Wyo. to Paul Redd, Paradox, $2900. Tag 21-2, 4/16/80 by Bar 11 Uell, ADG 4.05, ADG Ratio 119; Ritchie to Redd, $2850. Tag 6-1, 4/16/80 by Salz, ADG 3.80, ADG Ratio 112; Meek Ranch, Inc., Mahor to Redd, $1500.

The San Juan Basin Research Center and the 4 Corners BCIA bull test sale has over the years established itself as one of the top bull test stations in the entire country. This year, that reputation paid off handsomely for the cooperators and the SJBRC. The sale drew a very large crowd, in fact it was probably one of the largest ever. They came from a wide geographic area and the object of their attention was the quality bulls of many breeds they knew they would find.

The SJBRC bulls and the cooperator bulls are tested separately and indexed by breed. Each bull is sold with complete performance data available including scrotal circumference, back fat measurements, adjusted hip heights, and pulmonary arterial pressure which gives an indication of the bulls predisposition to brisket disease.

The quality of this year's bulls was very good and the prices paid reflected that quality. Conditions in the trade area are somewhat dry and the overall attitude of the cattle industry is not overly optimistic, yet this large volume offering of yearling bulls was readily absorbed by the commercial cattlemen with only a handful of bulls going to purebred herds.

The 4 Corners test is managed by Dick Holway and Al Dennem is superintendent of the SJBRC. Both men, in addition to all the consignors should be complimented for the top job they do each year in making this sale work.

—JERRY YORK

WESTERN COLORADO BULL TEST
Delta, Colo., April 18

4 Salers $1,400
23 Herefords 955
2 Charolais 850
19 Angus 1,145
1 Polled Hereford 900
6 Limousin 1,112
2 Red Angus 860
18 Simmental 1,551
75 bulls 1,176

Auctioneer: Ken Troutt

Salers: Tag 171, 3-30-80 by Max, ADG 3.49, ADG Ratio 118; Brush Creek-Eagle River Ranch, Eagle, to Gatelew Ranch, Gunnison, $1700. Tag 168, 3-15-80 by Max, ADG 3.01, ADG Ratio 101; Brush Creek-Eagle River to Bob Niccole, Crested Butte, $1350.

Herefords: Tag 93, 3-22/80 by L1 CL3 Domino 69 470, ADG 2.98, ADG Ratio 120; Deeds Hereford Ranch, Pritchett to Ed Natzner, Regent, N.D., $2000. Tag 162, 3-26-80 by RR Arden 4052, ADG 3.41, ADG Ratio 139; Redd Ranches, Paradox to Bruce Currier, Grand Junction, $1650. Tag 163, 4-27-80 by RR Arden 4052, ADG 3.06, ADG Ratio 124; Redd to Milton Sanburg, Montrose, $1150. Tag 146, 1-26-80 by FRC Yampa Lad 14, ADG 2.60 ADG Ratio 100; Les Hill, Collbran to Limon Hubbard Estate, Gateway $1150.

Charolais: Tag 61, 4-14-80 by Prince Valiant 5325, ADG 3.50, ADG Ratio 105; Joseph Eppich, Mancos to Clarence Hawkins, Delta, $850.

Angus: Tag 80, 3-12-80 by Shoshone Viking GD60, ADG 3.04, ADG Ratio 110; Mott Cattle Co., Mahor to Carl Campbell, Hotchkiss, $2100. Tag 84, 3-26-80 by Shoshone Viking GD60, ADG 3.05, ADG Ratio 112; Mott to George Tracy, Maher, $2000.

Polled Hereford: Tag 98, 3-28-80 by MSU Magnum 830, ADG 2.85, ADG Ratio 108; Gary Witherspoon, Ignacio to John Appelhanz and Sons, Montrose, $900.

Limousin: Tag 139, 3-1-80 by Lacoube Excel, ADG 3.53, ADG Ratio 119; Freeman Limousin, Montrose to Paul Dillon, Mesa, $1500. Tag 140, 2-9-80 by Eros, ADG 3.29, ADG Ratio 111; Freeman to Steve Arnold, Ridgeway, $1350.

Red Angus: Tag 158, 2-29-80 by LCHMN Full Power 1843, ADG 3.84, ADG Ratio 129; Redd to Rich Sheffield, Debeque, $900.

Simmental: Tag 134, 3-1-80 by PB Alpine Polled Proto, ADG 3.37, ADG Ratio 109; Weeks Simmental, Olathe, to B.W. Watson, Gunnison, $2700. Tag 132, 2/27/80 by Alpine Polled Proto, ADG 4.01, ADG Ratio 130; Weeks to Watson, $2500.

This was a first ever for this association sale and the results were very encouraging to the buyers, consignors and officers of the association. The 140 day gain test was conducted at the Jack Shoy feedlot with the assistance of the Tri River Extension Office and Herman Sodorquist. Following a slow start the bulls came on strong and gained well enough to create strong interest in the local trade area. The sale pavilion was filled to capacity for the sale and the crew kept the bulls coming in good fashion. Demand was strong for the most part as the buying crowd liked what they saw. Volume buyer was Joe Torres, Angel Fire, New Mexico.

Starting a new bull test and sale is always an ambitious undertaking and credit should be given to all the consignors who saw a need for the test and entered bulls and to the officers and directors of the association who put in many hours to make it work. They are Les Hill, Collbran, president; Dick Mott, Maher, vice-president; Jim Everett, Loma, secretary; and directors, Bart Strang, Meeker; Gene Spangler, Collbran; Dean Walck, Collbran; Lowell Klingsmith, Meeker; and Doug Hall, Fruita.

—JERRY YORK

HIGGINS BROS. HEREFORDS

Grass Time Bull Sale

Wednesday, May 6 • 1 p.m. at the ranch
RINGLING, MONTANA

50 Service Aged Bulls Sell
30 Big, Two-Year-Olds
20 Big, Strong, Senior Bull Calves

These bulls will be for the rancher. Ready to go . . . they carry some flesh . . . but are ready now for service.

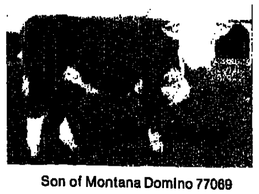
Same reliable Higgins Bloodlines:
Lincoln Domino 2 • Prince Lincoln 198
E 185 Lincoln
Lincoln Cruiser 125 • Bex Mark Misch 545

Delivery arrangements will be made.
Contact:
HIGGINS BROS. HEREFORDS
Ringling, Montana 59642 • 406/547-3596

NORTHERN AGRICULTURAL RESEARCH CENTER HEREFORD PRODUCTION SALE

Wednesday, May 13
1 p.m. at Bear Paw Auction • Lunch 11:30 a.m.
Chinook, Montana

Here are some of the bulls selling


Son of Montana Domino 77069

Son of Montana Domino 77245

Son of Montana Domino 76173
Yearling Ratio 114

Son of Montana Domino 76024
Yearling Ratio 106

Selling:
25 Yearling Bulls
3 Herd Bulls
18 Females—bred for fall calves

For information contact:
Northern Agricultural Research Center
Don Anderson or Dan Doornbos
Star Route 36, Box 43
Havre, Montana 59501
Phone: 406/265-6115

Market Roundup:

Retail surge boosts prices for fed cattle

the exception, representing a technical correction. That situation, at the Chicago Mercantile Exchange (CME) appears to have taken a 180-degree turn. As of this moment, no one has claimed a run-away bull market, but lately advancing prices have been the exception. The image of the April-live cattle contract falling below $60 per cwt. does not seem that faded, but April has expired a $67.27 and the now-nearly June contract closed at $70.97.

Slaughter steers followed suit, with their continued price advance under generally good demand, according to market sources. Central Plains direct markets closed $1.50-3.50 higher, while western markets closed one to two dollars higher.

Monday's USDA 23-state Cattle-On-Feed Report, which seemed amazingly neutral for a major quarterly report, basically confirmed slowly tightening fed cattle numbers which have led to the current low $70 market prices.

AMARILLO STEERS MD. FRAME #1 400-500 lbs. $79.50-81; 500-600 lbs. $70-74.75; 600-800 lbs. $67.75-70.25; 800-900 lbs. $65.25-68.75. Heifers md. frame #1 400-500 lbs. $63.50-65.50; 500-725 lbs. $62-65.50; 700-800 lbs. $61.75-64.40. Oklahoma City steers md. frame #1 300-400 lbs. $82-89.25; 400-500 lbs. $77.50-83.60; 500-600 lbs. $69.50-76; 600-700 lbs. $67-68.50; 700-800 lbs. $66.90-68.40; 800-900 lbs. $65.90-67.40. Heifers md. frame #1 280-380 lbs. $69-75; 400-500 lbs. $63-69.50; 500-600 lbs. $61.25-63.40; 600-700 lbs. $62.40-64.20; 700-760 lbs. $60.80-64. Dodge City steers md. frame #1 300-400 lbs. $80-86.50; 400-500 lbs. $77-83.50; 500-600 lbs. $72-77; 600-700 lbs. $68-70.30; 700-800 lbs. $67.50-69.30; 800-900 lbs. $66-68.20. Heifers md. frame #1 400-500 lbs. $66.25-68.50; 500-600 lbs. $62.50-65.25; 600-700 lbs. $63.20-65; 700-800 lbs. $62.75-64.60.

SOUTHERN CALIFORNIA SLAUGHTER steers mixed good and choice 2-4 950-1125 lbs. $71.50-72; good 2-3 925-1100 lbs. $68.50-72. Heifers mixed good and choice 2-3 850 lbs. $67; 950 lbs. $69; Heiferettes comm. to choice 3-4 1030-1125 lbs. $63. Calves good and choice 470 lbs. $71.

Feeder steers md. #1 615 lbs. $73; Idaho slaughter steers good to mostly choice 2-3 1150 lbs. $68; 1000-1200 lbs. $70; Carcass choice 2-3 600-800 lbs. $109.50; good $107.50. Heifers good to mostly choice 2-3 950-1025 lbs. $65-67.50; choice 2-3 carcasses 500-700 lbs. $107.50; good $105.50. Feeder md. and lg. frame #1 530 lbs. $80; 600 lbs. $70.50; 600-700 lbs. $69.50-71.50; 700-825 lbs. $69-70. Eastern Kansas slaughter steers choice 2-3 1025-1250 lbs. $68-69.50; choice with end good 1050-1125 lbs. $67-68. Heifers choice 2-4 950-1050 lbs. $65-67.50; choice with end good 950-1000 lbs. $64-66.50; mixed good and choice 950-1150 lbs. $63-65.50. New Mexico slaughter steers mostly choice 950-1100 lbs. YG 2-4 $69.50-70; mostly good few choice 1000-1200 lbs. including Holsteins $66-67. Heifers mostly choice 900-950 lbs. YG 2-3 $67-67.50; mixed good and choice 775-950 lbs. $66-67; mostly good 700-750 lbs. $65; 600-625 lbs. $66.

SAN JOAQUIN, SOUTHERN Sacramento slaughter steers choice 2-4 975-1150 lbs. $71-72; mixed good and choice 2-4 1050-1125 lbs. $70; Heifers choice 2-4 950-100 lbs. $68. Feeder cattle md. frame #1 steers 775-825 lbs. $68; lg. frame #2-4 steers 800-825 lbs. $62. Western Nevada slaughter steers mostly choice 2-4 1075-1100 lbs. $72; good and choice 2-4 1075-1125 lbs. $70-71; 1250 lbs. $68.50; Holsteins $67-68. Heifers choice 2-4 950-1100 lbs. $68-69. Feeder steers md. frame #1 725-775 lbs. $69. Heifers $65; 800-825 lbs. steers $69.25. Texas, western Oklahoma slaughter steers good to mostly choice 2-3 975-1250 lbs. $69-70; mixed good and choice 2-3 1000-1200 lbs. $69-69.50; Holsteins $64-66.25. Heifers good to mostly choice 2-3 850-1000 lbs. $67.50-68; 900-950 lbs. $64-67; Heiferettes good to choice 2-4 1000-1125 lbs. $60-63.50; mixed good and choice 2-3 750-825 lbs. $65-67. Utah slaughter steers good to mostly choice 2-3 1100-1200 lbs. $68-69; 3-4 1280 lbs. $67; Holsteins $65. Heifers good to mostly choice 2-3 950-1000 lbs. $65-67; 900-950 lbs. $64. Feeder steers md. frame #1 525 lbs. $74; 575 lbs. $70; lg. frame #1 650-825 lbs. $66.50-69; Holstein $55. Heifers md. frame #1 485 lbs. $63; 650-700 lbs. $61.50-62.50.

WYOMING, WESTERN NEBRASKA slaughter steers choice 2-3 1150-1250 lbs. $68-69; 3-4 1300 lbs. $66-67.50; good to mostly choice 2-3 1125-1200 lbs. $67; Holsteins $61. Heifers choice 2-3 1000-1050 lbs. $66-67; good to mostly choice 2-3 975-1075 lbs. $65-66.25. Feeder steers md. frame #1 525-600 lbs. $68.50-72; 750-925 lbs. $65-68. Heifers md. frame #1 480 lbs. $68; 650-750 lbs. $64.70-67.50. Washington slaughter steers good to mostly choice 2-3 1050-1150 lbs. $70-70.50; 1100-1250 lbs. $68.75-69; Holstein carcasses $105. Heifers good to mostly choice 2-3 1000-1075 lbs. $66.50-68. Feeder steers md. frame #1 575-675 lbs. $71-72; 700-850 lbs. $69-71; 925 lbs. $67.50. Heifers 525-600 lbs. $62.25-64.50; 600-725 lbs. $63-65.

SAN ANGELO SLAUGHTER LAMBS choice and prime 80-105 lbs. spring $61-64; choice and prime 80-105 lbs. shorn with #3 pelts $55-60.30; 135 lbs. wooled $58.75. Ewes good $24-26; cull $16-20; utility $20-25. Feeder lambs choice and fancy 60-85 lbs. spring $59-63; 70-85 lbs. old crop $58-62; 85-110 lbs. $54-59. Sioux Falls pigs US 1-2 20-30 lbs. $30-37; 30-40 lbs. $36-40; 40-50 lbs. $40-49.50; 50-60 lbs. $45-52; 60-70 lbs. $49-55.

ALEX MOSTROUS

CENTRAL AUCTION ROUNDUP

(Reports as quoted by markets)

LIVESTOCK EXCHANGE, INC.
Brush, Colo., April 16-17

6,889 head received: Feeder steers, choice 300-400 lbs. $76.50-83; 400-500 lbs. $76.35-84.25; 500-600 lbs. $75.25-78.50; 600-700 lbs. $68.60-71; 700-800 lbs. $66-68.75; 800-900 lbs. $65-67.50. Feeder heifers, choice 300-400 lbs. $68-73; 400-500 lbs. $70.50-73.50; 500-600 lbs. $64.25-71.50; 600-700 lbs. $64.25-66.25; 700-800 lbs. $63-66.50; 812 lbs. $63.85; 921 lbs. $60.75. Slaughter cows, ut. and comm. $43-46.25; canner and cutter $40.25-44.25. Slaughter bulls, YG 1 $56-58.25; YG 2 $53.75-55.50. Replacements, pairs $625-730.

McKINLEY-WINTER LIVESTOCK COMM. CO.
Dodge City, Kan., April 23-24

8,460 head received: Feeder steers, md. frame 1 500-535 lbs. $73-73.80; 600-700 lbs. $68.25-69.20; 700-800 lbs. $67.60-69.10; 800-900 lbs. $67.50-68.60. Feeder heifers, md. frame 1 575-600 lbs. $63.25-65; 800-700 lbs. $63.90-64.80; 700-800 lbs. $63.25-64.90. Slaughter cows, ut. 1-2 $45-46.50; cutter $37-42.75; low dressing $35-38.25. Slaughter bulls, YG 1-2 1280-2015 lbs. $50.25-56.

TORRINGTON LIVESTOCK COMMISSION, CO.
Torrington, Wyo., April 22 & 24

7,328 head received: Feeder steers, choice 300-400 lbs. $85-92; 400-500 lbs. $80-85; 500-600 lbs. $74-80; 600-700 lbs. $74-77. Feeder heifers, 300-400 lbs. 371-73; 400-500 lbs. $67-71; 500-600 lbs. $65-67; 600-700 lbs. $64-65. Slaughter cows, ut. and comm. $40-50, canner and cutter 143-46. Slaughter bulls $54-61.

TEXHOMA LIVESTOCK COMM. CO., INC.
Texhoma, Okla., April 24

7,059 head received: Feeder steers, choice to 300 lbs. $83.50-90; 300-400 lbs. $81.50-85; 400-500 lbs. $72.75-75; 500-600 lbs. $68.20-70; 600-700 lbs. $67.60-68.10; 700-800 lbs. $66.50-67.90. Feeder heifers, choice to 300 lbs. $75.25-78; 300-400 lbs. $67-75.50; 400-500 lbs. $63.60-65; 500-800 lbs. $63.20-64.00. Slaughter cows, $40-48.50. Slaughter bulls, $51-60. Replacements, pairs $500-600.

EMPORIA LIVESTOCK SALES CO., INC.
Emporia, Kan., April 24

4,599 head received: Feeder steers, choice 250-500 lbs. $76-80; good $70-74; common $66-68. Good and choice 500-650 lbs. $69-74; common $64-67; 650-850 lbs. $66-69; common $60-62; 850-1100 lbs. $61-66; common $56-57. Feeder heifers, choice 250-450 lbs. $65-70; good $61-63; common $57-59. Good and choice 450-650 lbs. $63-68; common $58-60; 850-800 lbs. $62-63; common $55-57. Slaughter cows, heiferettes $54-58; ut. $46-48; common $38-40; canner and cutter $38-42. Slaughter bulls, ut. $52-56; steers and heifers 750 lbs. and heavier $62-63. Replacements, pairs $810-850; stocker bulls 500-700 lbs. $64-66; 700-1000 lbs. $56-58.

CLOVIS LIVESTOCK MARKET, INC.
Clovis, N.M., April 22

2,890 head received: Feeder steers, md. frame 1 350-450 lbs. $83-91; 450-500 lbs. $76.70-83; 500-600 lbs. $70-76.75; 600-700 lbs. $67.50-70.25; 700-750 lbs. $66.50-67.50. Md. and large frame 1-2 600-700 lbs. $65.10-68. Feeder heifers, md. frame 1 300-400 lbs. $70-78; 400-500 lbs. $64.50-70; 500-600 lbs. $63-64.50; 600-660 lbs. $62-63.25. Md. frame 1-2 400-500 lbs. $61-64.20; 500-600 lbs. $59-62. Slaughter cows, ut. and comm. 2-4 $42.30-47; cutter $39.50-42.60. Slaughter bulls, YG 1-2 1040-2195 lbs. $50-57.50.

CENTENNIAL LIVESTOCK AUCTION CO.
Fort Collins, Colo., April 23

2,784 head received: Feeder steers, md. and large frame 1 325-465 lbs. $74-83.50; 500-595 lbs. $69-73; 800-885 lbs. $67-68.25; 700-885 lbs. $67.10-68.25. Feeder heifers, md. and large frame 1 near 500 lbs. $72; md. frame 1 270-450 lbs. $68-76. Md. frame 1-2 450-760 lbs. $63-69. Slaughter cows, high yielding cutter $51; md. $44-48; fat $38-41; heiferettes $58-61. Slaughter bulls, high yielding $62; lesser quality $54-58. Replacements, mature heifers and heiferettes 635-900 lbs. $55-80; mixed age 950-1200 lbs. with baby calves $520-745 per pair.

EL PASO LIVESTOCK AUCTION CO., INC.
El Paso, Texas, April 21

857 head received: Feeder steers, choice yearling 450-600 lbs $65-80. Good to mid 450-600 lbs. $62.50-70. Calves, choice 250-400 lbs. $82.50; crossbred $82.50-90. Feeder heifers, choice yearling 450-600 lbs. $62.50-70; good to mid. 450-600 lbs $58-64. Calves, colce 250-400 lbs. $65-75; crossbred 250-400 lbs. $65-72.50. Slaughter cows, ut. and comm. $42-53; standard 354-61; canner and cutter $35-40. Slaughter bulls, ut. and comm. $55-63. Replacements, stocker bulls $55-75; stocker cows $325-500; pairs $425-650.

SHEEP
CENTENNIAL LIVESTOCK AUCTION CO.
Fort Collins, Colo., April 24

951 head received: Sheep, spring lambs 85-100 lbs. $64-68; clipped 100-110 lbs. $57.50-58.50. Slaughter ewes, better kinds $17-18.50. Bucks, $16.50-18. Ewe and lamb pairs $70-120; plainer kinds $60-70.

—Compiled by VIRGINIA THOMSON

SPRING FEEDER SALES AND SPECIAL COMMERCIAL SALES

May 15—Video West Feeder Contract Auction, Madonna Inn, San Luis Obispo, Calif.
May 16—Special Feeder Sale, Templeton Livestock Market, Templeton, Calif.
May 18—Newhall Replacement Female Sale, Western Stockman's Market, Famoso, Calif.
May 19—Special Feeder Sale, Producers Livestock Market Assn., Madera, Calif.
May 22—Tehama County Cattlemen's Assn. Feeder Sale, Shasta Auction Yard, Cottonwood, Calif.
May 22—Kern County Cattlemen's Assn. Feeder Sale, Western Stockman's Market, Famoso, Calif.
May 23—Tulare County Cattlemen's Assn. Feeder Sale, The Stockman's Market, Visalia, Calif.
May 26—Monterey County Cattleman's Assn. Feeder Sale, 101 Livestock Market, San Juan Bautista, Calif.
May 27—Special Feeder Sale, Templeton, Livestock Market, Templeton, Calif.
May 29—Santa Barbara County Cattlemen's Assn. Feeder Sale, Santa Ynez Valley Sales Yard, Buellton, Calif.
May 28—Tahoe and Yuba-Sutter Cattlemen's Assn. Feeder Sale, Producers Livestock Marketing Assn., Roseville, Calif.
May 29—Special Feeder Sale, Shasta Auction Yard, Cottonwood Calif.
May 30—Special Feeder Sale, Oakdale Auction Yard, Oakdale, Calif.
June 18—Special Feeder Sale, Santa Ynez Valley Sales Yard, Buellton, Calif.

***

All those in favor of saving gasoline in 1981, raise your right foot.

BIG OPERATOR—Jess Burner of El Paso, Texas, purchased eighty-eight bulls recently at the El Paso Livestock Auction Range Bull Sale. Jess has large yearling and cow/calf operations and is a frequent customer of Lloyd Otten's El Paso auction market. (Staff photo by Lee Pitts)

AHA prophets false

The president of the American Heart Assn. (AHA) is concerned that his members may become "false prophets." Speaking at AHA's annual convention Dr. Thomas N. James said, "When we advise the public that they should eat less saturated fat and cholesterol, it is seldom made clear that this advice is based on reasonable deductions, rather than absolute proof . . . or that dietary modifications without due consideration of other risk factors may be of little avail."

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DEVON ACRES Polled & Horned
Ron Anderson, Manager
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IOU RANCH
~~LINE ONE SALE~~
Thursday, May 14
Billings Livestock Commission Co.
Billings, Montana
SELLING:
30
Big Yearling Hereford Bulls
Ave. 205 weight 577 • Ave. 365 weight 1123
Robert Schnell, Auctioneer
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DAVE WITT 406/557-2544
Sand Springs, Montana 59077

WLJ CLASSIFIED CORRAL

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NO CASH DISCOUNT FOR PAYMENT IN ADVANCE FOR EITHER WORD OR DISPLAY ADVERTISING

MAD RATES: $1.00 extra per insertion for having a bold face heading and your signature set in bold face type. Word ads only.

CONDITIONS

BLACK and WHITE ads only. No photographs or reverses.

EMPLOYMENT WANTED ADS must be paid in advance.

DEADLINE: 4:00 p.m. Tuesday for issue mailed Friday and dated the following Monday.

LIABILITY: Advertiser is liable for content of advertisement and any claims arising therefrom made against the publication. Publisher is not responsible for errors in printed copy. Publisher reserves the right to refuse any advertising not considered in keeping with the publication's standards.

COMMISSIONS: Classified advertisings NOT subject to commissionable.

WESTERN LIVESTOCK JOURNAL

Barbara Wyckoff — Ext. 47
Classified Ad Mgr.

4th Floor
Livestock Exchange Bldg.
Denver, CO 80216

PHONE 303/623-2800

DO NOT PHONE in response to blind ads. Advertisers, rather, did not phone are confidential. Write: Western Ad Dept. Note ads your envelope and your reply will be promptly forwarded.

CLASSIFIED INDEX

1 Employment Wanted
2 Help Wanted
2A Distributors Wanted
2B Custom Service
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27 Women's Interest
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29 Miscellaneous
9A Travel

EMPLOYMENT WANTED 1

CATTLEMAN

32, well educated. Experience in cow/calf, stockers, feeders; A.I. pregnancy testing. Desire position in Central/South American, overseas. Bondable. Valid passport. P.O. Box 26, Olancha, CA 93549.

EXPERIENCED RANCH MANAGER

Seeking managers job or managing capability. Experienced in registered, commercial cow/calf and yearlings, all types of equipment. Have worked for absentee owner. Can take full responsibility. Family man, non drinker. References on request. Write Ad Dept. 584 c/o WLJ.

TWO, CHRISTIAN women seek positions on ranches, no-nonsense, horse and cattle ranch. Reliable, hard working, non-drinkers. Combined experience: cook, basic carpentry; painting, repair, haying, cattle work, horse training, specialized feeding, practical vet. Prefer mountains, Colorado, westward. References available. Honest boss a must. Write: CEED, P.O. Box 55, Burnt Ranch, CA 95527.

WORKING RANCH MANAGER

Foreman. Lifetime experience, married, don't drink or smoke. Experienced all phases of ranch operations: cow/calf, yearling, purebred, commercial. Practical veterinarian, irrigation, haying, operate ranch equipment, pedigree, payrolls, can manage crew. At present job 4 years. Reason for leaving ranch sold. Can furnish working and character references. Jim Bellows, 307/376-2497.

HELP WANTED 2

SINGLE WOMAN to buckaroo job on cow ranch. Call: 208/383-0929.

WANTED: A man to do farming, haying and irrigating near Raton, New Mexico. Please call: 806/376-6172 or 806/358-6187.

RANCH MANAGER, age 28-40, for top registered, Brahman operation. Must have purebred management experience with extensive A.I. capability. Job will involve embryo transfer. Send resume and references to: McKeller Ranch, Rt. 5, Mt. Pleasant, TX 75455. Phones: 214/572-2200 or 214/572-9162.

EXPERIENCED mechanic/farmer for large hay, grain and cattle ranch. Located in central Idaho mountains. Must be willing to work with livestock on occasion and have leadership ability in managers absence. Excellent living conditions. Health, dental and retirement benefits second to none. Only those interested in permanent employment need apply. Send resume and references to: W.T. Gray, Rt. 1, Box 72, Bellevue, ID 83313. No calls please.

EXPERIENCED REGISTERED HERDSMAN

For 500 production tested beef cows in midwest. 2 production sales per year. 2 registered breeds. House, utilities, beef, and insurance program. Must be a good judge of beef cattle and have experience in managing them. Send references and resume to:

Ad Dept. 644 c/o WLJ

HELP WANTED 2

SINGLE WOMAN desired for employment on cattle and row crop operation. Russell Land and Cattle, Box 154, Bruneau, ID 83604 or 208/845-2366.

COWBOYS WANTED

Experienced, knowledgeable, single men for large cow/calf and yearling operation. Straight riding job, May to mid October. Must be real good cowman. No urban types. Call: Ed Steinhoff, 801/794-2685.

TERRITORY MANAGER. Progressive, growing, well established feed supply company needs experienced sales representative. Must be able to recruit, train, motivate and develop feed dealers. Excellent salary, commissions and bonus plan. Send confidential resume to: Randy Gentvoort, 418 E. 4th, Loveland, CO 80537.

CATTLE SUPERINTENDENT

For large, commercial feedyard. Must be mature, loyal and ambitious with experience in all areas of animal health, record keeping and personnel management. Good references and recommendations required. Top salary and benefits. All replies held in strict confidence.

CALL: 806/296-6792

CUSTOM SERVICE 2B

CATTLE HOOF trimming. Gary Goldsmith, Galt, California. 209/745-3976, evenings.

SEMEN 4

Basolo Purebloed Beefalo Semen
$2.00 per Ampule
Purchase direct from the developer.
Bud Basolo
P.O. Box 4267
Burlingame, CA 94010
PHONE: 415/342-8693

CATTLE 5

20, ONE AND TWO-year-old Santa Gertrudis bulls. Phone: 714/839-9460, after 7 p.m.

SCOTCH HIGHLAND BULLS

Registered yearlings and 2's. Bred and aggressive.
John Welborn
Cora, WY 82925
PHONE: 307/367-4768

LONGHORN BULLS FOR RENT for heifers or cows. HAP MAGEE, Danville, California. 415/837-7228.

FOR RENT

- Simmental or Brangus bulls for spring breeding season.

STEVE FIELDS
Tracy, California
PHONE: 415/449-4316

DISPERSION SALE: 84, bred, Black Baldies and Hereford heifers. Start calving September 15th. Richard Cross, 307/358-3891, Douglas, Wyoming.

TWO-YEAR-OLD Charolais bull. Single Polled. $400 and will deliver within 150 miles. Arrow S Charolais, Sharon Springs, KS 67758. 913/852-4776.

27 HEAD OF CROSS BRED Simmental and Maine-Anjou yearlings, heifers and steers for sale. Also Simmental and Maine-Anjou semen tested yearling bulls. Packard Cattle Company, Elbert, Colorado. Call: evenings, 303/632-9336.

TRY CLASS ADS

HEREFORD BULLS

14 Head of registered, 2-year-old, Hereford bulls. TPR records are available.
BILL DUNHAM
MEEKER, CO 81641
PHONE: 303/878-4466

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Yearlings and 2-year-olds. Our bulls will sire the good, F1, fast growing calves
BRANGUS BULLS
Yearlings and 2-year-olds.
AVON DAVIS
13870 Ave. 25, Chowchilla, CA 93610. 209/665-2273.

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Registered bulls and cows. All ages, red and gray. Some Polled also F1.
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PHONE: 408/637-6870
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COMMERCIAL CATTLE FEEDERS
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Warren L. Wolsen • Marvin Baird
P.O. Box 311, Los Banos, CA 93635

CATTLE 5

BULLS—BULLS

12, purebred Angus, coming 2's. Phone: 209/665-3407, evenings.

REGISTERED RED ANGUS
Cows, heifers and bulls
PHONE:
303/868-3559

185 BLACK 2-YEAR-OLD pairs and 225 Black 3 to 8-year-old pairs. Call evenings. 406/538-9805.

HEREFORD BULLS

30, TWO-YEAR-OLDS and yearlings. Over 1,000 lbs., 365 day weight. Rancho Rayo, 818/927-3451.

CATTLE 5

FOR SALE: 100 cows and calves. Oren McDonald, 209/781-1100, Porterville, CA 93257.

BULLS BULLS BULLS

For sale or trade or lease. 200 Shorthorn, Hereford, Angus 2-year-olds.
Call: mornings or evenings
collect
509/697-8241

45 BREEDING AGE, Gelbvieh bulls, tested and ready for work. Shawnee, Oklahoma, 405/382-3070; 405/480-3522.

REGISTERED ANGUS

Bulls, replacement heifers, cow pairs. Excellent bloodlines. Spencer Angus Ranch, Santa Maria, California. 805/922-2211.

Another Crop FROSTY ACRES Polled Shorthorn Bulls
Private Treaty
*Quality controlled *Genetically proven *Sound
*Dependable *Semen tested *Performance tested
Frosty Acres, Inc. — Ed, Dale, Ron Albaugh
Box 142, Adin, CA 96006
Ed: 916/299-3261; Dale: 916/299-3440; Ron: 702/423-4449

2, TWO-YEAR ADAPTER BRAHMAN BULLS

Near Prescott, Arizona. Call: 714/833-3332, ask for Lew Cohen.

SELLING

Imolo's Black Jumbo 3/4 Chianina herd sire. Produces show calves every year. Also, fancy, black 3/4 bulls, coming 2's. Call: 806/372-4477.

REGISTERED POLLED HEREFORDS

Bred pairs, bred cows, heifers, yearling bull, ½ interest in herd sire. Lamoureux, 916/337-6275, evenings.

SHORTHORN

Shorthorn and Polled Shorthorn yearling bulls. Semen tested. Ready to work for you.
MJ RANCH
Oakdale, California
PHONE: 209/881-3365

75 YEARLING purebred commercial Black Angus bulls available 1st of May 1981, by private treaty. Call: 406/266-3740. Buzz & Pat Field, Tri Mountain Angus, Townsend, MT 59644.

FOR SALE: Approximately 80 pairs or pregnant cows. Mostly Hereford bred to Red Angus and Beefmaster bulls 4 to 6-years-old. Banga tested. Also, 8, registered Hereford pairs, 7, registered bulls, 1 to 3-years-old, 3, open, registered heifers. Priced to sell. Call: Jim Anderson, after 7 p.m., 208/834-2484. Grand View, Idaho.

LIMOUSIN HEIFERS

70, purebred Limousin yearling heifers for sale. A few show prospects.
MOLE-RICHARDSON FARMS
South Old Hwy. 99
Weed, California
PHONE: 916/938-3291
or 938-3003

122, TOP QUALITY, Simmental cross, 3-year-old, second calf heifers, weigh 1,000 plus with calves at side. 28 Charolais/Hereford cross cows, weigh 1,250, 8 years old with calves at side. 31, yearling crossbred, replacement heifers, weigh 650. 3, Simmental/Angus cross bulls, 2 years old. 1 Angus bull, 2 years old, 1 Charolais bull, 2 years old, 1 Charolais bull, 1 year old. 303/496-2432.

ANGUS/BRANGUS PAIRS
Oregon
150 Angus cows/F1 calves, bred back, 3 to 4-years-old. Also F1 bred heifers. California F1 open heifers 14 to 18-months-old. Purebred Brangus pairs, bred back, 300 to 400 lb. calves at side.
L Bar W Land & Cattle Co.
P.O. Box 839
Hollister, CA 95023
PHONE: 408/637-6870
209/722-5577
408/637-0449
503/882-1223

CATTLE 5

TWO, REGISTERED, Polled Hereford bulls, 18 months. 209/634-5851, Turlock.

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30 Registered 2-year-old Brangus bulls.
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or 624-7523

FOR SALE: Purebred Angus yearling bulls. Performance tested. Can be registered. 996/338-2050.

BRANGUS BULLS

31 Yearlings plus a few select older bulls and ¾ blood bulls. Bulls located in northeastern Wyoming.
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PROVEN, HORNED Hereford herd bull, registered, 5½ frame. Jack Peet, Rt. 1, Box 141, Seneca, MO 64865. 417/776-8723.

SIMMENTAL BULLS For Sale

Best selection ever. Bulls located in Texas and Wyoming. Call today.
Tom Risinger
512/762-3695

300 BANGS vaccinated Holstein heifer yearlings, $550 each. Capitol Cattle Company, Austin, Texas. 512/243-3452 or 512/442-4557.

REGISTERED ANGUS

Two, good August, 1980, Emulous bulls and two, April, 1979 Wye heifers. Reasonable. WHITE GATE RANCH, 415/339-5289.

125 BRANGUS COWS, 6 years old, 250 Hereford cows, 4 years old, 175 black and black white face cows, 4 years old, 210, mixed, 3-year-old cows, all with calves at side. 303/496-2432.

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For a free, color brochure on the Big Red Mulleys and a list of breeders, contact:
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Dept W, P.O. Box 1328
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PHONE: 512/345-2625

ANGUS BULLS

Full, 2-year-olds and fall yearlings from proven A.I. sires. Light birth weight, pasture raised. Deavers Registered Angus Ranch, 916/865-3053. Orland, California.

GOATS AND SHEEP 6

400 SHORN EWES 2-years to solid mouth with 130% lamb crop. 100 shorn Ewes 5 and 6-years-old with 125% lamb crop. Call: 605/456-2700

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Yearling filly, raised from day one on bottle. Halter broke, gentle to ride and can be ridden. Excellent condition. Call: 806/827-4610.

WANTED!!
Registered Horses
For all breed sale.
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Mike Hoch, Auctioneer
For Entry Blanks
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685-9800; 681-5307

DOGS 9

KARRAWARRA KELPIE pups and trained dogs. Tim Wellman, Rt. 1, Box 52-J, Suisun, CA 94585. 707/425-4161.

KELPIE PUPS, red and tan from registered, working parents. $150 each. Call: 916/878-5889.

REGISTERED CATAHOULA LEOPARD PUPS

Excellent cow and hog dogs from outstanding, working parents. Call: 714/735-0432.

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AUSTRALIAN Cattle dogs (Queensland Heelers.) Pups, stud service (red and blue). Dale Gilmore, Box 544, Olney, Texas 817/564-5789.

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LIVESTOCK WANTED 11

BRAHMAN CROSS and English bred stock cows. 602/268-0275. Bill Roe.

SIMMENTAL CROSS replacement quality heifers. Want 20-25 spring, 1980 calves, guaranteed open, prefer Polled. Premium for right kind. 209/754-3395, 7-9 p.m.

WANTED: Cattle for grazing season. Reasonable rates, excellent pasture, all new fences. Full management, health care provided. Pot loads only. Off Interstate 70 southeastern Ohio. 614/733-7472.

WANTED TO BUY

Santa Gertrudis herd sires. Contact: Dennis Heydt, W Arrow Ranch, Box 1074, Bismarck, ND 58502; or by phone, 701/255-0603.

IF YOU HAVE good, sound, large farmed, 1,000# plus, open, Charolais cross, Holstein cross or exotic cross cows, Rio Vista will pay you a premium. Truck load minimum only. Call today: 512/677-8014.

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Consulting Appraisers
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5882 Riverside Dr., Chino, CA 91710

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Porterville, CA 93257
In Northern California
Manager: Bo Lacque
916/865-5105
Office at the ranch—County Roads 20 and KK, Orland, CA 95963

EASTERN OREGON RANCH

600 Acres with 500 acres assigned water plus irrigation well. 8 wheel lines, hand sets. 4 bedroom home, barn, corrals, etc. $600,000 on contract or cash out.
CALL: 503/382-7325
OR WRITE:
OREGON RANCH REALTY
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Bend, OR 97701

565 ACRE FARM. Approximately 500 acres irrigated with balance in dryland pasture. Farm has produced good crops of potatoes, grain and alfalfa. Snake River water right. Has 2, modern, 3 bedroom homes, one with a full basement. Terms possible on contract. Price: $900,000. River Valley Properties, 212 W. Idaho Ave., Ontario, OR 97914. Phone: 503/881-1311.

CLOVER RANCH

747 Acre irrigated clover ranch near Galt. Fenced and cross-fenced, 6 pumps and wells, 2 sump pumps. Water is shallow and cheap. Good assumable F.L.B.A. loan. Ground is capable of growing row crops, rice or vineyard. Asking $2,500,000.
Call: Phil Balmat
MARDEE-BALMAT, INC.
P.O. Box 7358
Stockton, CA 95207
209/951-1500

DOUGLAS COUNTY OREGON RANCH

Near Roseburg, 69 acres improved pasture, sub-clover, rye grass. Includes 20 acres hay. Remodeled, 2 bedroom home, bunkhouse, 3, large, newer barns. New, sheep tight fence and cross-fence, completed working corrals. Year around stock water in all pastures. Taxes: $505/year. Exclusive agricultural use. Priced at $190,000. Phone: 503/874-2116, evenings.

CALIFORNIA'S FINEST CATTLE RANCH

13,000 Acres with 3,000 acres lease land Monterey county. 3, beautiful homes, plus splendid improvements. Large oak trees, year around creeks, springs and ponds. Good carrying capacity and rainfall. Abundance of deer and wildlife. $375 per acre. Terms.
PEELMAN REALTY
3315 W. American Ave.
Fresno, CA 93706
PHONE: 209/485-4430

PACIFIC Farms and Ranches 13

RANCHES/FARMS

Large and small. CAROL JONES, agent. 916/334-7854. P.O. Box 41814, Sacramento, CA 95841.

MAD details can be found above the Classified Corral coupon

160 ACRE RANCH

In the beautiful Applegate Valley. 35 acres flood irrigated from ditch plus 10 acres irrigated from pond. Fantastic view of valley from both houses. 3 cased wells on property. New, 25 ton feeder barn plus 100 ton hay barn. New, 3 car garage. Good solid corrals and loading chute. $435,000.
DORAN TAYLOR INC., REALTORS
550 NE "E" Street, Grants Pass, OR 97526
Toll Free: 800/523-2460, ext. H502
or Bill Kelly, Evenings, 503/862-2571

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Oregon Cattle ranch located near Heppner, Oregon. Year around ranch with 24,476 acres deeded, 216 head forest service permit. 1,200 acres hay and grain. Homes for owner and hired men. Cattle, hay and machinery available. Price: $2,966,500.
AND
Diversified ranch: 154 acres dry wheat land, 163 acres irrigated from creek and well. 416 pasture. Good area to winter livestock. 4 bedroom home. Excellent calving barn and corrals. Some machinery included. Near Lexington on creek and highway. Price: $500,000.
Call: Ralph John
TOMLINSON AGENCY, INC.
803—16th Ave., Lewiston, ID 83501
PHONE: 208/746-0161

YEARLING OPERATION
8% Interest

21,600 Acres deeded and 3,600 acres BLM land. Located in Harney County near Burns, Oregon. 200 acres alfalfa and grass, irrigated from large reservoir on property. Balance native and created wheat grass. Extremely well watered from ponds, springs and reservoir. And fenced into 17 separate fields. 2 sets of corrals. Barn, shop, mobile home and older house. Price: $200 per deeded acre, with 33% down. Balance owner financed over 30 year amortization at 8% interest.
JETT BLACKBURN REAL ESTATE
771 Ponderosa Village, Burns, OR 97720
PHONE: 503/573-7206
Evenings, contact: Jett Blackburn, 503/573-2313
Doug Campbell, 503/493-2806

480 ACRES WITH 300 ACRE NATURAL SPRING FED MEADOW

Spoil your cattle on this private, well fenced, native grass, 1 man operation with minimal effort. Neat, 2 bedroom, home. Excellent working corrals and improvements. Breath taking view of mountains, juniper and pines. $550,000, terms.

60 ACRE RETIREMENT RANCH

47 Acres good, flood irrigated pasture. Custom, cedar home like new with many special features. Located in Oregon's Langell Valley. $159,500, terms.

These and other ranches
RANCH RESEARCH REALTY
P.O. Box O, Klamath Falls, OR 97601
PHONE: 503/882-0544 or 503/882-6465

EASTERN OREGON RANCH

3,100 M/L deeded acres with a BLM permit. A beautiful ranch with diversification potential. Grain, hay, cows and/or steers. Live water with excellent range and bottom land, low irrigation cost. Close to nice, rural community with airport nearby. Excellent hunting and fishing. This is one of the finest ranches in Harney County. An excellent working ranch or hunting preserve. Price: $1,500,000.

CENTRAL OREGON CATTLE RANCH

870 Acres, 300 acres irrigated. Good, range land with live water. Nice home, good improvements. Excellent hunting. Cattle, hay and wheat. $725,000. Terms to qualified buyers.

OREGON CATTLE RANCH

750 Cow capacity, excellent base and range ground. Many depreciable improvements. $1,500,000.

For Further Information And Information on Our Marketing Programs Please Contact
JOHN W. LOOMIS
Broker

RANCHCO REALTY INC.
1183 N.W. Wall St., Bend, OR 97701
503/389-9128
Ranch Sales • Ranch Management

OREGON RANCH

COW/CALF AND YEARLING OPERATION: 4,630 acres deeded, 500 acres flood irrigated meadow, 260 acres sprinkler irrigated, alfalfa and oats. Early spring BLM turnout plus winter use. Private forest service summer allotment. Mild winters. 1980 steer calves weighed 515 lbs. Ideal for father-son operation. Same family ownership for 25 years wanting to trade up. Price: $1,800,000.

ALDER CREEK RANCH

REPUTATION NEVADA RANCH: 3,380 acres deeded, private BLM permit for 919 head out the gate. Excellent high country summer grazing. Free creek water with reservoir storage plus supplemental wells for 500 acres native meadow and 800 acres alfalfa. 2,000 head feedlot. Impressive headquarters improvements situated in attractive setting adjacent to Pine Forest Range with creek through the yard. Fully equipped $2,400,000.

BIG CREEK RANCH

COMBINATION CATTLE RANCH AND FARMING OPERATION: 6,700 acres deeded with adjacent, private BLM permit for 850 head. 160 acres flood irrigated, 1,140 pivot irrigated producing 5,000 tons high quality alfalfa hay. Numerous live creeks and springs plus irrigation wells. Potential for reservoir storage or gravity sprinkler system. Excellent soil. Headquarters nestled against eastern slope Pine Forest Range. Fully equipped. $3,000,000.

Ranches shown by appointment only.

WESTERN FARM MANAGEMENT CO.
Real Estate Division
P.O. Box 1386
Klamath Falls, OR 97601
PHONE: 503/882-8115

PACIFIC Farms and Ranches 13

WHEN CONSIDERING selling or exchanging your ranch in central or northern California, contact: Chester A. Mallory, Century 21, Cloverland Realty Co., Inc., 380 W. F St., Oakdale, CA 95361. Phone 209/847-1731.

NEAR RED BLUFF

13,500 Deeded acres plus BLM. Sacramento River frontage. 160 acres irrigated pasture. Residence plus outbuildings.
Call:
Scott T. Murphy
CENTURY 21
BUNDESEN REAL ESTATE
PHONE: 415/669-1269

960 Acres. 200 acres newly developed for rice, 400 acres irrigated pasture. 500 ton hay barn, facilities, corrals, scales, reservoir. Priced at $2,000/acre. Submit terms.

Placer County 260 acres. Oaks, springs, plus NID water. Prime develop land. Priced at $2,750/acre. Excellent seller financing. *Principals only.*

Rice land 140 acres except production, good income. Flexible financing. $420,000; $3,000/acre.

Rice land 77 acres good production. $185,000. Cash to new loan.

80 Acres near Auburn. Rolling, oak covered, reservoir, small orchard, irrigation district water. Well priced at $320,000.

Gorgeous 6 acre wooded lot with view, near Diamond Springs, Utilities, water. Hurry on this one. $36,000. Excellent financing.

Before you list, call:
916/334-7854, CAROL JONES, AGENT

CENTRAL OREGON

250-300 Cows will thrive on this irrigated 314 acres close to town with 2, good houses, barn, hayshed, corrals and chutes, streams, big pond, mountain view, excellent soil. $700,000, terms.

Also adjoining . . .

109 Acres irrigated farm with house, creek, good soil, view, loafing shed. Excellent for wheat, alfalfa, mint, potatoes or pasture. $325,000, terms.

Tax shelter with lease back. 1,330 acres with 586 irrigated by pivot. House and 3,000 ton seed potato cellar. Excellent crop land with good growing season. 115 plus bushel wheat per acre, 26 plus tons potatoes, 1,000 plus lbs. grass seed. Big depreciation and livestock potential. $1,640,000, good terms.

GOODWIN BROTHERS, INC., REALTORS
P.O. Box 475, Sisters, OR 97759
503/549-2931 or 549-9991
Call us for information on Oregon ranches, all sizes.

ALTURAS CATTLE RANCH: 2,750 all deeded acres, free water for 300 acre meadow, new low cost well for 120 acres alfalfa. More to develop. Excellent headquarters, corrals, fencing, hunting. Joins wildlife refuge. $1,600,000, seller financing.

VALLEY SHOWPLACE: Fronts major highway in Sacramento Valley, 4,350 acres includes 400-500 acres class I land plus 400-500 acres class II & III. Now 1,100 acres irrigated. More to develop. Exceptional residence, headquarters, corrals, barns, fencing. Asking $7,000,000.

MODOC COUNTY: 1,980 acres, 760 alfalfa, (680 acres pivot, 80 acres wheel line). More to develop. 350 acre meadow. $2,025,000 includes nearly new machinery.

NEAR ALTURAS: 484 acres near city, 250 acres level irrigation free water. Drill a well (water at 30 ft.) to irrigate entire ranch. Roomy, older home, excellent headquarters and fencing. Joins wildlife refuge, ponds on ranch. $800,000 with seller financing.

SOUTHWEST OREGON: 70 acres, good headquarters, new fence, 30 in. rain belt, live stream, near town and I-5. Now runs 100 purebred Ewes plus 20 cows. $225,000.

NEAR WOODLAND: 40 acres, good headquarters, well fenced on paved road and irrigated canal. Now purebred sheep. OK for crops or cattle. $250,000.

RAYNARD RANCH REALTY
P.O. Box 1648, Auburn, CA 95603
PHONE: 916/885-3978

INTERMOUNTAIN Farms and Ranches 13

SOUTHERN UTAH CATTLE OPERATION

Scenic Wayne County, Utah 475 deeded acres, cultivated and irrigated with gravity flow wheat move sprinkler. Crops: alfalfa, barley and oats. Modern machinery to operate entire farm.

Ranch run 800 head on 2,800 acre school lease sections, BLM and forest. Calves are weaned and fat, 900 lbs. in 23 acre feedlot with 700 head capacity.

Approximately 580 head of mother cows producing a 95% calf crop and 20 excellent range bulls. Well adapted to winter and summer. Range included in sale.

CENTURY 21-CORRY REALTY
201 N. Main, Richfield, UT 84701
PHONE: 801/896-8444

PACIFIC Farms and Ranches 13

FARM LAND. Approximately 40 acres with good soil. Includes a spacious 4 bedroom home with 3 fireplaces, 2½ baths and full basement. $151,000. River Valley Properties, 212 W. Idaho Ave., Ontario, OR 97914. Phone: 503/881-1311.

OAKDALE CALIFORNIA RANCH

245 Acre cattle and horse ranch. Wet and dry pasture, hay, horse and cattle barns, racetrack, corrals, plus 2 houses. Price: $875,000. Seller will finance. Ask for Ed McAllister at: WOLVER-TE REALTORS, 538 McHenry Ave., Modesto, CA 95353. 209/529-7664.

Think of Western Livestock Journal first

STOCK RANCH

260 Acres, 75 acres irrigated with free water, balance hill pasture with oak trees. 2 homes and 3 barns. Walking distance to Flournoy store, post office and school. 13 miles west of Corning, California on paved road. Price: $350,000. Retire here.
RAY COX, Realtor
"Your Land Man"
PHONE: 916/833-5560
"Anytime"

INTERMOUNTAIN Farms and Ranches 13

IDAHO 300 HEAD cow ranch, 656 acres deeded, 325 irrigated, BLM rights. Nice headquarters. Terms. $720,000. We also have dairies and farms. Terence J. Lamb, 208/485-0585. Wright Patterson Real Estate.

WHEN FIGURING the cost of your ad, count each initial and abbreviation as one word.

WEST NEVADA: Close in cattle/alfalfa ranch along Walker River. 700 acres plus BLM, 3 miles riverfront, approximately 300 pair capacity, scenic area. Near Yerington. $1,700,000, terms.

CENTRAL NEVADA: Isolated alfalfa ranch partly productive only, 2, good wells. $275,000.

Western Ranch Real Estate
Yerington, NV 89447
Ask for Bob Smith
702/463-3362
Louise Rooker
702/463-3666
Harry Hucking
702/463-4346

CATTLE RANCH/FEEDLOT

Working 1,400 head cattle ranch plus 3,000 head feedlot operation covers 14,000 deeded acres plus forest and BLM grazing. Located in south central Idaho with varied recreational opportunities nearby. Ranch includes nice homes on attractive headquarters with excellent improvements just 5 miles from town. A productive large, ranch opportunity. VILLAGE PROPERTIES, 546 Main St., Gooding, ID 83330. 208/934-8474.

ELKO COUNTY, NEVADA Cattle and Gold

1,850 Acres choice recreation and grazing land now for sale. Located in beautiful Lamoille Valley 25 miles from Elko. Live streams and springs. Excellent irrigation rights. Once in a lifetime opportunity. Priced to sell at less than $1,200 per acre.
Sold exclusively through:
RANCHERS REALTY
Box 428
Elko, NV 89801
PHONE: 702/738-4465
or Evenings and Weekends
702/738-4462

INTERMOUNTAIN Farms and Ranches 13

1,800 ACRES

1,330 Acres irrigated, Snake river water, beets, beans, grain and alfalfa. Watered with 5 pivots and handlines. Borders Snake River. Excellent farm.

2,500 ACRES

2,200 Irrigated. Beets, potatoes, beans, grain and hay. Nice, 6 bedroom home. Snake River water. Low lift. Good combination farm.

$625,000

320 Irrigated with wheel lines. New home, shop and granary. Good soil. We have others. HOFER REAL ESTAE, Mountain Home, Idaho. Stan Scott, 208/587-8471, days; 208/587-5034, evenings.

CATTLE RANCH that will carry 600 animal units with feed to spare. 4,880 deeded acres with forest and BLM spring, summer and winter permits. Mild winters, early calving, good grass and water produces good calf weights. 3 homes on creek. Boating, fishing, and hunting close by.
PRICE: $1,200,000 including equipment. Seller will give substantial discount for all cash or sell for half down.
FARM with FEEDLOT. Productive, 320 acre farm currently operated as irrigated row crop and cattle feeding set-up. Excellent location for registered cattle operation. Good home, excellent grain storage facilities, 300 head feedlot, second homestead with mobile home. Only 10 miles from ranch above. If added to the ranch it would provide some winter feed plus feeding steers in feedlot.
PRICE: $550,000 with good terms.
Carl Smith
BAKE YOUNG REALTY
P.O. Box 980
Nampa, ID 83651
PHONE: 208/466-3524

"I guess we'll have to call this cattle deal off—my calculator broke."

INTERMOUNTAIN Farms and Ranches 13

VINEYARD, ROWCROP, CATTLE POTENTIAL: 920 acres by Notus, Idaho. Excellent hay and grain ground. Place is almost free and clear and owner will accept another place or business as a down payment. Good opportunity for a group of investors. Some 40 minutes to the Boise Airport. **Priced: $1,200,000.**

400 COW RANCH: Out of McCall, Idaho. 2, good homes and working corrals. Some 250 acres irrigated bottom ground. Live creek through ranch. About 2½ million board feet of timber. Situated in a pretty mountain valley. Deer, elk and wild turkey. **Price: $1,400,000.** Terms are flexible.

CATTLEMEN'S SHOW PLACE OR HUNT CLUB: Near Parma, Idaho. Choice home includes extra large living room/wet bar/used brick fireplace. View of the Owyhee Mountains and Boise River areas. Guest house with a large storage building. Most of the 312 acres in permanent pasture, free water, concrete ditches. House, 150 head feedlot, concrete silage pit. Some of the best duck and pheasant hunting in southwestern Idaho. **Price: $725,000.** Will trade.

Nampa, Idaho, All American Realty, 208/466-4666, Roger or Jerry. McCall, Idaho, All American Realty, 208/634-2626, Mike.

INTERMOUNTAIN Farms and Ranches 13

1,040 ACRE

Southern Idaho farm located on the beautiful Camas Prairie. 500 acres under irrigation growing barley, wheat, alfalfa and sunflowers. 2,100 sq. ft. home plus other improvements. Has been a *productive farm* for present owners for 20 plus years. $875,000. Village Properties, 546 Main St., Gooding, ID 83330. 208/934-8474.

Hard to get good help these days?

Not if you advertise in the Classified Corral's "Help Wanted" section.

K - REALTY

1,540 Deeded acres mil. Combination dryland wheat farm and cattle ranch. Excellent house plus numerous good outbuildings. 9 miles north of Weiser, Idaho. $636,500. Excellent assumable contract, owner will carry additional contract.

FOR EXCHANGE ONLY: 315 acres in beautiful Garden Valley. Approximately 1 hour north of Boise, Idaho. More land can be added. *Owner desires good cattle ranch, 300 pairs or larger.* Can be any area and remote.

476 Southwestern Idaho acres of which 190 acres irrigated at a 1980 cost of $15.00 per acre. Balance of 285 acres dry grazing. Feedlot of 1,700 head capacity with 2,500 ton silage storage, 10 ton livestock scale, 80' x 80' shed and shop, 13,000 bushel granary, two 3 bedroom homes. Loaded with investment credit. $750,000. Excellent terms.

440 Acres in pollution free southwestern Idaho with approximately 300 acres irrigated row crop quality soil. 3 bedroom home with fireplace and attached garage. Machine shed and shop 40' x 60'. Granary with 6,600 bushel capacity. This and the above are contiguous and would make an excellent purebred cattle ranch or dairy. $700,000. Excellent terms.

K-BEE REALTY
1070 N. Cole Rd., Boise, ID 83704
PHONE: 208/376-0866 or 376-0868
Dave Campbell 208/377-4868 Richard Reineke 208/495-2463

MOUNTAIN Farms and Ranches 13

280 ACRES

On Arkansas River. 40 irrigated. Exceptionally good adjudicated water rights. Beautiful quality home. **Helen Dobbin, 303/598-1694; Tri-Lakes Realty, 303/633-2623.**

COWBOY'S DREAM

300 Head outfit at only $2,000 per cow unit. National forest, summer country. BLM, foothill winter range. *Valley headquarters* surrounded by hay meadows. Trout stream. Deer, elk, turkey, hunting. Will exchange for other property.

PHONE: 303/242-7288 or 303/434-7915

SECLUDED COLORADO MOUNTAIN RANCH

73,000 Total acres, 815 head, BLM and forest permits. 600 acres deeded land. Approximately 300 irrigated mostly alfalfa. Absolute private allotment. Very little feeding with the winter range. Natural drift from summer to winter. 5,000 to 9,000 ft. elevation. 2 bedroom home, bunkhouse, corrals. Hunting paradise: deer, elk, wild turkey, chuckars. Trout stream runs through property. Will consider exchange for down payment. $1,950 per cow unit. Excellent terms.

PHONE: 303/242-7288 or 303/434-7915

THE TIME IS HERE TO GO MAD

Find all the details regarding MAD above the Classified Corral's coupon.

RIVER RANCH: Solid 1,000 head ranch on Beaverhead River. 5,400 deeded, 1,200 leased. 3,200 irrigated and sub-irrigated meadow, 200 farmed, 2,000 dry grazing. Excellent improvements with 3 homes, 2 sets corrals. Very good water rights and in good winter area. **SOUTHWESTERN MONTANA CATTLE & SHEEP RANCH:** Will run 2,600 Ewes and 450 cows. *Over 9,000 acres deeded plus permits.* 650 irrigated, strong grass country, good water rights. Good improvement. Cattle and can be sold separately. Total $2,000,000. **FARM RANCH COMBINATION:** 1,140 acres, 550 irrigated farmland, 300 irrigated meadow, 300 dry grazing. Excellent winter area. Beaverhead River frontage with excellent fishing. Very good improvements with new corrals. Good terms. **DRY FARM:** 1,600 acres in good rainfall area close to major town. 740 acres in water wheat this year. Yields are average or better. Terms are available. **DRY FARM:** 875 acres in good rainfall area. Close to major town. 145 acres could be irrigated. Good yield and excellent soil. Some grain storage. Terms are available. **Keith's Realty, 109 S. Pacific St., Dillon, MT 59725. 406/683-4065.**

FARMING & RANCHING HEADQUARTERS

Just Like a Country Store, Auction, Swap Shop, Catalog, Bargain *Counter & Trading Center All In One*

It's a One-Stop-Shop

WLJ CLASSIFIED CORRAL

Remember to use the MINI AD DISPLAY

MAD rate:

$1.00 more per insertion to have your ad have some of the advantages of the classified regular display ad.

Write the word MAD on your ad order copy, underline the words you prefer in boldface, count the words, figure the cost and add $1.00 per insertion to take advantage of going MAD.

Western Livestock Journal's CLASSIFIED CORRAL Handy Order Form.

Mail this coupon to: The Classified Corral, 4th Floor, Livestock Exchg. Building, Denver, CO 80216.

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Address

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Add $2.00 per insertion for forwarding of replies.

Please include telephone area code and zip code if phone and address appear in ad.

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10% if ad is scheduled for 3 or more times. 15% if ad is scheduled for 6 or more times.

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MINIMUM	$8.00	$8.00	$8.00	$7.50	$7.50
CHARGE	$11.00	$11.00	$11.00	$10.50	$10.50
15	$13.50	$13.50	$13.50	$12.50	$12.50
20	$16.00	$16.00	$16.00	$15.00	$15.00
25	$18.50	$18.50	$18.50	$17.50	$17.50
30	$21.00	$21.00	$21.00	$20.00	$20.00
35	$23.50	$23.50	$23.50	$22.50	$22.50
40	$26.00	$26.00	$26.00	$25.00	$25.00
45	$28.50	$28.50	$28.50	$27.50	$27.50
50	$31.00	$31.00	$31.00	$30.00	$30.00
55	$33.50	$33.50	$33.50	$32.50	$32.50
60	$36.00	$36.00	$36.00	$35.00	$35.00

CLIP AND MAIL

NEWSPAPER NOTICE

NOTICE OF REGULATIONS REVIEW

The Department of Food and Agriculture proposes to review regulations of the Bureau of Livestock Identification found in Title 3, Chapter 2, Articles 1 through 4 of the California Administrative Code. The review is based on meeting the following standards defined in Section 11349 of the Government Code: necessity, authority, clarity, consistency and reference.

Written comments are invited. They should be sent to the following address by May 29, 1981:

BUREAU OF LIVESTOCK IDENTIFICATION
Room A-447, 1220 N Street, Sacramento, CA 95814

WLJ – The leading All-Breed Publication in the West!

MOUNTAIN Farms and Ranches 13

WESTERN COLORADO RANCH

Approximately 107 deeded acres including 100 acres irrigated. Located on the north slope of the Grand Mesa with scenery, hunting and over ½ mile fishing stream on the ranch. Ideal as a base for larger operation, small registered cattle or horse operation, outfitters headquarters or retirement operation. Priced at $375,000 and owner may consider trade.

benchmark Investments of Colorado, Inc.
715 Horizon Dr. #450, Grand Junction, CO 81501
PHONE: 303/245-9410

PLAINS Farms and Ranches 13

Big Cattle Empire In South Dakota

Controls 48,800 acres . . . 38,800 deeded, remainder leased land! Approximately 6,000 acres now under cultivation with water rights included for about 6,800 acres. Reportedly has 50 to 60 miles underground pipe to 127 stock water tanks, 4 artesian wells and Zimmatic pivot. Several miles of river frontage! Several sets of buildings and corrals. $7,550,000.

FREE . . . 296 page catalog! Describes over 2,800 top values in 46 states.

UNITED FARM AGENCY
1355-LJ S. Colorado Blvd.
Bldg. C. Suite 322
Denver, CO 80222
Phone: TOLL-FREE
800-821-2599

OKLAHOMA RANCH & FARMLANDS
(Potential tax shelter good investment and development property)

1,748 Acres improved deeded *land with modern large brick* home, barns, corrals, tenant house. Acreage includes 200 plus acres choice irrigable river bottom, located on 270 Highway. Additional 1,500 acres lease improved pasture available. Ranch is stocked, machinery and equipment are available. Excellent horse or purebred cattle location, includes an assumable loan of $560,000 at 8 to 8.5%. Total operation may be assumed with low cash down.

HALL LAND CO., INC.
JOE HALL, BROKER
Stuart, OK 74540
Call day or night
918/546-2231

Don't save a few words and then lose the sale. Use enough selling words to get response!

MISSOURI & KANSAS RANCHES

10,000 ACRES
South Central Missouri
One of the finest and largest ranches available in the midwest. Highly improved pastures, well watered, excellent improvements and easily accessible. $5,500,000.
Broker: John Harlow

4,100 ACRES
Northeast Missouri
90% open, excellent working *ranch. "No Frills".* Access, location and improvements are very good. $565/acre.
Broker: A.J. Oberzan

2,800 ACRES
Central Missouri
Overlooks Missouri River, wind blown Loess soils, cow/calf operation with very good working improvements, some cropland. $1,800,000.
Broker: John Harlow

2,400 ACRES
East Central Kansas
Highly improved ranch on east *edge of famous Flint Hills.* Native pasture, farm land and improved pastures for well rounded operation. $1,850,000 with excellent terms.
Broker: John Harlow

Broker Participation Invited
Complete Details Available
WESTERN FARM COMPANIES
8650 College Blvd.
Overland Park, KS 66210
PHONE: 913/648-4304

MOUNTAIN Farms and Ranches 13

MOUNTAIN Farms and Ranches 13

PLAINS Farms and Ranches 13

FOR SALE BY OWNER: 480 Acre cow outfit in southwest Missouri. Nice 3 bedroom, 2 bath, brick home. Good barns and corrals. Plenty of spring fed stock water. Fish and wildlife on place. A very pretty place. Assumable loan at 8%. Call: 417/835-4462 or write, Rt. 1, Box 330, Exeter, MO 65647

SOUTHWEST Farms and Ranches 13

BUYING A RANCH?
Have a pre-sale ranch inventory and analysis completed before you buy. Includes ownership breakdown, each agencies carrying capacity, a map of all ranch improvements and range condition, an estimated stocking rate and a suggested management plan if desired. Yavapai Range Consultants 3945 E. Rose, Phoenix, AZ 85012.

MOOOOVE

Those Cattle . . . Let WLJ's Classified Corral spread the word for you.

SOUTHWEST Farms and Ranches 13

ARIZONA
Farms • Ranches
Agricultural Properties
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RANCH BROKERAGE
20 W. Olive, Suite 112
Gilbert, AZ 85234
PHONE: 602/892-3211
Dave Hastings, Broker

ARIZONA RANCHES
526 Head, 425 head, 350 head, 230 head, 170 head. No hay feeding necessary. $1,075 per A.U. up.
Write us for free information on ranches and ranching in Arizona.
Lazy-R-Bar Ranch and Cattle Sales
Box 336
Cottonwood, AZ 86326
PHONE: 602/634-2300

PRIME ARIZONA CATTLE RANCH
Scenic location 40 minutes from Tucson and skiing facilities. 1,200 head adult cattle year around. Well watered, plenty of forage. Elevation 3,000 to 7,000 ft. Headquarters 4,300 ft. elevation. Excellent housing, barns, *and amenities. Only $1,300 per* animal unit. 30% down with good terms on balance. For sale by owner.
PHONE: 602/833-9351

SOUTHWEST Farms and Ranches 13

SOUTHERN ARIZONA FARM/RANCH COMBINATION
- Runs 600 cows
- 2,207 deeded acres, 15,240 state lease
- 200 Head forest permit
- Cow/calf or yearlings
- Excellent improvements, close to town and livestock markets
- Turn-key, including all equipment and crossbred cows
- Over 1,000,000 in depreciables
- 460 acre farm, 2 Zimmatic circles plus 1 side roll sprinkler
- Strong water area
- Excellent terms
- *First class operation*

JACK DAVENPORT
Western Farm Mgt. Co.
Steinfeld Mansion
300 N. Main, Suite 103
Tucson, AZ 85702
602/623-9407, days
602/384-4452, evenings

Plow thru
To your prospective buyers. Advertise in WLJ's Classified Corral.

ARIZONA CATTLE RANCH
- *280 head adult cattle year around*
- 90 miles northwest of Phoenix
- Elevation 2,000 to 4,500 feet
- Depreciable improvements estimated at $300,000.
- Good working cow or steer ranch

PRICE: $450,000. Terms available.
Tom Rolston
WESTERN FARM MGT. CO.
2621 E. Camelback, Suite 190
Phoenix, AZ 85016
(602) 956-3812 Days
(602) 948-3522 Evenings and Weekends

RANCHES For RENT or LEASE 14

RANCHES For RENT or LEASE 14

?? WOULD YOU LIKE TO GET YOUR HANDS ON A FEW MILLIONS AT ABOUT 4%??

YOU CAN DO IT!!!

The WYOMING ANGUS RANCH is offering for lease on June 1st the EAGLE ROCK DIVISION. One of the oldest reputation ranches in the Cheyenne area. 36,000 acres of the best grass, finest winter shelter—lakes and streams which don't freeze in winter. EAGLE ROCK is very picturesque; being the center of that area about which the best seller (CENTENNIAL) was written. Located on the Wyoming Colorado line; 30 minutes from Cheyenne.

CALL: MARK COX, OWNER
at 307/635-5000

RANCHES or PASTURE WANTED 15

EXCELLENT TRAIL horses and equipment with experienced rangers would like a winter location in the southwest. Call: 505/769-0283.

NEED SUMMER PASTURE
Starting June for registered herd of 35 pair and 50 bred heifers. Top price for good pasture. **Phone: 916/753-5691.**

BLIND BOX ADVERTISERS: Display ads include $2.00 PER INSERTION for cost of forwarding replies.

CATTLE RANCH wanted: 700 to 1,200 cow units, must be at least 80% deeded, have good underground water, enough farmland to raise feed for wintering cows and feeding calves to finish in *feedlot. Must be no further than* 30 miles from a town with at least 7,000 population and within 100 miles of an air terminal with commercial airlines. Prefer northern California, Oregon, Colorado, New Mexico or Arizona. Write Ad Dept. 563 c/o WLJ.

PASTURES AVAILABLE 17

PASTURE AVAILABLE: 500 to 800 head. Excellent feed, water. Phone: 714/676-3284.

EXCELLENT PASTURE for 1,500 steers or equivalent cow units. Reasonable rate, all new fences. Full management, health care provided. Pot loads only. Off Interstate 70 southeastern Ohio. 614/733-7472.

BUSINESS INVESTMENTS 19

LONG TIME experienced auctioneer and sale barn operator like to buy interest in active sale barn. Call: 801/738-2713, after 6 p.m.

FOUR SEASONS FARMS for lease or incorporate partnership. Investors welcome. 465 E. Gregory Rd., Central Point, OR 97502.

PARTNERSHIP BEING FORMED
To own/operate 500 acre cattle ranch. Northern California. Write: P.O. Box 324, Deer Park, CA 94576. D. Bigley.

HARDWORKING FAMILY *man* wants working ranch situation. Intention owner/percentage. Some financial backing. Call evenings, 707/998-3394. Mark Dela Fuente, P.O. Box 935, Clear Lake Oaks, CA 95423.

BUSINESS OPPORTUNITY: Long established livestock haulor to retire. Will sell 3 tractor trailers, extra tractor and large parts inventory, plus name and good will for a business as usual take over. Terminal and shop lease. $105,000 and terms. Western Real Estate Center, P.O. Box 1069, Red Bluff, CA 96080. 916/527-5514.

LIVESTOCK LOANS 19A

"LIVESTOCK LOANS"
We specialize in livestock financing statewide. Stock, Feed, Equipment, *Short and Intermediate* loans. Call: California Livestock PCA, 916/483-2416. 3382 El Camino Ave., Sacramento, CA 95821.

MACHINERY and SUPPLIES 20

NEW HOLLAND, 1974, 290, 3 wire hay baler. Field ready. 408/427-7084.

1980 HESSTON 1 ton, baler and feeder. Used 1 season, 1,700 bales. 702/237-5259.

FARROWING STALLS: All steel. $124.20. Includes feeder-waterer, top rail, rump rail. Weighs 204#. Free literature. Starr National, 130 Main, Colchester, IL 62326. 309/776-3446.

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CENTRAL MICHIGAN Tractor and Parts 2603 North U.S. 27, St. Johns, MI 48879. Call: Toll Free, 800/248-9263. Save 50% on good, used tractor and combine parts. We ship anywhere

FEED TRUCK 1978 IHC loader. 1750 466 diesel engine. S & Z Oswalt mixer box, 3840, 4 batch scale used in small feedlot. 1½ seasons hour meter with low hours. Everything works, very clean unit. A bargain at $25,000. Phone: 503/922-3770. Bob Conforth

MID SOUTH TRACTOR PARTS COMPANY has over 20 acres of used tractor parts. Also wrecking over 400 combines with complete motors, headers, straw choppers, final drives. Good selection Rice and Cane tires and wheels. Write: Rt. 2, Box 316, Sikeston, MO 63801 or call: Toll Free, *800/326-7070 or* 7071. Missouri residents, call: 314/471-3969. We ship anywhere.

Auction Results

TREASURE TEST CENTER
Great Falls, Mont., April 20

82 Angus bulls $2,853
37 Hereford bulls 2,288
18 Polled Hereford bulls . . . 1,344
23 Red Angus bulls 1,467

Auctioneer: Pat Goggins
Sale manager: Russ Pepper

Angus: Band 105 of Hyline 2380, 1/26/80 by Band 234 of Ideal 3163; NR 116, GR 124, YR 108, IPR 117; Hyline Angus Ranch, Manhattan, to Hinman Angus Ranch, Willow Creek, 2/3-int. $16,500. AAR Maverick 2240, 2/19/80 by Schearbrook Emulous 20X9; NR 130, GR 123, YR 117, IPR 116; Arntzen Angus Ranch, Christina, to Stevenson Angus Ranch, Hobson, 2/3-int., $11,500. AAR Maverick 2130, 2/15/80 by Schearbrook Emulous 20X9; NR 136, GR 110, YR 117, IPR 110; Arntzen to Gollaher Ranch, Cascade, $7750. Band 105 of Hyline 1980, 1/19/80 by Band 234 of Ideal 3163; NR 108, GR 105, YR 95, IPR 108; Gartner-Denowh Angus Ranch, Sidney, $7000. AAR Maverick 2040, 3/14/80 by Schearbrook Emulous 20X9, NR 121, GR 112, YR 110, IPR 111; Haycreek Farms, Sidney, 2/3-int., $6700. *Shoshone Charger 09 MV, 2/21/80* by Shoshone 512 GDAR; NR 113, GR 94, YR 109, IPR 102; Ted Watson, Livingston, $8250. VDAR Shoshone 641, 1/25/80 by Schearbrook Shoshone; NR 119, GR 103, YR 107, IPR 106; Clarence Van Dyke, Manhattan, to Sunny Hill Ranch, Chester, $6000. Rito 46 N Bar 1240, 4/26/80 by Rito 36 of Ideal 5106 746; NR 127, GR 114, YR 112, IPR 112; N Bar Land & Cattle Co., Grass Range, to Haycreek Farms, 2/3-int. $5000. Rudolphs Masterpiece CDR 5, 2/8/80 by Elleenmere Masterpiece JAC; NR 112, GR 107, YR 103, IPR 108; Rudolph Bros., Chinook, to Cole Creek Angus Ranch, Joliet, $5000. Hyline Shoshone 3680, 2/6/80 by Schearbrook Shoshone, NR 118, GR 103, YR 101, IPR 106; Clarence Van Dyke, to Albert Lorang, Cascade, $4000. Rito 36 of VDAR 633, 1/20/80 by Rito 206 of Ideal 2218; NR 103, GR 108, YR 100, IPR 105; Clarence Van Dyke to Footie Ranch, Wolsall, $3000. Commodore LLR 390, 3/19/80 by Wards Commodore 7539; NR 102, GR 120, YR 110, IPR 111; Lost Lake Ranch, Ft. Benton, to United Livestock Brokers, Ft. Collins, Colo., $3750. Casino High Caliber 058, *1/13/80* by Casino High Chaparral 8101; NR 129, GR 119, YR 119, IPR 114; Danny Medeiros, Turlock, Calif., to Big Dry Angus Ranch, Jordan, $3750.

Hereford: FH Red Ox 016, 1/17/80 by CH Domino 342; NR 106, GR 105, YR 101, IPR 105; Feddes Herefords, Manhattan, to John Dykema, Manhattan, 3/4-int. $12,000. JV L1 Domino 027, 2/24/80 by Big John Domino 820; NR 123, GR 104, YR 107, IPr 107; Venhuizen Herefords, Manhattan, to Ted Jensen, Calgary, Alta., $3500. DMF Advance 60M, 3/1/80 by CH DVmino 560; NR 119, GR 117, YR 113, IPR 113; Doug Fraser, Hussar, Alta., to Bill Cripps, Grass Range, $2750. Un-named, 3/9/80 by WJ Ardmore Lad 416; NR 103, GR 125, YR 108, IPR 114; Chateau Cattle Co., Simms, to Steinbaugh Cattle Co., Wolf Creek, $2100. FH Advancer 068, 2/20/80 by JC Advancer 815; NR 114, GR 95, YR 100, IPR 102; Feddes Herefords to Pluhar Ranch Co., Cohagen, $2000. JDJ L1 Domino 029, 2/25/80 by Big Joe Domino 826; NR 110, GR 107, YR 104, IPR 108; *Venhuizen to Pendergast Ranch,* Melrose, $2000.

Polled Hereford: Tonne Charisma 24M, 3/24/80 by Charms Warden 193; NR 111, GR 109, YR 106, IPR 109; Tonne Polled Herefords, Geraldine, to Howard Smith, Waitsburg, Wash., 3/4-int. $5000. TPHR H140 Victor 3M, 2/15/80 by OR Dom 549 F40; NR 118, GR 110, YR 105, IPR 110; Tonne to J Bar C Ranch, Lake Bronson, Minn., $2500. VHL 1K West 07M, 2/4/80 by Westwind Anxiety 127, NR 97, GR 112, YR 103, IPR 104; Van Haur Polled Herefords, Hilger, to Rattle Snapp Farms, Mt. Pleasant, Tenn., $2500.

Red Angus: Un-recorded, 2/25/80 by Baron 788; NR 106, GR 114, YR 115; Roberts Red Angus, Hilger, to Ames Ranch, Ft. Benton, $2800. Un-recorded, 2/18/80 by Baron 788; NR 121, *GR 109, YR 114; Roberts to* Riordan Ranch, Cascade, $2300. Un-recorded, 3/24/80 by Baron 788; NR 120, GR 101, YR 116; Roberts to Knute Herrin, Martinsdale, $2000. OXS Big Hunky 369, 3/2/80 by JCM Hunky Lar 2191; NR 106, GR 115, YR 115, IPR 110; Henry Sivumaki, Sun River, to Ames Ranch, $1900.

This was a strong sale for Russ and Barbara Pepper, Treasure Test Center, Simms. The event started off aggressively on the Angus bulls and produced a strong Angus market. The tone continued on the other breeds. The Red Angus bulls closed out the sale in the early afternoon and received the same aggressive reception. It was the best of sales from the opening gun, and it moved 140 yearling bulls, in record time on a strong market.

—RALPH HEINEMANN

COLEMAN RANCHES LIMOUSIN BULLS
Coleman Ranches, Charlo, Mont. Missoula, Mont. April 21

133 bulls $1,346

Auctioneer: Alan Meyers

Bulls: Red 7/8, 4/9/80 by Mr. Symbros; Cliff Gravely, Avon, $3800. Red 15/16, 5/3/80 by Mr. Symbros; Miller Livestock Enterprizes, Chinook, $2800. Black 7/8, 3/9/80 by Texas Ranger 92J; Frank Humberger, Bozeman, $2600. Red 7/8, 3/17/80 by Texas Ranger 92J; Tom Larson, Dillon, $2500. Black 7/8, 3/12/80 by Texas Ranger 92J; Frank Humberger, $2400. Red 15/16, 5/18/80 by Mr. Symbros; Paul Jackson, St. Ignatius, $2100. Black 3/4, 3/5/80 by Texas Ranger 92J; George Jackson, St. Ignatius, $1800. Black 3/4, 3/7/80 by Texas Ranger 92J; R.V. Ranches, Bills, Idaho, $1800. Red 7/8, 6/22/80 by Edmond; Tom Fernandez, Jackson, $1800. Red 7/8, 5/26/80 by Fanfaron; Deweyne Hertz, Charlo, $1800. Red 7/8, 4/21/80 by Texas Ranger 92J; Milton Shelly, Helmville, $1800.

An excellent sale on this set of yearling bulls was held here in Charlo. The event attracted buyers from all over the trade area and they did like they wanted to own these cattle. This was the best sale that the firm has ever enjoyed. The event moved lots of cattle on the strongest of markets.

FENCE POSTS 21

RANCH FENCING: All types installed. Call or write: Robert Snow, Box 34, Granite Station, Bakersfield, CA 93301. Phone: 805/399-4663, after 8 p.m.

SCHOOLS 24

AUCTIONEERING. Write: Reppert School of Auctioneering, Inc., Box 189, Decatur, Indiana AC0033 Free Catalog. Term soon.

TRUCKS and AUTOS 25

CATTLE TRUCKS and trailers. 1974 WFL Wilson Racks, 1973 Pete Rao Racks. Now engines. Top condition throughout. 415/376-5061.

TRAILERS 25A

HOBBS 1969 cow trailer, 45', double decked. New rubber. $6,000 firm. 208/845-2965.

TRACER TRAILERS
Bumper-pull/Goosenecks. Quality constructed. Livestock, horse, flatbeds. Standard or custom. VIC-NAN FARMS, Dealer, County Rd. #6 at 2nd St., Dunnigan, CA 95937. Phone: 916/724-3314.

"ALUMINUM GOOSENECKS"
Trailers
14 to 24 foot long built by
BARRETT: CORWIN'S TRAILERS
15141 So. 99 @ Lathrop Rd.
Manteca, CA 95336
PHONE: 209/239-9531

MISCELLANEOUS 29

WANTED: Pole barn information. Write: Storm Cattle, Inc., 1355 Old Stage Rd., Salinas, CA 93901.

THREE 20x60 Harvestores for sale. $20,000 each. Located near Waco, Texas. Call: 817/535-4281 or 624-7523.

TRAVEL 29A

REMOTE BRITISH COLUMBIA FLY IN FISHING LODGE
Rainbow trout up to 7 lbs. 3 days, everything supplied including float plane, charter from Nimpo Lake, B.C. $250 per person.
Write or phone for brochure
Dean River Air Service
Nimpo Lake, B.C. VOL 1R0
PHONE: 604/742-4103

Lift meets mixed reactions

(Continued from page 1)

rewarding a bandit for not holding up a bank."

Senator Henry M. Jackson (D-Wash.) said he felt the embargo was unfair to farmers but added that "the President's decision to lift the embargo is badly timed and we are giving the wrong signal. The Afghan situation continues and the Polish crisis remains."

China's official Xinhau new agency released a dispatch which called Reagan's justifications for lifting the embargo "too farfetched" and "obviously untenable."

The President's decision to lift *the Soviet grains* embargo was "enthusiastically greeted" by the American Farm Bureau Federation which called it "the best news in a long time." AFBF President Robert Delano congratulated Reagan for keeping his campaign promise to lift the embargo and said, "State Department arrogance toward agriculture and farm markets reaches across the years and through several administrations." Delano said the use of food as a weapon was "an idea born out of desperation, a measure of political and military weakness."

The National Farmers Union also praised President Reagan for ending the 16-month embargo. However, NFU President George Stone said he believes political interference with *exports could happen again* in the future. "Farmers Union believes that it's essential for the Congress to approve a much-strengthened 1981 farm bill and that it should include a specific embargo protection clause," said Stone.

Senator Roger Jepsen (R-Iowa) applauded Reagan's decision and said, "We must make a pledge that never again will we allow one segment of our population to bear the burden of foreign policy."

In a five-sentence flash news dispatch, the official Soviet news agency made no mention of the Afghanistan invasion which prompted the U.S. sanction. The TASS report said, "The embargo imposed by (Former U.S.) President (Jimmy) Carter inflicted serious economic damage not to the Soviet Union, as it is inspirers wished, but to the United States itself. It hit primarily American farmers and presented the United States in an unfavorable light before the whole world as an unreliable trade partner." TASS quoted U.S. estimates that farmers incurred "many hundreds of millions of dollars" in lost revenue as a result of the embargo which Carter declared in early Jan. 1980.

Although the Soviet Union has said throughout the grain-trade ban that they were not hurt by the U.S. action, Western agricultural experts studying the Soviet economy said the embargo did contribute substantially to growing meat shortages in the USSR.

Tax Corner

EDITOR'S NOTE: Tax Corner is a column appearing *the first week of each month* in WLJ. Authors Daniel Japha and Ernest Panasci, attorneys at law with the Denver firm of Rothgerber, Appel & Powers, urge readers to discuss matters detailed below with their personal tax or law advisor.

By DANIEL JAPHA and ERNEST PANASCI

Generally, property which is included in a decendent's gross estate must be valued at its fair market value at the time of the decedent's death. Fair market value is determined by valuing property at its highest and best use, rather than its actual use. For example, a farm or ranch that is close to a city could be valued at what a real estate developer would pay for the property as opposed to its value as a farm or ranch.

Valuation of farm or ranch land at its highest and best use normally causes a hardship to the decedent's heirs who want to continue the family business. This is true because if the farm or ranch has a greater value for residential or industrial development than it does for its farm or ranch use, the value must be based on the higher and better use to which the property can be put. Thus, the farm or ranch often has to be sold in order to pay the estate taxes.

An executor of an estate, however, may elect to value real property used for farming or ranching which is includable in the gross estate of a decedent on the basis of the property's use as a farm or ranch rather than its fair market value. This method is commonly referred to as valuing the farm or ranch at its actual use rather than at its fair *market value. In addition to* other requirements, the real property that is valued at its actual use must have been used as a farm on the date of the decedent's death and the farm must pass to a member of the decedent's family. If these two basic requirements are met, in addition to numerous other requirements, the executor *of the decedent's estate* may elect to value the farm at its actual use rather than at its fair market value.

This special valuation method applies to valuing real property and is not applicable to the personal property associated with the farm or ranch.

The total decrease in the value of the farm included in *the decedent's gross estate* which results from applying the actual decrease caused by valuing the farm at its actual use, the executor will have to have two appraisals made: one appraising the property at its actual use *and one appraising the* property at its fair market value. The provisions which permit the actual use valuation method provide certain factors which must be applied in valuing the real property.

This special use valuation method is not a panacea for the farmer or rancher. If the value of the farm is based on its actual use and is later disposed of to a non-family member or ceases to be used as a farm within fifteen years after the decedent's death, the estate tax savings may have to be repaid.

In order to assure its availability to his heirs, the farmer's or rancher's will must contain certain provisions. A farmer or rancher who would like to take advantage of the special valuation method should consult his tax advisor to make certain that his will contains certain provisions to assure its applicability upon his death. We recommend that you consult your estate planner to assist you in ensuring that your heirs at least have the option of electing this method of valuation.

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In the Midwest, many farmers are converting pickup trucks to propane to beat rising gasoline and diesel fuel prices. Propane conversion kits sold like hotcakes after predictions of dollar-a-gallon fuel first surfaced.

Study says beef 'holding its own' in market battle

(Continued from page 1)

annually for the LMA.

The total value of livestock transactions for 1980 was $53.6 billion, down $2.7 billion from the record $56.3 billion set a *year ago, Allen said.*

The total volume of livestock transactions in 1980—including cattle, calves, hogs and sheep—was also down from a year ago at the 232.6 million head, he said.

The study shows the volume of livestock by counting the number of times an animal changes ownership, while the value is the dollar amount of all the transactions, he said.

The decline in value occured in both cattle and hogs, Allen said. Cattle transactions were valued at $43.5 billion, compared with $46.1 billion in 1979, the study showed. The value decline in hogs was less significant, down only $0.1 billion from the 1979 figure of $9.5 billion, he *said.*

The volume of hog transactions in 1980 was at its highest level in 10 years at 119.2 million head, up 3.7 million from the previous year, *Allen said. The large* hog volume was a result of hog liquidation by producers during 1980, he said.

Allen predicted the 1981 volume of cattle and calves transactions at 108.6 million head and of hogs at 111.1 million head.

The value per head of cattle and calves marketed during 1980 was $409, down $24 per head compared with 1979, the study showed. The value per head of hogs marketed during 1980 was $79 per cwt, down $7.00 per head compared with 1979.

He predicted that 1981 cattle value will be $418 per head and 1981 hog value $84 per head.

The 1980 livestock and meat value of commerce was $96.7 billion, or 3.7% of the Gross National Product, Allen said. He predicted that 1981 dollar value will be $108.8 billion.